

Customer Information Sheet

ID : 93123 Old CIS No : CIS Date : 29-09-2018		Company GVK Bio Science	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	
Customer Name And Address Srinivas Kottawar Nacharam, Hyderabad.		Designation Scientific Manager	
		Home Phone	
		Work Phone	
		Mobile 9421019838	
		Fax	
		Email kottawarss@gmail.com	
For Project Mayflower Grande	Projects Visited Raheja Vistas & MFG	Projects Liked MFG	Interested In F-105 (3bhk)
Enquiry Source Reference	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type PSU	Spouce Company Arora college	Purpose Self Use	Investment Details Insurance Policies, flats and other
Housing Loan Required Yes	Amount Required	Pre-sanctioned Obtained No	Referred To Bank Yes
Discount Expected	Discount Offered	Site Visit With Family	Bank Name HDFC / ICICI
Customer Requirment 3BHK	Home Town Pune	Other Info Looking property in gated community near to his work place.	Decesion Makers Family
Company Address Nacharam		Company Details Pharmaceutical	
Smart Text			
Looking 3bhk flat in gated community near to his work place. Budget 50 lakhs, want some time to decide E-901. Informed about mortgaged flats details. Visited with his family and selected F-105 (3bhk). Negotiation done and cheque collected.			
Customer Query			
Any 3bhk mortgaged flat is available?			
Customer Special Requirments			
Ready to occupy 3bhk flat.			
Remarks			
Looking 3bhk flat in gated community near to his work place. Budget 50 lakhs, want some time to decide E-901. Informed about mortgaged flats details. Visited with his family and selected F-105 (3bhk). Negotiation done and cheque collected.			
Call/Entry Date	Call Details		
29-09-2018	Call Made By :		Call Type : NA
29-09-2018	OutCome Of Call :		
	Next Call Date : 30-09-2018		
	Target Of Call : first call detail to be entered		
29-09-2018	Call Made By : Naveena		Call Type : Phone
29-09-2018	OutCome Of Call : Want some time to decide E-901.		
	Next Call Date : 15-10-2018		
	Target Of Call : Inform whenever mortgaged 3bhk bookings starts.		
11-10-2018	Call Made By : Naveena		Call Type : Site Visit
11-10-2018	OutCome Of Call : Visited site with family and selected F-105 (3bhk).		

Next Call Date : 11-10-2018

Target Of Call : Negotiation done and cheque collected for F-105 (3bhk). Sale closed.
