

Promo- Enquiry Report Summary

Promotions Division - Weekly Report			Prepared by:		Raju			
Enquiry Report - Summary			Date:		26-Mar-24			
From date:			18-Mar-24	To date:		24-Mar-24		
Details of total number of enquiries								
S No	Project	Site visits	Walkins	Website/email	Calls	Agent Refferal	Tele calling	Total
1	AGH	-	1		1			2
2	MPL	-	3		1			4
3	VISTA	-			2			2
4	SOV / SOR	-	3	3	9			15
5	GHT	-	1		7		2	10
6	GMR	-	3	1	2	1		7
7	NGH	-	2		1	2	2	7
8	BRGV	-	1		7			8
9	NE	-	2		4			6
10	MCS - Rental	-	1		1			2
11	MCS - Resale	-	1					1
	Total	0	18	4	35	3	4	64

Promotions Division - Weekly Report				Prepared by:	Raju	
Enquiry Report - Ads & Paper inserts				Date:	26-Mar-24	
		From date:	18-Mar-24	To date:	24-Mar-24	
S No	Days of the week	Activity	Media	Location	Related to Projects	No. of enquiries
1	Fr - Sun	Classified	Eenadu	Hyderabad	SOR	1
2	Fr - Sun	Classified	Sakshi	Hyderabad	MCS-Resale	1
3	Fr - Sun	Classified	Sakshi (Outstation)	Nalgonda	AGH	1
4	Fr - Sun	Classified	DC	Hyderabad	VISTA HOMES	2
5	Fr - Sun	Classified	DC	Hyderabad	NE	3
6	Fr - Sun	Classified	TOI	Hyderabad	BRGV	1
7	Sa	Classified Display	TOI	Hyderabad	SOV & MPL	4
8	Sa	Classified Display	Eenadu	Hyderabad	GHT	1
9	Sa	Classified Display	Sakshi	Hyderabad	GMR	2
10	Sa	Classified Display	Hindu	Hyderabad	NGH	1
11	Fr - Sa	Namasthe Telangana Property Show		Nizamabad	SOV	3
					GHT	4
					BRGV	4
12	Sa	Paper inserts		Nizamabad	GHT & BRGV	4
					SOV & NE	3
				Total		35

Promo- Booking Details (Q1)

Promotions Division - Weekly Report			Prepared by:	Raju				
Enquiry Report - Details of Bookings			Date:	26-Mar-24				
From date:		18-Mar-24	To date:	24-Mar-24				
Quarter / Year		Jan-24	Jan-24	Feb-24	Feb-24	Mar-24	Mar-24	
Sl No	Project	Units Numbers	Qty	Units Numbers	Qty	Units Numbers	Qty	Total Qty
1	MPL			A406	1	C901, A206	2	3
2	SOV							
3	AGH							
4	VISTA							
5	GHT							
6	GMR	C503, E401, G105, H606 E305, B607	6	E406, E501	2	E403	1	9
7	KNM							
8	NE							
9	SOR							
10	BRGV	510	1	210	1			2
11	NGH							
12	MCS RESALE							
13	GMG					C406	1	1
	Total		7		4		4	15
								1

