

Promo- Enquiry Report Summary

|                                      |              |             |           |               |           |                |              |           |
|--------------------------------------|--------------|-------------|-----------|---------------|-----------|----------------|--------------|-----------|
| Promotions Division - Weekly Report  |              |             |           | Prepared by:  | Raju      |                |              |           |
| Enquiry Report - Summary             |              |             |           | Date:         | 27.May.24 |                |              |           |
| From date:                           |              |             | 20.May.24 | To date:      | 26.May.24 |                |              |           |
|                                      |              |             |           |               |           |                |              |           |
| Details of total number of enquiries |              |             |           |               |           |                |              |           |
| S No                                 | Project      | Site visits | Walkins   | Website/email | Calls     | Agent Refferal | Tele calling | Total     |
| 1                                    | AGH          | -           |           |               |           |                |              |           |
| 2                                    | MPL          | -           | 3         | 2             | 1         |                |              | 6         |
| 3                                    | VISTA        | -           |           | 1             |           |                |              | 1         |
| 4                                    | SOV / SOR    | -           | 4         | 1             | 1         |                |              | 6         |
| 5                                    | GHT          | -           | 2         |               | 1         |                |              | 3         |
| 6                                    | GMR          | -           | 3         |               | 1         |                |              | 4         |
| 7                                    | NGH          | -           | 2         |               |           |                | 2            | 4         |
| 8                                    | BRGV         | -           | 2         |               |           |                |              | 2         |
| 9                                    | NE           | -           | 1         |               | 3         |                |              | 4         |
| 10                                   | MCS - Rental | -           |           |               |           |                |              |           |
| 11                                   | MCS - Resale | -           |           |               | 2         |                |              | 2         |
|                                      | <b>Total</b> | <b>0</b>    | <b>17</b> | <b>4</b>      | <b>9</b>  |                | <b>2</b>     | <b>32</b> |

Promo- Enquiry Report Ads

| Promotions Division - Weekly Report  |                  |                    |                     | Prepared by: | Raju                |                  |
|--------------------------------------|------------------|--------------------|---------------------|--------------|---------------------|------------------|
| Enquiry Report - Ads & Paper inserts |                  |                    |                     | Date:        | 27.May.24           |                  |
|                                      |                  | From date:         | 20.May.24           | To date:     | 26.May.24           |                  |
|                                      |                  |                    |                     |              |                     |                  |
| S No                                 | Days of the week | Activity           | Media               | Location     | Related to Projects | No. of enquiries |
| 1                                    | Fr - Sun         | Classified         | Eenadu              | Hyderabad    | GHT                 | 1                |
| 2                                    | Fr - Sun         | Classified         | Sakshi              | Hyderabad    | BRGV                | nil              |
| 3                                    | Fr - Sun         | Classified         | DC                  | Hyderabad    | MCS-Resale          | 2                |
| 4                                    | Fr - Sun         | Classified         | DC                  | Hyderabad    | NE                  | 3                |
| 5                                    | Fr - Sun         | Classified         | TOI                 | Hyderabad    | GMR                 | 1                |
| 6                                    | Sa               | Classified Display | TOI                 | Hyderabad    | NGH & MPL           | 1                |
| 7                                    | Sa               | Classified Display | Eenadu (Outstation) | Nalgonda     | AGH                 | nil              |
| 8                                    | Sa               | Classified Display | Sakshi              | Hyderabad    | SOV                 | 1                |
|                                      |                  |                    |                     | <b>Total</b> |                     | <b>9</b>         |

Promo- Booking Details (Q2)

|                                      |              |                        |           |               |           |               |          |           |                                |
|--------------------------------------|--------------|------------------------|-----------|---------------|-----------|---------------|----------|-----------|--------------------------------|
| Promotions Division - Weekly Report  |              |                        |           | Prepared by:  | Raju      |               |          |           |                                |
| Enquiry Report - Details of Bookings |              |                        |           | Date:         | 27.May.24 |               |          |           |                                |
| From date:                           |              |                        | 20.May.24 | To date:      | 26.May.24 |               |          |           |                                |
|                                      |              |                        |           |               |           |               |          |           |                                |
| Quarter / Year                       |              | Apr.24                 | Apr.24    | Mai.24        | Mai.24    | Jun.24        | Jun.24   |           |                                |
| Sl No                                | Project      | Units Numbers          | Qty       | Units Numbers | Qty       | Units Numbers | Qty      | Total Qty | Unit nos of cheques collected. |
| 1                                    | MPL          | C206                   | 1         |               |           |               |          | 1         | B202                           |
| 2                                    | SOV          | 192                    | 1         |               |           |               |          | 1         |                                |
| 3                                    | AGH          |                        |           |               |           |               |          |           |                                |
| 4                                    | VISTA        |                        |           |               |           |               |          |           |                                |
| 5                                    | GHT          |                        |           |               |           |               |          |           |                                |
| 6                                    | GMR          | H403, H107, E506, H503 | 4         | G102, E207    | 2         |               |          | 6         | E404                           |
| 7                                    | NE           |                        |           | 131           | 1         |               |          | 1         | 129, 130                       |
| 8                                    | SOR          |                        |           |               |           |               |          |           |                                |
| 9                                    | BRGV         |                        |           |               |           |               |          |           |                                |
| 10                                   | NGH          |                        |           |               |           |               |          |           |                                |
| 11                                   | MCS RESALE   |                        |           |               |           |               |          |           |                                |
| 12                                   | GMG          |                        |           |               |           |               |          |           |                                |
|                                      | <b>Total</b> |                        | <b>6</b>  |               | <b>3</b>  |               | <b>-</b> | <b>9</b>  | <b>4</b>                       |

