

Customer Information Sheet

ID : 102349 Old CIS No : CIS Date : 20-03-2020		Company SBI	
Prepared By : Murali Krishna / Assigned To : Murali Krishna / Reassigned To : Murali Krishna		Business	
Customer Name And Address SreeKanth Thatiparti Pune – Chinchwad		Designation Manager Credit	
		Home Phone	
		Work Phone	
		Mobile 9346235205	
		Fax	
		Email sreekanththatiparti@gmail.com	
For Project Gulmohar Residency	Projects Visited MPL, Concrete plazo, GMR	Projects Liked GMR, MPL	Interested In GMR
Enquiry Source Reference	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card Yes	Customer Visit Site Yes
Company Type Govt	Spouce Company Home maker	Purpose Self Use	Investment Details House in Nellore
Housing Loan Required	Amount Required 60	Pre-sanctioned Obtained Yes	Referred To Bank No
Discount Expected 500	Discount Offered 300	Site Visit With Family	Bank Name SBI
Customer Requirment 3BHK	Home Town Nelore	Other Info	Decesion Maķers family
Company Address Pune		Company Details Bank	
Smart Text			
Customer booked flat F-406 on 18-06-20			
Customer Query			
Shifting of walls			
Customer Special Requirments			
Remarks			
Customer is relative of Mr.Srujan, F-306 at GMR			

Call/Entry D-	Call Details	
20-03-2020	Call Made By :	Call Type : NA
20-03-2020	OutCome Of Call :	
	Next Call Date : 21-03-2020	
	Target Of Call : first call detail to be entered	
20-03-2020	Call Made By : Murali Krishna	Call Type : Phone
20-03-2020	OutCome Of Call : Customer did not picked up the phone	
	Next Call Date : 27-03-2020	
	Target Of Call : Call back customer to provide further details	