

Customer Information Sheet

ID : 93455 Old CIS No : CIS Date : 31-10-2018		Company : BCH Electric Ltd	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business :	
Customer Name And Address V. Ravi Dhawas/Sarika Boduppal, Hyderabad.		Designation : Manager Sales	
		Home Phone :	
		Work Phone :	
		Mobile : 9676139198	
		Fax :	
		Email : ravi.dhawas@gmail.com	
For Project Mayflower Grande	Projects Visited MFG	Projects Liked MFG	Interested In F-005 (3bhk)
Enquiry Source Hoarding board	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type PSU	Spouce Company House wife	Purpose Investment	Investment Details Insurance Policies and other
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No
Discount Expected	Discount Offered	Site Visit With Wife	Bank Name
Customer Requirement 3BHK	Home Town Gadchandur	Other Info Looking property in gated community.	Decesion Makers Family
Company Address Begumpet		Company Details manufacturer & exporter of electrical products	
Smart Text			
Looking ready to occupy 3bhk flat, want some time to discuss with his family. Visited with his friend and selected F-005 and said looking maximum discount from management (MD). Negotiation done and cheque collected for F-005.			
Customer Query			
About monthly rental value?			
Customer Special Requirments			
Looking ready to occupy 3bhk for investment.			
Remarks			
Looking ready to occupy 3bhk flat, want some time to discuss with his family. Visited with his friend and selected F-005 and said looking maximum discount from management (MD). Negotiation done and cheque collected for F-005.			
Call/Entry Date	Call Details		
31-10-2018	Call Made By :		Call Type : NA
31-10-2018	OutCome Of Call :		
	Next Call Date : 01-11-2018		
	Target Of Call : first call detail to be entered		
31-10-2018	Call Made By : Naveena		Call Type : Site Visit
31-10-2018	OutCome Of Call : Interested in F-005 east facing 3bhk.		
	Next Call Date : 02-11-2018		
	Target Of Call : Know his decision for F-005.		
01-11-2018	Call Made By : Naveena		Call Type : Site Visit
31-10-2018	OutCome Of Call : Selected F-005 and looking for best discount.		
	Next Call Date : 01-11-2018		
	Target Of Call : Negotiation done and cheque collected for F-005. Sale closed.		