Promo- Source of enquiry

|                                     |             |                      |           |                      |            |          |                 |        |        |
|-------------------------------------|-------------|----------------------|-----------|----------------------|------------|----------|-----------------|--------|--------|
| Promotions Division - Weekly Report |             |                      |           | Prepared by:         | Raju       |          |                 |        |        |
| Enquiry Report                      |             | Source of enquiry    |           |                      | 27.May.24  |          |                 |        |        |
| From date:                          |             |                      | 20.May.24 | To date:             | 26.May.24  |          |                 |        |        |
|                                     |             |                      |           |                      |            |          |                 |        |        |
| Sl No                               | Date        | Name                 | Project   | Address              | Phone No   | Time in  | Nature of visit | CIS No | Source |
| 1                                   | 25.05.2024  | Reddy                | BRGV      | Turkapally           | 9885511294 | 05:45    | Walkin          | 71794  |        |
| 2                                   | 24.05.2024  | Srinadh              | BRGV      | Gandimaisamma        | 7995859189 | 02:00    | Walkin          | 71795  |        |
| 3                                   | 21.Mai.2024 | Jai Krishan          | GHT       | Kowkur               | 9502598607 | 11:45    | Walk in         | 71786  |        |
| 4                                   | 21.Mai.2024 | Ajay Yadav           | GHT       | A S Rao Nagar        | 9849405233 | 10:48    | Walk in         | 71789  |        |
| 5                                   | 20.05.2024  | Sreesagar Deepak     | GMR       | Nacharam             | 9916211430 | 5.55 PM  | Walk-in's       | 71749  |        |
| 6                                   | 22.05.2024  | Suresh               | GMR       | Narayanaguda         | 9440015880 | 04.20 PM | Walk-in's       | 71776  |        |
| 7                                   | 26.05.2024  | Ravindra kumar singh | GMR       | Padmarao nagar       | 8409670369 | 3.30 PM  | Walk-in's       | 71792  |        |
| 8                                   | 22.05.2024  | Suresh               | MPL       | Narayanaguda         | 9440015880 | 14:30pm  | walk in         | 71775  |        |
| 9                                   | 26.05.2024  | Druva kumar          | MPL       | Begumpet             | 8179940641 | 11:00am  | walk in         | 71787  |        |
| 10                                  | 26.05.2024  | Rejeshwar            | MPL       | Mancherial           | 7013918741 | 17:00pm  | walk in         | 71790  |        |
| 11                                  | 20.05.2024  | Mr. Ch. Satyanand    | SOV       | Uppal, Hyderabad     | 6302179231 | 16:50    | Walk in         | 71779  |        |
| 12                                  | 21.05.2024  | Mr. V. Nikhil        | SOV       | Narapally, Hyderabad | 7075345686 | 13:35    | Walk in         | 71780  |        |
| 13                                  | 22.05.2024  | Mr. Ramakrishna K    | SOV       | E C Nagar, Hyderabad | 9985158153 | 15:20    | Walk in         | 71781  |        |
| 14                                  | 25.05.2024  | Dr. N Sarath         | SOV       | Balkampet, Hyderabad | 8519846027 | 15:10    | Walk in         | 71788  |        |
| 15                                  | 26.05.2024  | Mr. Prashanth        | NE        | Keesara, Hyderabad   | 9550587459 | 16:00    | Walk in         | 71791  |        |
| 16                                  | 22.05.2024  | Bixapathi D          | NGH       | Hyderabad            | 9346233428 | 12:50pm  | Walk in         | 71777  |        |
| 17                                  | 22.05.2024  | Sateesh M            | NGH       | Boduppal             | 8919856939 | 3:00pm   | Walk in         | 71778  |        |

