

Customer Information Sheet

ID : 92020 Old CIS No : CIS Date : 23-06-2018		Company United India Insurance Co Ltd	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	
Customer Name And Address Kishore/Rajasimha Mallapur, Hyderabad.		Designation Admin Officer	
		Home Phone	
		Work Phone	
		Mobile 9441455682	
		Fax	
		Email ahkishore@hotmail.com	
For Project Mayflower Grande	Projects Visited MFG	Projects Liked MFG	Interested In F-102 (3bhk)
Enquiry Source Reference	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Excellent
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type PSU	Spouse Company St. Ann's Women's College	Purpose Self Use	Investment Details Insurance Policies and other
Housing Loan Required Yes	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No
Discount Expected	Discount Offered	Site Visit With Family	Bank Name United India Insurance
Customer Requirement 3BHK	Home Town Hyderabad	Other Info Looking property near to his spouse work place Nacharam.	Decesion Makers Family
Company Address Kharitabad		Company Details Insurance Company	
Smart Text			
Reference by Mr. Y.R.C. Kishore-9030821304 (D-306). Want 3bhk (3 flats) east and west facing. Visited with his father-in-law and selected F-102, negotiation done and cheque collected. Inform him whenever F-block 3bhk west facing mortgaged flat release			
Customer Query			
About monthly maintenance charges?			
Customer Special Requirments			
Looking 3bhk flat with west facing.			
Remarks			
Reference by Mr. Y.R.C. Kishore-9030821304 (D-306). Want 3bhk (3 flats) east and west facing. Inform him whenever F-block 3bhk west facing mortgaged flat release. Visited with his father-in-law and selected F-102, negotiation done and cheque collected.			

Call/Entry Date	Call Details	
23-06-2018	Call Made By :	Call Type : NA
23-06-2018	OutCome Of Call :	
	Next Call Date : 24-06-2018	
	Target Of Call : first call detail to be entered	
23-06-2018	Call Made By : Naveena	Call Type : Site Visit
23-06-2018	OutCome Of Call : Want some time to visit with his family and friends.	
	Next Call Date : 30-06-2018	
	Target Of Call : Interested in mortgaged 3bhk (3 flats) in F-block.	
30-06-2018	Call Made By : Naveena	Call Type : Phone
30-06-2018	OutCome Of Call : Interested in 3bhk west facing mortgaged flat in F-block.	

Next Call Date : 30-07-2018

Target Of Call : Inform him whenever F-block 3bhk west facing mortgaged flat release. Made dormant.

11-10-2018 Call Made By : Naveena

Call Type : Site Visit

11-10-2018 OutCome Of Call : Visited with his father-in-law and selected F-102 (3bhk).

Next Call Date : 11-10-2018

Target Of Call : Negotiation done and cheque collected for F-102 (3bhk). Sale closed.
