

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Bejati	Arun Prathik	Bejati Arun Prathik
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
20 Oct 1990	Married	24434	04 Oct 2023
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Panjakadi	Keerthana	Panjakadi Keerthana
DOB Spouse	Anniversary Date		
20 Apr 1991	01 Jan 2024		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Booking taken for Villa No. 199, North East facing on 07-10-2023. Sale Closed.	Suresh M	Suresh M
Re Assigned To	Remarks		
	Booking Amount transferred to Villa No 199, Booking form signed on 07-10-2023.		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Private Employee	MNC	Rock Salt Solutions	Manager	Hi Tech City, Hyderabad

Communication Details

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Vasanthapuri Colony	Malkajgiri	Medchal Dist	Hyderabad	TG	ind	500047	Yes
SNo	Phone Type	Code	Phone Number			Primary			
1	Mobile		9494236116			Yes			
1	Mobile		8886201839			Yes			
SNo	Email Type	Email Address					Primary		

1	Personal	b.arunprathik@gmail.com	Yes
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Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use	Land at Shadnagar, Insurance policies & others	Family	3 BHK - Villa
Projects Visited	Projects Liked	Projects Interested	Discount Expected
			1.40
Discount Offered	Queries	Special Requirements	Home Town
1.47			Hyderabad
Other Information	Decision Makers		
	Family		

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Villas III	III	199	155	145	04 Oct 2023		Yes	Yes	Yes	Yes
Silver Oak Villas III	III	199	155	140	07 Oct 2023	10:30	Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		04 Oct 2023	Other	05 Oct 2023	09:30:00	Other	Yes
Suresh M	Phone	07 Oct 2023	Other	07 Oct 2023	09:30:00	Other	No

*** The End ***