Promo- Source of enquiry

Promotions Division - Weekly Report			Prepared by:		Raju				
Enquiry Report		Source of enquiry		26-Mar-24					
From date:		18-Mar-24	To date:		24-Mar-24				
Sl No	Date	Name	Project	Address	Phone No	Time in	Nature of visit	CIS No	Source
1	18-03-2024	Prabhakar Rapolu	AGH	Miryalaguda	9010194040	11:15	Walkin	68097	
2	24-03-2024	Balram	BRGV	ramnagar	9592028428	12:00	Site visit	68101	
3	24-Mar-2024	Vijay	GHT	Panjagutta	9871826403	11:30	Walk in		
4	19-03-2024	S.Venugopal	GMR	Mallapur	7396796203	01.30 PM	Walk-in's	64085	
5	23-03-2024	P.Satish	GMR	Mallapur	9133610800	11.00 AM	Walk-in's	68088	
6	23-03-2024	Alekhya Reddy	GMR	Amberpet	7675976016	01.40 PM	Walk-in's	68092	
7	22-03-2024	Satish	MPL	Mallapur	9133610800	11:30am	walk in	68090	
8	22-03-2024	Abdul	MPL	Hemanagar	9700082866	14:00pm	walk in	68091	
9	24-03-2024	Narender	MPL	Saroor nagar	9848581944	12:30pm	walk in	68094	
10	23-03-2024	SP.Reddy	NGH	Hyderabad	9948618811	3:00pm	Walkin	68089	
11	24-03-2024	Radha krishna	NGH	Nadergul	8686738646	12:00pm	Walkin	68093	
12	18-03-2024	Mr. V. Balaji	SOR	Cherlapally, Hyderabad	9321145659	14:35	Walk in	64088	
13	23-03-2024	Mr. K. Vinayaka Rao	SOV	Mehdipatnam, Hyderabad	849996855	14:05	Walk in	68096	
14	23-03-2024	Mrs. Archana Mukherjee	SOV	Mallapur, Hyderabad	9885711761	15:40	Walk in	68098	
15	19-03-2024	Mr. Sai Pavan	NE	Mallapur, Hyderabad	9912835143	16:10	Walk in	64087	
16	24-03-2024	Mr. Prashanth Palle	NE	Warangal	9866137398	16:55	Walk in		

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Tele caller – weekly report.

Prepared by		Harika	Date	25-03-2024	
From date		18-03-2024	To date	24-03-2024	
Data source		Khammam Data & GHT Dead Leads			
Sl no.	Project	No. of calls made	Not interested	Probably interested	Interested
1.	AGH	265	264	1	NIL
2.					
3.					
4.					
5.					
6.					
7.					
8.					
9.					
10.					
11.	Total:	265			
List of interested customers.					
Sl. no.	Project	Cust Id	Name	Mobile	Remarks
12.					
13.					
14.					
15.					
16.					
17.					
18.					
19.					
20.					
21.					
List of probably interested customers.					
Sl. no.	Project	Cust Id	Name	Mobile	Remarks
22.	AGH	54565	BANOTH JAMLA	9573017098	Shared project details.
23.					
24.					
25.					
26.					
27.					
28.					
29.					
30.					

Tele caller – weekly report.

Prepared by		Megamala	Date		25-03-2024
From date		18-03-2024	To date		24-03-2024
Data source		Chemo			
Sl no.	Project	No. of calls made	Not interested	Probably interested	Interested
1.	BRGV	290	289	1	Nil
2.					
3.					
4.					
5.					
6.					
7.					
8.					
9.					
10.					
11.	Total:				
List of interested customers.					
Sl. no.	Project	Cust Id	Name	Mobile	Remarks
12.					
13.					
14.					
15.					
16.					
17.					
18.					
19.					
20.					
21.					
List of probably interested customers.					
Sl. no.	Project	Cust Id	Name	Mobile	Remarks
22.	BRGV	60016	Amit Panchal	8897730903	Customer Interested at BRGV Lead Forwarded to Nagarjuna Sir

Tele caller – weekly report.

Prepared by		N. Anitha		Date	25-03-2024
From date		19-03-2024		To date	24-03-2024
Data source		GMR Dead leads			
Sl no.	Project	No. of calls made	Not interested	Probably interested	Interested
1.	GMR	291	83	Nil	Nil
2.					
3.					
4.					
5.					
6.					
7.					
8.					
9.					
10.					
11.	Total:				
List of interested customers.					
Sl. no.	Project	Cust Id	Name	Mobile	Remarks
12.					
13.					
14.					
15.					
16.					
17.					
18.					
19.					
20.					
21.					
List of probably interested customers.					
Sl. no.	Project	Cust Id	Name	Mobile	Remarks
22.					
23.					
24.					

Tele caller – weekly report.

