

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Tushar Gopal	Jangle	Tushar Gopal Jangle
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
03 Feb 1972	Married	24455	09 Oct 2023
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Trupti	Tushar Jangle	Trupti Tushar Jangle
DOB Spouse	Anniversary Date		
23 Dec 1978	01 Jan 1970		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Hoarding	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Collected booking amount cheque for Villa No. 192 3bhk west facing on 17-10-2023. Booking form signed on 22-10-2023. Sale closed.	Vasundhara	Vasundhara
Re Assigned To	Remarks		
Vasundhara	Booking form signed for Villa No. 192 west facing on 22-10-2023. Sale Closed on 22-10-2023.		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Occupation	MNC	PSL Pvt. Limited	Software Employee	Kondapur, Hyderabad

Communication Details

Communication Details									
Address			Code		Primary Mobile Number			Email	
Work Phone Number			Home Phone Number		Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Flat No. B -402, Muppa Green Grandeur,	Gopanpally Tanda, Tellapur Road		Hyderabad	TG	ind	500046	Yes
SNo		Phone Type	Code	Phone Number				Primary	
1		Mobile		9966156616				Yes	
1		Mobile		9581184918				No	

SNo	Phone Type	Code	Phone Number	Primary
1	Mobile		8019472715	Yes
SNo	Email Type	Email Address		Primary
1	Personal	tjangle777@gmail.com		Yes

Project Investment & Interest & Visit Details

Project Investment & Interest & Visit Details										
Purpose		Investment Dtls			Site Visited With			Customer Requirement		
Self Use		Flat at ALwal, Insurance Policies and others			Wife			3 BHK - Villa		
Projects Visited		Projects Liked			Projects Interested			Discount Expected		
Discount Offered		Queries			Special Requirements			Home Town		
					1. Require extra electrical points. 2. Open kitchen required			Pune, Maharashtra		
Other Information		Decision Makers								
		Family								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Villas III	III	192			22 Oct 2023	13:35	Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Vasundhara		09 Oct 2023	Other	10 Oct 2023	09:30:00	Other	Yes
Vasundhara	Phone	10 Oct 2023	Other	20 Oct 2023	04:45:00	Call back customer to provide further details	Yes
Vasundhara	Phone	21 Oct 2023	Other	22 Oct 2023	11:55:00	Other	Yes
Vasundhara	Phone	22 Oct 2023	Other	22 Oct 2023	09:30:00	Other	No

*** The End ***