

Customer Information Sheet

ID : 97247 Old CIS No : CIS Date : 16-11-2019		Company : Sify Technologies	
Prepared By : Sanjeet / Assigned To : Sanjeet / Reassigned To : Sanjeet		Business : Software	
Customer Name And Address Pavan Kumar Kushaiguda, Hyderabad		Designation	Sr.Team Lead
		Home Phone	7799166454
		Work Phone	
		Mobile	9542005454
		Fax	
		Email	pkperla.54@gmail.com
For Project Vista Homes	Projects Visited Yes	Projects Liked Yes	Interested In 2bhk East facing
Enquiry Source Reference	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type MNC	Spouce Company Home Maker	Purpose Self Use	Investment Details -
Housing Loan Required Yes	Amount Required 29 lakhs	Pre-sanctioned Obtained No	Reffered To Bank Yes
Discount Expected 100000/-	Discount Offered Rs.50000/-	Site Visit With Family	Bank Name ICICI Bank
Customer Requirment 2BHK	Home Town Hyderabad	Other Info	Decesion Makers Family
Company Address Gachibowli, Hyderabad.		Company Details Sify Technologies, Gachibowli, Hyderabad.	
Smart Text			
Booked flat no. E-204			
Customer Query			
Customer Special Requirments			
Remarks			
Name : S Vijay Kumar Address : Vista Homes, A-205 Kushaiguda Hyderabad Home/Work Phone : Mobile : 7702977789 Email : vijays@ksspl.com Porject Name : Vista Homes Block/Phase : Block A Flat/Villa No. : 205 Reference 1 : Name : Pavan Kumar Address : Hyderabad Home/Work Phone : +919542005454 Mobile : Email :			
Call/Entry Date	Call Details		
16-11-2019	Call Made By :		Call Type : NA
16-11-2019	OutCome Of Call :		
	Next Call Date : 17-11-2019		
	Target Of Call : first call detail to be entered		
18-11-2019	Call Made By : Sanjeet		Call Type : Phone
17-11-2019	OutCome Of Call : visited to site office with wife and given chq to book E-204, Booking form pending as they are requesting for grace time to pay II instalment.		
	Next Call Date : 19-11-2019		
	Target Of Call : waiting for approval for grace time from MD sir		