

Customer Information Sheet

ID : 93529 Old CIS No : CIS Date : 05-11-2018		Company Bank of America	
Prepared By : R Rani / Assigned To : R Rani / Reassigned To : R Rani		Business	
Customer Name And Address K. Srinivasa Rao Vidya Nagar, Hyderabad.		Designation Team Lead	
		Home Phone	
		Work Phone	
		Mobile 9160111455	
		Fax	
		Email kbsprl@gmail.com	
For Project Vista Homes	Projects Visited Vista Homes and other properties	Projects Liked Vista Homes	Interested In 2bhk in East facing
Enquiry Source Email / Website	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type MNC	Spouce Company House wife	Purpose Self Use	Investment Details Insurances
Housing Loan Required No	Amount Required 25lacs	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected	Discount Offered Rs. 200/-	Site Visit With Wife	Bank Name HDFC Bank
Customer Requirment 2BHK	Home Town	Other Info -	Decesion Makers His family members
Company Address Hitech city		Company Details Banking	
Smart Text			
Interested in 2bhk East facing. Booking taken for E -004.			
Customer Query			
Customer Special Requirments			
Gated community project with good amenities and Security.			
Remarks			
Interested in 2bhk East facing. Booking taken for E -004.			

Call/Entry Date	Call Details	Call Type
05-11-2018	Call Made By :	Call Type : NA
05-11-2018	OutCome Of Call :	
	Next Call Date : 06-11-2018	
	Target Of Call : first call detail to be entered	
05-11-2018	Call Made By : R Rani	Call Type : Site Visit
05-11-2018	OutCome Of Call : Interested in 2bhk East facing Flat	
	Next Call Date : 06-11-2018	
	Target Of Call : For his opinion	
06-11-2018	Call Made By : R Rani	Call Type : Phone
05-11-2018	OutCome Of Call : Interested in E-004	
	Next Call Date : 07-11-2018	
	Target Of Call : To known his final decision	
07-11-2018	Call Made By : R Rani	Call Type : Phone
06-11-2018	OutCome Of Call : Going to finalize the booking tomorrow	
	Next Call Date : 08-11-2018	
	Target Of Call : For closing	
08-11-2018	Call Made By : R Rani	Call Type : Site Visit
08-11-2018	OutCome Of Call : Booking taken for E -004	