

Customer Information Sheet

ID : 93165 Old CIS No : CIS Date : 02-10-2018		Company	UBI
Prepared By :Kranthi / Assigned To : Kranthi / Reassigned To : R Rani		Business	Bank
Customer Name And Address K.C. Parthasarathy / K.C. Sarat Chandra Neredmet		Designation	Retd Sr. Manager
		Home Phone	7044669798
		Work Phone	
		Mobile	8420485841
		Fax	
		Email	kcparthasarathy@gmail.com
For Project Vista Homes	Projects Visited Vista Homes and other properties	Projects Liked Vista Homes	Interested In 3bhk
Enquiry Source Reference	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Corp(>200cr)	Spouce Company House wife	Purpose Self Use	Investment Details Gold and Insurances
Housing Loan Required	Amount Required Nil	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected	Discount Offered	Site Visit With Alone	Bank Name No
Customer Requirment 3BHK	Home Town	Other Info	Decesion Makers His self
Company Address		Company Details	
		Banking	
Smart Text			
Referred by C202. Customer interested 3Bhk east facing. Booking taken for E -202			
Customer Query			
Customer Special Requirments			
Gated community Project near to Ecil.			
Remarks			
Referred by C -202 .			

Call/Entry Date	Call Details	
01-10-2018	Call Made By :	Call Type : NA
02-10-2018	OutCome Of Call :	
	Next Call Date : 03-10-2018	
	Target Of Call : first call detail to be entered	
03-10-2018	Call Made By : Kranthi	Call Type : Phone
03-10-2018	OutCome Of Call : Met Customer at site assigned to Rani	
	Next Call Date : 03-10-2018	
	Target Of Call : Site visit with his family members.	
03-10-2018	Call Made By : R Rani	Call Type : Site Visit
03-10-2018	OutCome Of Call : Visited the site with his friend, Interested in 3bhk	
	Next Call Date : 05-10-2018	
	Target Of Call : For his opinion	
05-10-2018	Call Made By : R Rani	Call Type : Phone
05-10-2018	OutCome Of Call : Selected E - 202, Going to the site on 10th October	
	Next Call Date : 10-10-2018	
	Target Of Call : To known his final decision	
10-10-2018	Call Made By : R Rani	Call Type : Site Visit

10-10-2018 OutCome Of Call : Booking taken for E -202

Next Call Date : 10-10-2018

Target Of Call : Sale Closed
