

Customer Information Sheet

ID : 93237 Old CIS No : CIS Date : 12-10-2018		Company South Central Railways	
Prepared By : R Rani / Assigned To : R Rani / Reassigned To : R Rani		Business	
Customer Name And Address Babu Jyothi Flat no:- 101, Mahushree Venkatadri Apts, Vishnupuri Colony, Anandbagh, Malkajgiri.		Designation Sr.Section Engineer	
		Home Phone	
		Work Phone	
		Mobile 9849381641	
		Fax	
		Email babujyothi1963@gmail.com	
For Project Vista Homes	Projects Visited Vista Homes and other properties	Projects Liked Vista Homes	Interested In 3bhk
Enquiry Source Reference	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Govt	Spouce Company House wife	Purpose Self Use	Investment Details Gold and Insurances
Housing Loan Required No	Amount Required 32lacs	Pre-sanctioned Obtained No	Reffered To Bank Yes
Discount Expected	Discount Offered	Site Visit With Family	Bank Name ICICI Bank / SBI
Customer Requirment 3BHK	Home Town Maharashtra	Other Info	Decesion Makers His family members
Company Address Secunderabad		Company Details Railways	
Smart Text			
Referred by F -008, Interested in 3bhk Booked E-008			
Customer Query			
Need some additional changes			
Customer Special Requirments			
Gated community Project.			
Remarks			
Referred by F -008 Mr.B.C.Jakkana Goudar.			

 Call/Entry
Date

Call Details

12-10-2018 Call Made By : Call Type : NA

12-10-2018 OutCome Of Call :

Next Call Date : 13-10-2018

Target Of Call : first call detail to be entered

12-10-2018 Call Made By : R Rani Call Type : Site Visit

12-10-2018 OutCome Of Call : Interested in 3bhk

Next Call Date : 13-10-2018

Target Of Call : Reminder call for site visit with his family

13-10-2018 Call Made By : R Rani Call Type : Site Visit

13-10-2018 OutCome Of Call : Visited the with his family, interested in 3bhk F -008, F -308

Next Call Date : 15-10-2018

Target Of Call : For her opinion

15-10-2018 Call Made By : R Rani Call Type : Site Visit

15-10-2018 OutCome Of Call : Cheque collected for E -008, Booking form pending

Next Call Date : 17-10-2018

Target Of Call : To sign booking form