

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Raghupathi	R	Raghupathi R
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
26 Dec 1950	Married	45012	29 Nov 2023
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Revathi	R	Revathi R
DOB Spouse	Anniversary Date		
05 Jan 1954	08 Jun 1974		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Average	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Paper Insert	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested in SOR 3BHK, WILL VISIT THE SITE ON SATURDAY 2ND DEC. Booked flat no. 99 1B west facing flat on 30-11-2023. Sale Closed	Suresh M	Suresh M
Re Assigned To	Remarks		
Suresh M	Interested in SOR 3BHK, WILL VISIT THE SITE ON SATURDAY 2ND DEC. Booked flat no. 99 1B west facing flat on 30-11-2023. Sale Closed		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Retired Employee	Govt	ECIL	Engineer	ECIL X Roads, Hyderabad.

Communication Details

Communication Details					Primary Mobile Number		Email		
Address		Code							
Work Phone Number		Home Phone Number			Alt mobile Number		Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	1-2-4/13, Sai Gruha Raghavendra Colony.	Jai Jawan Colony, Kapra	ECIL	Medchal Dist	TG	ind	500003	Yes
SNo		Phone Type	Code	Phone Number			Primary		
1		Mobile		9398149681			Yes		

SNo	Email Type	Email Address	Primary
1	Personal	raghupathirama@gmail.com	Yes

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use		Family	3 BHK - Flat
Projects Visited	Projects Liked	Projects Interested	Discount Expected
Discount Offered	Queries	Special Requirements	Home Town
			Tamil Nadu
Other Information	Decision Makers		
	Family		

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is
Silver Oak Residency	A	991B			04 Dec 2023		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		29 Nov 2023	Other	30 Nov 2023	09:30:00	Other	Yes

*** The End ***