

Customer Information Sheet

ID : 93678 Old CIS No : CIS Date : 10-11-2018		Company		De Dietrich Process Systems India Pvt. Ltd	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : R Rani		Business			
Customer Name And Address Jaya Kumar Mayflower Park, Mallapur, Hyderabad.		Designation		Manager	
		Home Phone			
		Work Phone			
		Mobile		7702466771 / 6300442586	
		Fax			
		Email		jayakumar_rb@hotmail.com	
For Project		Projects Visited		Projects Liked	
Vista Homes		MFG & Vista Homes		Vista Homes	
Enquiry Source		Enquiry Type		Lead Status	
Hoarding board		Walk-in		SaleClosed	
Brochure Sent		Executive Meet Customer		Visiting Card	
Yes		Yes		No	
Company Type		Spouse Company		Purpose	
PSU		House wife		Self Use	
Housing Loan Required		Amount Required		Pre-sanctioned Obtained	
				No	
Discount Expected		Discount Offered		Site Visit With	
				Family	
Customer Requirement		Home Town		Other Info	
2BHK				Looking property in gated community.	
Company Address		Company Details			
Nacharam		comprehensive solutions for the fine chemical and pharmaceutical industries.			
Smart Text					
Looking 2bhk flat with 40 lakhs budget. Interested in Vista Homes site visit. Selected E-206 at Vista Homes. Looking for best discount. Coming for negotiation. Lead passed to Rani for booking closing.					
Customer Query					
About monthly maintenance charges?					
Customer Special Requirements					
Remarks					
Looking 2bhk flat with 40 lakhs budget. Interested in Vista Homes site visit. Selected E-206 at Vista Homes. Looking for best discount. Coming for negotiation. Lead passed to Rani for booking closing.					
Call/Entry Date		Call Details			
10-11-2018		Call Made By :		Call Type : NA	
10-11-2018		OutCome Of Call :			
		Next Call Date : 11-11-2018			
		Target Of Call : first call detail to be entered			
12-11-2018		Call Made By : Naveena		Call Type : Phone	
12-11-2018		OutCome Of Call : Selected E-206 at Vista Homes. Looking for best discount.			
		Next Call Date : 13-11-2018			
		Target Of Call : Coming for negotiation of E-206 (2bhk).			
13-11-2018		Call Made By : R Rani		Call Type : Phone	
13-11-2018		OutCome Of Call : Booking taken for E -206			
		Next Call Date : 13-11-2018			
		Target Of Call : Sale Closed			