

Customer Information Sheet

ID : 91748 Old CIS No : CIS Date : 08-06-2018		Company South Central Railways	
Prepared By : R Rani / Assigned To : R Rani / Reassigned To : R Rani		Business	
Customer Name And Address Balaji Rao A-39, Block-10, Railway Quaters, Sitaphalmandi, Secunderabad -500061.		Designation	STENO -I
		Home Phone	
		Work Phone	8500325773
		Mobile	9177384015
		Fax	
		Email	brmunagala@gmail.com
For Project Vista Homes	Projects Visited Vista Homes and other properties	Projects Liked Vista Homes	Interested In 2bhk in East facing
Enquiry Source Hoarding board	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Govt	Spouce Company House wife	Purpose Self Use	Investment Details Insurances
Housing Loan Required No	Amount Required 25lacs	Pre-sanctioned Obtained No	Reffered To Bank Yes
Discount Expected	Discount Offered	Site Visit With Family	Bank Name SBI Bank
Customer Requirment 2BHK	Home Town	Other Info	Decesion Makers His family members
Company Address Secunderabad		Company Details Railways	
Smart Text			
Customer working in Railways Interested in 2bhk, Visited the site once again with his family and relatives. Booking taken for F -007.			
Customer Query			
Need some internal changes			
Customer Special Requirments			
Gated community project with Amenities			
Remarks			
Interested in 2bhk East facing			
Call/Entry Date	Call Details		
08-06-2018	Call Made By : Call Type : NA		
08-06-2018	OutCome Of Call : Next Call Date : 09-06-2018 Target Of Call : first call detail to be entered		
08-06-2018	Call Made By : R Rani Call Type : Site Visit		
08-06-2018	OutCome Of Call : Interested in 2bhk, Going visit with his family on Saturday Next Call Date : 09-06-2018 Target Of Call : Reminder call for site visit with his family on Saturday		
09-06-2018	Call Made By : R Rani Call Type : Site Visit		
09-06-2018	OutCome Of Call : Visited the site with his family once again, Interested in 2bhk F - 403 Next Call Date : 11-06-2018 Target Of Call : To fix an appointment with manager.		
10-06-2018	Call Made By : R Rani Call Type : Site Visit		
11-06-2018	OutCome Of Call : Visited the site once again with his family and relatives, Interested in F -007 Booking amount transfer, Booking form pending Next Call Date : 12-06-2018 Target Of Call : Booking form sign		
12-06-2018	Call Made By : R Rani Call Type : Phone		