

Customer Information Sheet

ID : 93164 Old CIS No : CIS Date : 02-10-2018		Company : Mahadev Tech Links	
Prepared By : Kranthi / Assigned To : Kranthi / Reassigned To : R Rani		Business :	
Customer Name And Address Prabhakar Rao Neredmet		Designation	Proprietor
		Home Phone	9391345746
		Work Phone	
		Mobile	9394305550
		Fax	
		Email	inturi.prabhakar1@gmail.com
For Project Vista Homes	Projects Visited Vista Homes and other properties near to Ecil	Projects Liked Vista Homes	Interested In 3bhk
Enquiry Source Reference	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type -	Spouce Company Self Employee	Purpose Self Use	Investment Details Insurances
Housing Loan Required	Amount Required 32 Lacs	Pre-sanctioned Obtained No	Reffered To Bank Yes
Discount Expected	Discount Offered	Site Visit With Friend	Bank Name HDFC & ICICI Bank
Customer Requirment 3BHK	Home Town	Other Info	Decesion Makers His self
Company Address Neredmet		Company Details	
Smart Text			
referred by C - 202. Interested 3BHK East facing Booking taken for E -309.			
Customer Query			
Need some internal			
Customer Special Requirments			
Gated community project near to Ecil.			
Remarks			
Referred by C-202.			

Call/Entry Date	Call Details	
02-10-2018	Call Made By :	Call Type : NA
03-10-2018	OutCome Of Call :	
	Next Call Date : 03-10-2018	
	Target Of Call : first call detail to be entered	
03-10-2018	Call Made By : Kranthi	Call Type : Phone
03-10-2018	OutCome Of Call : met customer at site assigned to Rani	
	Next Call Date : 03-10-2018	
	Target Of Call : Site visit with his family members.	
03-10-2018	Call Made By : R Rani	Call Type : Site Visit
03-10-2018	OutCome Of Call : Visited the with his interested in 3bhk East facing flat.	
	Next Call Date : 05-10-2018	
	Target Of Call : For his opinion	
05-10-2018	Call Made By : R Rani	Call Type : Phone
05-10-2018	OutCome Of Call : Selected E-309, Going to visit the site on 10th Oct	
	Next Call Date : 10-10-2018	
	Target Of Call : To known his final decision	
09-10-2018	Call Made By : R Rani	Call Type : Phone

09-10-2018 OutCome Of Call : Coming for finalizing the booking tomorrow

Next Call Date : 10-10-2018

Target Of Call : To known his final decision

10-10-2018 Call Made By : R Rani

Call Type : Site Visit

10-10-2018 OutCome Of Call : Booking taken for E -202.

Next Call Date : 10-10-2018

Target Of Call : Sale Closed

10-10-2018 Call Made By : R Rani

Call Type : Site Visit

10-10-2018 OutCome Of Call : Booking taken for E -309

Next Call Date : 10-10-2018

Target Of Call : Sale Closed