Prepared by		Naveena.V		Date	25-03-2024
From date		18-03-2024		To date	24-03-2024
Data source		AGH/GMR (Dead Leads)			
Sl no.	Project	No. of calls made	Not interested	Probably interested	Interested
1.	AGH	92	91	01	nil
2.	GMR	154	154		
3.					
4.					
5.					
6.					
7.					
8.					
9.					
10.					
11.	Total:	246			
List of interested customers.					
Sl. no.	Project	Cust Id	Name	Mobile	Remarks
12.					
13.					
14.					
15.					
16.					
17.					
18.					
19.					
20.					
21.					
List of probably interested customers.					
Sl. no.	Project	Cust Id	Name	Mobile	Remarks
22.	AGH	21886	Mr. H. Srinu	6305687175	Interested in AGH , lead forwarded to Mr. RajKumar sir.
23.					

Tele caller – weekly report.

Prepared by		R Rani	Date	25-03-2024	
From date		18-03-2024	To date	24-03-2024	
Data source		GHT (Dead Leads)			
Sl no.	Project	No. of calls made	Not interested	Probably interested	Interested
1.	GHT	328		02	02
2.					
3.					
4.					
5.					
6.					
7.					
8.					
9.					
10.					
11.	Total:				
List of interested customers.					
Sl. no.	Project	Cust Id	Name	Mobile	Remarks
12.	GHT	8299	Vishwa	9666643904	Interested in GHT Sanjeet sir kindly share the information through WhatsApp and follow up.
13.	GMG	8604	Srinivasa	9866088594	Interested in Vista Homes and GMG - Resale , Going to visit the site on Thursday . Anil Kindly follow up.
14.					
15.					
16.					
List of probably interested customers.					
Sl. no.	Project	Cust Id	Name	Mobile	Remarks
17.	GHT	10111	Kamal	9652790381	Call back later, Details shared throughwhatapp
18.	SOV	66063	Vijay Kumar	9912770303	Call back later, Details shared throught whatapp

Tele caller – weekly report.

Prepared by		Ragapriya	Date	25-03-2024	
From date		18-03-2024	To date	24-03-2024	
Data source					
Sl no.	Project	No. of calls made	Not interested	Probably interested	Interested
1.	NGH	200	198	Nil	02
2.					
3.					
4.					
5.					
6.					
7.					
8.					
9.					
10.					
11.	Total:				
List of interested customers.					
Sl. no.	Project	Cust Id	Name	Mobile	Remarks
12.					
13.					
14.					
15.					
16.					
17.					
18.					
19.					
20.					
21.					
List of probably interested customers.					
Sl. no.	Project	Cust Id	Name	Mobile	Remarks
22.					
23.					
24.					
25.					
26.					
27.					
28.					
29.					
30.					

Tele caller – weekly report.

Prepared by		Vasundhara	Date		25-03-2024
From date		18-03-2024	To date		24-03-2024
Data source		NE & PMR II - Dead leads			
Sl no.	Project	No. of calls made	Not interested	Probably interested	Interested
1.	SOV	264	260	04	0
2.					
3.					
4.					
5.					
6.					
7.					
8.					
9.					
10.					
11.	Total:	264	260	04	0
List of interested customers.					
Sl. no.	Project	Cust Id	Name	Mobile	Remarks
12.					
13.					
14.					
15.					
16.					
List of probably interested customers.					
Sl. no.	Project	Cust Id	Name	Mobile	Remarks
17.	SOV	2185	Kumara Swamy	9390242829	Customer is interested.. Informed Mr. Suresh to share the information
18.	SOV / NE / GHT	2283	Ashish Kumar	9701160335	Customer is interested.. Informed Mr. Suresh & Mr. Sanjeet to share the information
19.	NE	2590	D Shekhar	9866646474	Customer is interested.. Informed Mr. Suresh to share the information
20.	SOV	67038	Rathan Kumar	8805665598	Customer is interested.. Informed Mr. Suresh to share the information

