

Customer Information Sheet

ID : 95465	Old CIS No :	CIS Date : 26-05-2019	Company	Dell International Services India Ltd.,
Prepared By :Sanjeet / Assigned To : Swetha / Reassigned To : Sanjeet			Business	
Customer Name And Address Mrs.Shareem Jackleen & Mr.Arpansen Gupta Uttam Nagar, Safilguda, Malakajiri. Hyderabad.			Designation	AP Specialist
			Home Phone	
			Work Phone	
			Mobile	9912905964
			Fax	
			Email	shareen1520jackleen@gmail.com
For Project	Projects Visited	Projects Liked	Interested In	
Vista Homes	Mayflower Platina and PMR Avenues	YES	F-405	
Enquiry Source	Enquiry Type	Lead Status	Prospect Status	
Classified Ad	Walk-in	SaleClosed	Excellant	
Brochure Sent	Executive Meet Customer	Visiting Card	Customer Visit Site	
Yes	Yes	No	Yes	
Company Type	Spouce Company	Purpose	Investment Details	
MNC	Dell International Services In	Self Use	-	
Housing Loan Required	Amount Required	Pre-sanctioned Obtained	Reffered To Bank	
Yes	31,00,000/-	No	Yes	
Discount Expected	Discount Offered	Site Visit With	Bank Name	
150000/-	95000/-	Family	ICICI Bank only	
Customer Requirment	Home Town	Other Info	Decesion Makers	
2BHK	Hyderabad	both are employed	Family	
Company Address			Company Details	
Dell International Services India Ltd.,Hitecity.			Dell International Services India Ltd.,	
Smart Text				
Booked flat no.F-405 vista				
Customer Query				
Customer Special Requirments				
Remarks				
Looking for F-405 planning to show to their parents and checking with ICICI banker for Loan.				
Call Entry Date	Call Details			
25-05-2019	Call Made By : Call Type : NA			
26-05-2019	OutCome Of Call : Next Call Date : 27-05-2019 Target Of Call : first call detail to be entered			
30-05-2019	Call Made By : Sanjeet Call Type : Phone			
30-05-2019	OutCome Of Call : Both couple are working and hence unable to come for signing the booking form and on request booking form forwarded to their mail id for signing. Next Call Date : 30-05-2019 Target Of Call : waiting for the booking form signatures.			