

21/7/2019

Customer Information Sheet

ID : 94693		Old CIS No :		CIS Date : 10-02-2019		Company		Central Bank of India	
Prepared By : Sanjeet / Assigned To : R Rani / Reassigned To : Sanjeet						Business			
Customer Name And Address Neelima Chikkadapally						Designation		Assistant Manager	
						Home Phone		9866838019	
						Work Phone			
						Mobile		9849979601	
						Fax			
						Email		neelima.mugada@gmail.com	
For Project		Projects Visited		Projects Liked		Interested In			
Vista Homes		vista homes		Liked		F-005			
Enquiry Source		Enquiry Type		Lead Status		Prospect Status			
Reference		Phone Call		SaleClosed		Excellant			
Brochure Sent		Executive Meet Customer		Visiting Card		Customer Visit Site			
Yes		Yes		No		Yes			
Company Type		Spouce Company		Purpose		Investment Details			
Govt		Central Bank of India		Self Use		N.A.			
Housing Loan Required		Amount Required		Pre-sanctioned Obtained		Referred To Bank			
Yes		25 lakhs		No		Yes			
Discount Expected		Discount Offered		Site Visit With		Bank Name			
120000/-		87000/-		Family		ICICI Bank			
Customer Requirment		Home Town		Other Info		Decesion Makers			
2BHK		Kakinada				self			
Company Address						Company Details			
Chikadpally						Central Bank of India			
Smart Text									
Booked F-005									
Customer Query									
Customer Special Requirments									
Remarks									
Referred by H- 005 vista homes - Bhanu satish									
Call/Entry Date		Call Details							
10-02-2019		Call Made By :							
11-02-2019		OutCome Of Call :							
		Next Call Date : 12-02-2019							
		Target Of Call : first call detail to be entered							
17-02-2019		Call Made By : Sanjeet							
17-02-2019		OutCome Of Call : Looking for 2bhk flat							
		Next Call Date : 17-02-2019							
		Target Of Call : Booked F-005 vista							
		Call Type : NA							
		Call Type : Phone							