Sales Division				
Tele caller daily report on channel partners/brokers				
	Prepared by:	A. Laxmikanth	Prepared date: 25/03/2024	
Sl no.	No. of calls made	Not interested	Interested	Probably instrested
1	180	90	50	40
List of interested channel partners/brokers to do the sales				
Sl.	Cust/CP/EA ID	Name	Mobile	Remarks
1	33162	M.MahenderKumar	9989906170	He is interest to do the sales in our project
2	33151	Jagan s	8520040936	He is interest to do the sales in our project
3	3390	Sanjivee Reddy	9912004958	He is interest to do the sales in our project
4	33169	Ghansham Yadav	7013713311	He is interest to do the sales in our project
5	33135	P.Ramakrishna p	9052658798	He is interest to do the sales in our project
6	33055	Niranjan	8019184895	He is interest to do the sales in our project
7	33092	NChandraShekar	9912675859	He is interest to do the sales in our project
8	33111	T Naresh	9989777879	He is interest to do the sales in our project
9	33412	P.Yadagiri kumar	9666151620	He is interest to do the sales in our project
10	45126	Vriddhi Properties	8639870068	He is interest to do the sales in our project
11	45127	Sri Srinivas Real Estate's	9849843636	He is interest to do the sales in our project
12	45128	venkatesham Boddula	9908250567	He is interest to do the sales in our project
13	45129	Vinod Kumar	9848797945	He is interest to do the sales in our project
14	45130	Vasavi Homes	9059102066	He is interest to do the sales in our project
15	45131	Hari Prasad	9640493039	He is interest to do the sales in our project
16	45132	Prashamsa Real Estates	9849862696	He is interest to do the sales in our project
17	45133	l Real estates .	9440489884	He is interest to do the sales in our project
18	45134	VRG Construction Ravi	9866279921	He is interest to do the sales in our project
19	33165	JitenderP.S	8331962689	He is interest to do the sales in our project
20	33164	Shekar s	9391146549	He is interest to do the sales in our project
21	33179	Satish	9676696577	He is interest to do the sales in our project
22	33178	Narender n	9247289434	He is interest to do the sales in our project
23	33175	yugenderReddy v	9989422899	He is interest to do the sales in our project
24	33174	YadagiriC.N	9000909094	He is interest to do the sales in our project
25	33172	Madhu	7799653008	He is interest to do the sales in our project
26	33171	AnandKamble k	7989138350	He is interest to do the sales in our project
27	33170	Vijith v	8712156228	He is interest to do the sales in our project
28	45123	Ganga Shanker	8639665438	He is interest to do the sales in our project
29	45124	Srinivas Construction	8247687763	He is interest to do the sales in our project
30	45125	Hanuman Estates	9912914318	He is interest to do the sales in our project
31	33138	Srikanth	9177208089	He is interest to do the sales in our project
32	33187	BalKumar kumar	7981116583	He is interest to do the sales in our project
33	33186	UmarSyedMRICS	9886637757	He is interest to do the sales in our project
34	33185	PhillipJoyKutty kutty	8328119966	He is interest to do the sales in our project
35	33184	P srikanth	9000474875	He is interest to do the sales in our project
36	33183	Balaraj reddy	9533957585	He is interest to do the sales in our project
37	33181	Bhaskar	9705228467	He is interest to do the sales in our project

Project Name: Nilgiri Heights

Date : 25-03-2024

Topic : Interested Customers list

Prepared by : Raj Kumar

S. No.	Name of customers who visited site	Phone no	Date
1	Yugandhar	9701233084	17.01.2024
2	Prakash Chary	9177702882	30.01.2024
3	K.Vijay	8801750199	20.02.2024
4	K. Uma	9701893392	23.02.2024
5	Radhakrishna	8686738646	23.03.2024
6	S.P.Reddy	9948618811	24.03.2024
7	R.Nagesh	9885124614	11.03.2024
8	M.Mohan	9985853121	07.03.2024
9	K.Kesava rao	9912815068	21.02.2024
10	K.Bal reddy	7569761089	11.02.2024
11	Hemanth	9676460760	25.03.2024

