

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Tallapalli Yatheesh	Kumar	Tallapalli Yatheesh Kumar
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Single	15400	21 Aug 2021

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Average	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Modi Properties Website	No	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested in BRGV Flat No 504	Vijay	Vijay
Re Assigned To	Remarks		
	2 bhk		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Hospital	Clinic	APOLLO HOSPITAL EDUCATION AND RESEARCH	Doctor	Jublihills

Communication Details

Communication Details

Address		Code		Primary Mobile Number				Email	
Work Phone Number		Home Phone Number		Alt mobile Number				Other	

SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Apollo Hospital Education and Research Center (AIMSR)	Apollo Health City Campus, Flim Nagar,	Jublihills, Hyderabad	Hyderabad	TG	ind	500096	Yes

SNo	Phone Type	Code	Phone Number	Primary
1	Mobile		9550408084	Yes

SNo	Email Type	Email Address	Primary
1	Personal	dr.yatheesh@gmail.com	Yes

Project Investment & Interest & Visit Details

Purpose		Investment Dtls			Site Visited With			Customer Requirement		
Self Use					Alone			2 BHK - Flat		
Projects Visited		Projects Liked			Projects Interested			Discount Expected		
Discount Offered		Queries			Special Requirements			Home Town		
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley	A	504			30 Aug 2021		Yes	Yes	Yes	No

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Vijay		21 Aug 2021	Other	22 Aug 2021	09:30:00	Other	Yes
Vijay	Phone	21 Aug 2021	Customer interested in flat/vill no. and asking for discount for	23 Aug 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	23 Aug 2021	Customer interested in flat/vill no. and asking for discount for	28 Aug 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	28 Aug 2021	Customer interested in flat/vill no. and asking for discount for	30 Aug 2021	09:30:00	Waiting for customer final decision.	Yes

*** The End ***