

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MRS	Deepa	Biju	Deepa Biju
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
10 Feb 1976	Married	24126	19 Aug 2023
Spouse Title	First Name	Last Name	Spouse Full Name
MR	LT COL C Biju		LT COL C Biju
DOB Spouse	Anniversary Date		
01 Apr 1977	28 Feb 2007		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Agent	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Looking for 3bhk flat 1715sft and refereed by Yugendhar Reddy - Channel Partner.	Sanjeet Singh	Sanjeet Singh
Re Assigned To	Remarks		
Sanjeet Singh	Planning to come for SV.		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Occupation	Govt	Sainik School	Teacher	Secunderabad Cant
Is Spouse Working	Company Type	Company Name	Designation	
Yes	Govt	INDIAN ARMY	INDIAN ARMY - Serving	

Communication Details

Communication Details									
Address		Code		Primary Mobile Number				Email	
Work Phone Number		Home Phone Number		Alt mobile Number				Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	B-201 Om Sree Golf Links, Yapral, Sec'bad Cant	H.No.4/37, Ispat Nagar, Risoli, Bhillai, Durg Chattisgarh		Yapral	TG	ind		Yes
SNo		Phone Type	Code	Phone Number			Primary		

1	Mobile		8725900615	Yes
1	Home		8725900615	No
SNo	Email Type	Email Address		Primary
1	Personal	just4shoppin16@gmail.com		Yes

Project Investment & Interest & Visit Details

Project Investment & Interest & Visit Details										
Purpose		Investment Dtls			Site Visited With		Customer Requirement			
Self Use					Family		3 BHK - Flat			
Projects Visited		Projects Liked			Projects Interested		Discount Expected			
							900000			
Discount Offered		Queries			Special Requirements		Home Town			
857500		Nil			Nil		Chattisgarh			
Other Information		Decision Makers								
		Family								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Greenwood Heights	A	703	9,298,000	8,440,500	21 Aug 2023	18:45	Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Sanjeet Singh		19 Aug 2023	Other	20 Aug 2023	09:30:00	Other	Yes
Sanjeet Singh	Phone	20 Aug 2023	Other	21 Aug 2023	16:30:00	Other	Yes
Sanjeet Singh	Phone	24 Aug 2023	Other	24 Aug 2023	09:30:00	Other	Yes

*** The End ***