Name of Owner	BHK Type	Floor / Sub-floor	Project Name	Address / Location	Area of Plot / Villa in sq. ft.	Plot Area of Villa in square yards	Email of owner	Contact No of Owner Landline	Contact No of Owner Mobile	Lease to commence from	Lease period	Rent Increase per year	Lease rent to be quoted (in Rs. per month)	Minimum rent to be Realized (in Rs. per month)	Maintenance charge (in Rs. per month)	Security deposit to be quoted (in no. of monthly rents)	Minimum security deposit to be Realized (in no. of monthly rents)	Light	Fan	Grates	Bricks	Window Jalousies	Indoor	Hydrant	Curtain	Refrigerator	Bed	Others Appliances	Car	Property	Availability of	Special Requirement	Details for lease agreement	Remark	Notes	
P. Aravind Kumar	2 BHK	1st fl.	C-207	Gokulnagar Residency	Madurai	1660	844	94974611000@gmail.com		0425509014	01.01.2024	One Year	1%	240000	30000	86,2.50	7 months	7 months	Yes	Yes	Yes	No	No	Yes	No	No	No	No	No	1 Car	By owner	site office	No			
A. Subhanshu Rastogi	1 BHK	1st fl.	C-105	Gokulnagar Residency	Madurai	1660	844	94974611000@gmail.com		9078462047	01.01.2024	One Year	1%	30.0000	20000	86,2.50	7 months	7 months	Yes	Yes	Yes	No	No	No	Yes	No	No	No	1 Car	By owner	site office	No				
Ravi	1 BHK	1st fl.	B-101	Gokulnagar Residency	Madurai	1660	59	anilravis77@gmail.com		8106417519		One Year	1%	21.0000	21.0000	86,2.50	7 months	7 months	Yes	Yes	Yes	No	No	No	No	No	No	No	1 Car	By owner						
Sudh Kumar Mishra	1 BHK	1st fl.	P-101	Gokulnagar Residency	Madurai	1360	40	sudh.kishor77@gmail.com		9414475325	01.02.2024	One Year	1%	21.0000	21.0000	86,2.50	7 months	7 months	Yes	Yes	Yes	No	No	No	No	No	No	No	1 Car	By owner	site office	No				
Harish	1 BHK	1st fl.	94	Aravind Estate	Madurai	1240	170	anandharavind@gmail.com		9666667964	01.01.2024	One Year	1%	21.0000	40000	7 months	7 months	Yes	Yes	Yes	No	No	No	No	No	No	No	1 Car	By owner	site office	Sh.			Sh.		
Shreyas	1 BHK	1st fl.	106	Silver Oak Villas	Chennai	2040	90	shreyasgopi@yahoo.com		9176031400	01.12.2023	One Year	1%	24.0000	25	1 months	1 months	No	No	No	No	No	No	No	No	No	No	1 Car	By owner	Owner						
Harish	1 BHK	1st fl.	A-102	Greenwood Heights	Beckur	1715	575	har_aharsh@gmail.com		2148148212	01.07.2023	One Year	1%	30.0000	25	1 months	1 months	Yes	Yes	Yes	No	No	No	No	No	No	No	1 Car	By owner	Site office	NA			NA		
Vijayak Sahu	1 BHK	1st fl.	B-108	Greenwood Heights	Beckur	1715	40	vijaysahu@yahoo.com		8801147624	01.01.2024	One Year	1%	22.0000	20.0000	25	1 Months	1 Months	Yes	Yes	Yes	No	No	No	No	No	No	No	1 Car	By owner	Site office	NA			NA	
P. Shanmukha	1 BHK	1st fl.	118	Silver Oak Villas	Chennai	2040	161	shanmukha.p@gmail.com		9961990508	06.01.2024	One Year	1%	20.0000	23.0000	25	1 Months	1 Months	Yes	Yes	Yes	No	No	No	No	No	No	No	1 Car	By owner	Site office	NA			NA	
Shri. Vaidyanath Reddy	1 BHK	1st fl.	118	Silver Oak Villas	Chennai	2040 sq. ft.	161	reddy.vaidyanathreddy@gmail.com		9166668448	April,2023	One Year	1%	00000	30000	1.77 paise per sq. ft.	0	0	2	Yes	Yes	No	No	No	No	No	No	1 Car	By owner	Sales Office						
Vijay Sankaran	1 BHK	1st fl.	12	Silver Oak Villas	Chennai	2040	161	vijaysankaran@gmail.com		9018357135	Immediate	One Year	1%	20000	25000	1.77 paise per sq. ft.	0	0	2	Yes	No	No	No	No	No	No	No	1 Car	By owner	Site Office						

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