

Customer Information Sheet

ID : 97294 Old CIS No : CIS Date : 17-11-2019		Company	
Prepared By : Praveen Pathak / Assigned To : Srikanth / Reassigned To : Praveen Pathak		Business	
Customer Name And Address Chandra Shekar Boudha Nagar		Designation	
		Home Phone	
		Work Phone	
		Mobile 9502653945	
		Fax	
		Email bu.sheks@gmail.com	
For Project Gulmohar Residency	Projects Visited MPL,MGD,Aakrithi,Obul reddy	Projects Liked GMR	Interested In GMR
Enquiry Source Hoarding board	Enquiry Type Walk-in	Lead Status Active	Prospect Status Good
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card Yes	Customer Visit Site Yes
Company Type MNC	Spouce Company Teacher	Purpose Self Use	Investment Details
Housing Loan Required s	Amount Required 50	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected 300	Discount Offered 125	Site Visit With Wife	Bank Name
Customer Requirment 3BHK	Home Town Hyderabad	Other Info	Decesion Makers Wife
Company Address NTT Data		Company Details Sales international	
Smart Text			
Booked flat F-501			
Customer Query			
Wall shifteing			
Customer Special Requirments			
Remarks			
Interested in 1360 sft flat.			

Call/Entry Date	Call Details	Call Type
11-2019	Call Made By :	Call Type : NA
17-11-2019	OutCome Of Call :	
	Next Call Date : 18-11-2019	
	Target Of Call : first call detail to be entered	
09-12-2019	Call Made By : Srikanth	Call Type : Phone
08-12-2019	OutCome Of Call : he will come on 14-12-2019 to meet manager.	
	Next Call Date : 13-12-2019	
	Target Of Call : for final decision.	