

Customer Information Sheet

ID : 92620	Old CIS No :	CIS Date : 04-08-2018	Company	Infosys
Prepared By :R Rani / Assigned To : R Rani / Reassigned To : R Rani			Business	
Customer Name And Address V.Praveen / Mahendar Pocharam			Designation	Team Lead
			Home Phone	
			Work Phone	
			Mobile	7989355370
			Fax	
			Email	praveenkumarvoora@gmail.com
For Project Vista Homes	Projects Visited Vista Homes and other properties	Projects Liked Vista Homes	Interested In 3bhk	
Enquiry Source Hoarding board	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant	
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes	
Company Type MNC	Spouce Company House wife	Purpose Self Use	Investment Details Gold and Insurances	
Housing Loan Required No	Amount Required 30lakhs	Pre-sanctioned Obtained No	Reffered To Bank Yes	
Discount Expected	Discount Offered	Site Visit With Family	Bank Name HDFC Bank	
Customer Requirment 3BHK	Home Town	Other Info	Decesion Makers His family members	
Company Address Pocharam			Company Details Infosys, a global leader in technology services & consulting, helps clients in more than 50 countrie	
Smart Text Customer working for Infosys, Interested in 3bhk E-Block, Booking taken for E -201.				
Customer Query				
Customer Special Requirments Gated community near to schools and Ecil.				
Remarks Interested in 3bhk E-Block, Booking taken for E -201.				
Call/Entry Date	Call Details			
04-08-2018	Call Made By :		Call Type : NA	
04-08-2018	OutCome Of Call :			
	Next Call Date : 05-08-2018			
	Target Of Call : first call detail to be entered			
04-08-2018	Call Made By : R Rani		Call Type : Site Visit	
06-08-2018	OutCome Of Call : Interested in 3bhk, Call back after E- Block Booking open			
	Next Call Date : 18-08-2018			
	Target Of Call : Reminder call after E- Block booking open			
18-08-2018	Call Made By : R Rani		Call Type : Phone	
17-08-2018	OutCome Of Call : Interested in 3bhk, Call back after E- Block Booking open			
	Next Call Date : 27-08-2018			
	Target Of Call : Reminder call after E- Block booking open			
27-08-2018	Call Made By : R Rani		Call Type : Phone	
29-08-2018	OutCome Of Call : Customer did not picked up the phone			
	Next Call Date : 08-09-2018			
	Target Of Call : Reminder call			
08-09-2018	Call Made By : R Rani		Call Type : Phone	
08-09-2018	OutCome Of Call : Interested in 3bhk, Call back after E- Block Booking open			
	Next Call Date : 15-09-2018			
	Target Of Call : Reminder call after E- Block booking open			
15-09-2018	Call Made By : R Rani		Call Type : Phone	
14-09-2018	OutCome Of Call : Customer did not picked up the phone			

10/10/2018

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02-10-2018 Call Made By : R Rani

Call Type : Phone

03-10-2018 Outcome Of Call : Cheque collected for E -201, Booking form pending

Next Call Date : 06-10-2018

Target Of Call : To sign Booking form

06-10-2018 Call Made By : R Rani

Call Type : Phone

07-10-2018 Outcome Of Call : Booking Signed for E -201

Next Call Date : 06-10-2018

Target Of Call : Sale Closed
