

Customer Information Sheet

ID : 98799 Old CIS No : CIS Date : 04-01-2020		Company : RAS Life Services	
Prepared By : Srikanth / Assigned To : Srikanth / Reassigned To : Srikanth		Business :	
Customer Name And Address M Suman Kumar Habsiguda		Designation	Manager
		Home Phone	
		Work Phone	
		Mobile	9989874408
		Fax	
		Email	mamidyalas@gmail.com
For Project Gulmohar Residency	Projects Visited Stand alone in our area	Projects Liked GMG	Interested In GMR
Enquiry Source Hoarding board	Enquiry Type Walk-in	Lead Status Active	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card Yes	Customer Visit Site Yes
Company Type Corp(>200cr)	Spouce Company -	Purpose Self Use	Investment Details Falt in Moulali
Housing Loan Required Yes	Amount Required 50	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected 500	Discount Offered Free GST	Site Visit With Family	Bank Name
Customer Requirment 3BHK	Home Town Hyderabad	Other Info	Decesion Makers Father in law
Company Address Habsiguda		Company Details Pharma	
Smart Text			
1360, F Block			
Customer Query			
Can the flat be converted to two BHK			
Customer Special Requirments			
Remarks			

Call/Entry
Date

Call Details

04-01-2020 Call Made By :

Call Type : NA

06-01-2020 OutCome Of Call :

Next Call Date : 07-01-2020

Target Of Call : first call detail to be entered

27-01-2020 Call Made By : Srikanth

Call Type : Phone

27-01-2020 OutCome Of Call : willing to wait for F Block

Next Call Date : 05-02-2020

Target Of Call : for final decision.

15-02-2020 Call Made By : Srikanth

Call Type : Phone

15-02-2020 OutCome Of Call : He will come on 16.02.2020 Sunday for booking.

Next Call Date : 16-02-2020

Target Of Call : To confirm his visit for booking.