

Customer Information Sheet

ID : 95391	Old CIS No :	CIS Date : 12-05-2019	Company	C-Tel Infosystems Pvt Ltd.,
Prepared By : Sanjeet / Assigned To : Sanjeet / Reassigned To : Sanjeet	Customer Name And Address		Business	
K P Munesh Singh Neredmet			Designation	Dy.General Manager
			Home Phone	7989404938
			Work Phone	
			Mobile	9885799990
			Fax	
			Email	muneshsingh.kp@gmail.com
For Project	Projects Visited	Projects Liked	Interested In	
Vista Homes	PMR Avenues	Liked	3bmk F-401	
Enquiry Source	Enquiry Type	Lead Status	Prospect Status	
Hoarding board	Phone Call	SaleClosed	Excellent	
Brochure Sent	Executive Meet Customer	Visiting Card	Customer Visit Site	
Yes	Yes	No	Yes	
Company Type	Spouse Company	Purpose	Investment Details	
MNC	Nursery Teacher	Self Use	N.A.	
Housing Loan Required	Amount Required	Pre-sanctioned Obtained	Referred To Bank	
Yes	32,00,000/	No	Yes	
Discount Expected	Discount Offered	Site Visit With	Bank Name	
Rs.200000/	Rs.122000/	Group	ICICI Bank	
Customer Requirement	Home Town	Other Info	Decision Makers	
3BHK	Hyderabad		wife	
Company Address		Company Details		
Hitecity		C-TEL INFOSYSTEMS (P) LTD.,		
Smart Text				
Looking for 3bmk flat in lower floors.				
Customer Query				
Customer Special Requirments				
Planning to go with floor tiles, Kitchen dado of their choice. I said I will fix appointment with project engineer and can discuss the same with him.				
Remarks				
Call/Entry Date	Call Details			
12-05-2019	Call Made By :			
12-05-2019	OutCome Of Call :			
	Next Call Date : 13-05-2019			
	Target Of Call : first call detail to be entered			
16-05-2019	Call Made By : Sanjeet			
16-05-2019	OutCome Of Call : visited with family and friends and booked F-401 3bmk			
	Next Call Date : 16-05-2019			
	Target Of Call : Booked F-401 3bmk			