	CIS Date: 04-11-2018	Company	AIMIL LTD.,	
Prepared By :Sanjeet / Assigned To : Sanjeet / Reassigned To : Sanjeet		Business		
Customer Name And Address Anjaneya Prasad / Sandhya Ilwal		Designation	Sr.Engineer Sa	les
		Home Phone		
		Work Phone		
		Mobile	9989433328	
		Fax		
		Email	uvaprasad@gma	ail.com
For Project ista Homes	Projects Visited	Pro	ojects Liked	Interested In
Enquiry Source eference	Enquiry Type Phone Call	Lead Status SaleClosed		Prospect Status Excellant
Brochure Sent es	Executive Meet Customer Yes	No	siting Card	Customer Visit Site
Company Type	Spouce Company		Purpose	Investment Details
Housing Loan Required	Amount Required	Pre-sand	ctioned Obtained	Reffered To Bank No
Discount Expected	Discount Offered	Site Visit With Not Visited		Bank Name
Customer Requirment	Home Town	Other Info		Decesion Makers
Company Address		Company Details		
	Smar	rt Text		
landed cheque for E-402 on w to come and see the site.	9th nov 2018, requested to wait	till 11th nov	as they are waiting	g for their father and father

Customer Special Requirments

Remarks

 $Name: Sri\ Harsha\ /\ Pratyusha\ Address: Vista\ Homes\ ,\ C\ -005\ Home/Work\ Phone: Mobile: 9182215067\ Email: 9182215067\ Email: Mobile: 9182215067\ Em$ sriharshavaranasi@gmail.com Porject Name : Vista Homes Block/Phase : Block C Flat/Villa No. : 005 Reference 1 : Name : Anjaneya Prasad / Sandhya Address : Alwal Home/Work Phone : Mobile : 9989433328 Email : uvaprasad@gmail.com

Date	Call Details			
04-11-2018	Call Made By:	Call Type: NA		
04-11-2018	OutCome Of Call:			
	Next Call Date: 05-11-2018			
	Target Of Call: first call detail to be entered			
05-11-2018		Call Type: Phone		
04-11-2018	OutCome Of Call: Planning for 3bhk flat E-402,			
	Next Call Date : 05-11-2018			
	Target Of Call: asked customer to wait to confirm the best deal.			
11-11-2018		Call Type: Phone		
11-11-2018	OutCome Of Call: visited along with father and in-laws and booked E-402.			
	Next Call Date: 11-11-2018			
	Target Of Call: Booking taken for E-402			