

Customer Profile Info

Personal Details			
Title	First Name	Last Name	Customer Full Name
MR	Rapolu Arun	Bhardwaj	Rapolu Arun Bhardwaj
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
09 Mar 1988	Married	24232	06 Sep 2023
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Rapolu	Vasavi	Rapolu Vasavi
DOB Spouse	Anniversary Date		
08 Nov 1994	11 Mar 2021		

Status And Assignment Details			
Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Average	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Agent	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested in Villa No 199, SovIII. Booking taken for Villa No. 136 on 8-11-2023.	Suresh M	Suresh M
Re Assigned To	Remarks		
Suresh M	Interested in Villa No 199, SovIII, Booking taken for Villa No. 136 on 8-11-2023.		

Occupation Details				
Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Private Employee	Other	Lance Soft India Pvt Ltd	Director	Uppal, Hyderabad

Communication Details										
Address			Code		Primary Mobile Number				Email	
Work Phone Number			Home Phone Number		Alt mobile Number				Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
1	Home - Present	Flat No 502, RR Keshav Heritage	D Mart Beside Lane, Ramanthapur,	Uppal	Hyderabad	TG	ind	500013	Yes	
SNo		Phone Type		Code	Phone Number				Primary	
1		Mobile			9848640545				Yes	
SNo		Email Type	Email Address						Primary	

1	Personal	arunbharadwajrapole@gmail.com	Yes
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Project Investment & Interest & Visit Details

Project Investment & Interest & Visit Details						Site Visited With		Customer Requirement		
Purpose		Investment Dtls		Family		3 BHK - Villa				
Self Use		Projects Liked		Projects Interested		Discount Expected				
Projects Visited		Queries		Special Requirements		Home Town				
Discount Offered						Ramagundem				
Other Information		Decision Makers								
		Self								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Villas III	III	136	15,500,000	13,000,000	09 Nov 2023		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		06 Sep 2023	Other	07 Sep 2023	09:30:00	Other	Yes
Suresh M	Phone	07 Sep 2023	Other	09 Sep 2023	09:30:00	Site visit with his family members.	Yes
Suresh M	Phone	12 Sep 2023	Customer interested in bungalow/villa no.	16 Sep 2023	09:30:00	Waiting for customer final decision.	Yes
Suresh M	Phone	18 Sep 2023	Customer interested in bungalow/villa no.	20 Sep 2023	09:30:00	Other	Yes
Suresh M	Phone	23 Sep 2023	Other	30 Sep 2023	09:30:00	Other	Yes
Suresh M	Phone	04 Oct 2023	Other	07 Oct 2023	09:30:00	Other	Yes
Suresh M	Phone	10 Oct 2023	Other	17 Oct 2023	09:30:00	Waiting for bank's approval	Yes
Suresh M	Phone	24 Oct 2023	Other	28 Oct 2023	09:30:00	Waiting for customer final decision.	Yes
Suresh M	Phone	31 Oct 2023	Other	07 Nov 2023	09:30:00	Waiting for customer final decision.	Yes

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Silver Oak Villas III	III	136	08 Nov 2023	new booking

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Silver Oak Villas III	III - 136	2040	161.00	Rapolu Arun Bhardwaj
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
12,500,000	1,352,572	13,852,572	13,852,572	0

Flat Villa Info

Unit Type	Sold	Mortgaged	Booked By
	Yes	No	
Parking	First Payment Date	Booking After OC	OC Date
		Yes	
Owner Category	Owned By		
other	Mr. Karna S. Mehta		

Tax Info

Value Of Sale Deed	Value Of Agreement Of Construction	Land Development Charges	Other Taxable Amounts
7,500,000	5,000,000	0	7,415
Other Non-Taxable Amounts	GST Amount	VAT Amount	Service Tax Amount
12,500	901,335	0	0
Registration Charges	Maintenance charges From	Others	Sale Deed Date (D/Y/M)
630,882		-199,560	
Date Of Possession	Agreement Of Sale Date		

Housing Loan Info

Is Housing Loan Required	Yes		
HL Amount Required	HL Pre-sanction Obtained	HL Referred To Banker	
	Yes	Yes	
Sanctioned Amount	HL Released amount	HL Bank/Company	
10,000,000	10,000,000	HDFC Prabhanjan	
Pre-approved Housing Loan	HL Application Made	HL Application Approved	NOC Obtained
Yes	Yes	Yes	Yes
Tripartited Agr Executed	HL Documentation Completed	Sale Deed/Registration Done	1 Tranche of HL Released
Yes	Yes	Yes	Yes
Possession Given/Sale Completed	No		

Customer Payment Terms