

Customer Information Sheet

ID : 93446		Old CIS No :		CIS Date : 31-10-2018		Company		TIFR	
Prepared By : Sanjeet / Assigned To : Sanjeet / Reassigned To : Sanjeet						Business			
Customer Name And Address						Designation			
Venkatkrushnarao						Home Phone			
ECIL						Work Phone			
						Mobile			
						9959065469			
						Fax			
						Email			
						kvenkatakrishnarao@gmail.com			
For Project		Projects Visited		Projects Liked		Interested In			
Vista Homes		Vista Homes		Yes		D block			
Enquiry Source		Enquiry Type		Lead Status		Prospect Status			
Email / Website		Phone Call		SaleClosed		Good			
Brochure Sent		Executive Meet Customer		Visiting Card		Customer Visit Site			
Yes		Yes		No		Yes			
Company Type		Spouse Company		Purpose		Investment Details			
Govt		House wife		Self Use		-			
Housing Loan Required		Amount Required		Pre-sanctioned Obtained		Referred To Bank			
Yes		30lakhs		No		Yes			
Discount Expected		Discount Offered		Site Visit With		Bank Name			
150000/-		50000/-		Wife		ICICI Bank			
Customer Requirement		Home Town		Other Info		Decesion Makers			
2BHK		Guntur				wife			
Company Address						Company Details			
Tata Institute of Fundamentals and Research - Atomic Energy, Visakhapatnam.						TIFR - Atomic Energy			
Smart Text									
Booked F-204 vista									
Customer Query									
I was not comfortable with GST charges.									
Customer Special Requirments									
Remarks									
Looking for property without GST charges. He was continuously in touch and at last agreed to book flat with us. Still with GST charges he is not comfortable.									
Call/Entry Date		Call Details							
31-10-2018		Call Made By :							
31-10-2018		OutCome Of Call :							
		Next Call Date : 01-11-2018							
		Target Of Call : first call detail to be entered							
31-10-2018		Call Made By : Sanjeet							
31-10-2018		OutCome Of Call : Looking for 2bhk flat.							
		Next Call Date : 31-10-2018							
		Target Of Call : concerned about GST charges							
01-04-2019		Call Made By : Sanjeet							
01-04-2019		OutCome Of Call : Looking for 2bhk east facing							
		Next Call Date : 01-04-2019							
		Target Of Call : Booked F-204 vista							
02-04-2019		Call Made By : Sanjeet							
01-04-2019		OutCome Of Call : Booked flat no.F-204 2bhk flat							
		Next Call Date : 02-04-2019							
		Target Of Call : Booking concluded							