

Customer Information Sheet

ID : 93392 Old CIS No : CIS Date : 27-10-2018		Company		Engineering Company @ Saudi	
Prepared By : Vasundhara / Assigned To : Vasundhara / Reassigned To : R Rani		Business			
Customer Name And Address Mr. MAHESH T / Mrs. Priya Thota Trimulgherry, Secunderabad.		Designation		Engineer	
		Home Phone			
		Work Phone			
		Mobile		7093865010	
		Fax			
		Email		mthota2002@yahoo.com	
For Project Vista Homes		Projects Visited Vista Homes & Greenwoods Residency		Projects Liked Vista Homes	
				Interested In 3bhk Flat	
Enquiry Source Reference		Enquiry Type Phone Call		Lead Status SaleClosed	
				Prospect Status Excellant	
Brochure Sent Yes		Executive Meet Customer Yes		Visiting Card No	
				Customer Visit Site Yes	
Company Type Clinic		Spouce Company House wife		Purpose Self Use	
				Investment Details Flat, Insurance policies & others	
Housing Loan Required No		Amount Required		Pre-sanctioned Obtained No	
				Reffered To Bank No	
Discount Expected Yes		Discount Offered No		Site Visit With Family	
				Bank Name	
Customer Requirment 3BHK		Home Town Hyderabad		Other Info	
				Decesion Makers Self and family	
Company Address Saudi			Company Details Engineering		
Smart Text					
Customer Booked flat no. 409 @ E block of 3hk apartment on 28-10-2018. Sale Closed on 28-10-2018					
Customer Query					
Customer Special Requirments					
Remarks					
Reference of VOC Villa No. 118 Customer Mr Anil Kumar. Customer is in touch with what's app messages. Working at Saudi. Visited India for personal works. He is interested in apartments / villas. Given apartments details (Old & New) projects over phone. Requested for site visit. Site Visit arranged for Vista Homes & GWE sites on 27th Saturday. Visited Vista & GWE sites on Saturday with family. Interested in apartment at Vista Homes. Want to visit site again on Sunday to discuss on pricing and finalize the deal. Visited site again with family on Sunday 28th & met Manager. Finalized the deal. Booked flat no. 409 @ E block of 3hk apartment on 28-10-2018. Sale closed.					
Call/Entry Date	Call Details				
27-10-2018	Call Made By : Call Type : NA				
27-10-2018	OutCome Of Call : Next Call Date : 28-10-2018				
	Target Of Call : first call detail to be entered				
27-10-2018	Call Made By : Vasundhara Call Type : Phone				
28-10-2018	OutCome Of Call : Reference of Villa No. 118 Customer Mr Anil Kumar. Customer is in touch with what's app messages. Working at Saudi. Visited India for personal works. He is interested in apartments / villas. Given apartments details (Old & New) projects over ph				
	Next Call Date : 28-10-2018				
	Target Of Call : To know customer opinion				
28-10-2018	Call Made By : Vasundhara Call Type : Phone				
28-10-2018	OutCome Of Call : Visited Vista & GWE sites on Saturday with family. Interested in apartment at Vista Homes. Want to visit site again on Sunday to discuss on pricing and finalize the deal. Arranged site visit on 28th afternoon again to customer, to finalize the dea				