

Customer Information Sheet

ID : 101611 Old CIS No : CIS Date : 02-03-2020		Company	IOB
Prepared By : Srikanth / Assigned To : Srikanth / Reassigned To : Murali Krishna		Business	
Customer Name And Address P Jyothirmayee Anandbagh		Designation	Credit Manager
		Home Phone	
		Work Phone	
		Mobile	9703402328
		Fax	
		Email	jyothirmayee.potluru@gmail.com
For Project Gulmohar Residency	Projects Visited MPL,MGD,Aakrithi,Obul reddy	Projects Liked GMR	Interested In GMR
Enquiry Source Reference	Enquiry Type Walk-in	Lead Status Active	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card Yes	Customer Visit Site Yes
Company Type Govt	Spouce Company Banker	Purpose Self Use	Investment Details Flats and lands
Housing Loan Required 5	Amount Required 50	Pre-sanctioned Obtained Yes	Reffered To Bank Yes
Discount Expected 300	Discount Offered 100	Site Visit With Family	Bank Name IOB
Customer Requirment 3BHK	Home Town Hyderabad	Other Info	Decesion Makers Self
Company Address Mallapur		Company Details Banking	
Smart Text Customer booked flat F-104 later shifted to F-305			
Customer Query Incase corner east facing flats available.			
Customer Special Requirments			
Remarks Customer interested in F block			
Call/Entry Date	Call Details		
03-2020	Call Made By :		
02-03-2020	OutCome Of Call :		
	Next Call Date : 03-03-2020		
	Target Of Call : first call detail to be entered		