|                                     |                               |                |             |                    |                 |             |                  |                |              |                                |                 |
|-------------------------------------|-------------------------------|----------------|-------------|--------------------|-----------------|-------------|------------------|----------------|--------------|--------------------------------|-----------------|
| Promotions Division - Weekly Report |                               |                |             | Prepared by:       | Prasad          |             |                  |                |              |                                |                 |
| Enquiry Report - List of hoardings  |                               |                |             | Date:              | 27.May.24       |             |                  |                |              |                                |                 |
| From date:                          |                               |                | 20.May.24   | To date:           | 26.May.24       |             |                  |                |              |                                |                 |
| Sl. No.                             | Hoarding Size                 | Hoarding Owner | Contact No  | Location           | Monthly Rent    | Yearly Rent | Lease Start Date | Lease End Date | Project Name | Payment From                   | Remarks         |
| 1                                   | 16x8                          | Vista          |             | Pochamma           | 2,000           |             |                  |                | Vista        | Vista                          | Monthly Payment |
|                                     |                               |                |             | <b>Total</b>       | <b>2,000</b>    |             |                  |                |              |                                |                 |
| 2                                   | 31x20                         | T. Lakshmi     | 9652520002  | Chakripuram        | 20,000          |             | 25.10.2022       | 31.12.2023     | SOV          | Modi Housing Pvt. Ltd          | Monthly Payment |
| 3                                   | 40x20                         | MCS            |             | Cherlapally        | 10,000          |             | 25.10.2022       | 31.12.2023     | SOR          | Modi Housing Pvt. Ltd          | Monthly Payment |
|                                     |                               |                |             | <b>Total</b>       | <b>30,000</b>   |             |                  |                |              |                                |                 |
| 4                                   | 30x20                         | MCS            |             | Miryalguda         | 5,000           |             | 01.12.2016       | 31.12.2023     | AGH          | Modi Realty Miryalguda LLP     | Monthly Payment |
|                                     |                               |                |             | <b>Total</b>       | <b>5,000</b>    |             |                  |                |              |                                |                 |
| 5                                   | 30x15                         | MCS            |             | Kowkur             | 12,000          |             | 01.08.2019       | 31.12.2023     | GHT          | Mehta & Modi Realty Kowkur LLP | Monthly Payment |
| 6                                   | 32X15 & 32X10                 | MCS            |             | Yapral             | 16,000          |             | 01.10.2021       | 31.12.2023     | GHT          | Mehta & Modi Realty Kowkur LLP | Monthly Payment |
| 7                                   | 11X6                          | MCS            |             | Shamirpet - SRO    | 5,000           |             | 01.07.2022       | 31.12.2023     | GHT          | Mehta & Modi Realty Kowkur LLP | Monthly Payment |
| 8                                   | 20x10                         | MCS            |             | Neredmet SRO       | 12,000          |             | 01.08.2022       | 31.12.2023     | GHT          | Mehta & Modi Realty Kowkur LLP | Monthly Payment |
| 9                                   | 35x20                         | Libra          |             | Bollarum           | 34,000          |             | 01.09.2023       | 31.03.2024     | GHT          | Mehta & Modi Realty Kowkur LLP | Monthly Payment |
| 10                                  | 3x6                           | Tivoli         |             | Secunderabad       | 17,000          |             | 01.08.2023       | 31.08.2024     | GHT          | Mehta & Modi Realty Kowkur LLP | Monthly Payment |
|                                     |                               |                |             | <b>Total</b>       | <b>96,000</b>   |             |                  |                |              |                                |                 |
| 11                                  | 30x20                         | MCS            |             | Karminagar         | 8,000           |             | 01.07.2020       | 31.12.2023     | BRGV         | Modi Realty GV LLP             | Monthly Payment |
| 12                                  | 32.4x8                        | MCS            |             | GV bypass          | 8,000           |             | 20-11-2020       | 31.12.2023     | BRGV         | Modi Realty GV LLP             | Monthly Payment |
| 13                                  | 27x4                          | MCS            |             | Peddapally -SRO    | 8,000           |             | 03.12.2022       | 31.12.2023     | BRGV         | Modi Realty GV LLP             | Monthly Payment |
| 14                                  | 30x25 - 2 nos                 | Bhavani Ads    | 9391166777' | Thurkapally        | 33,000          |             | 01.01.2021       | 31.12.2023     | BRGV         | Modi Realty GV LLP             | Monthly Payment |
| 15                                  | 30X16 - 2nos                  | MCS            |             | Siricilla          | 16,000          |             | 15.07.2023       | 31.12.2023     | BRGV         | Modi Realty GV LLP             | Monthly Payment |
| 16                                  | 30X15                         | MCS            |             | Turkapally village | 12,000          |             | 01.08.2022       | 31.12.2023     | BRGV         | Modi Realty GV LLP             | Monthly Payment |
| 17                                  | 3x6                           | Tivoli         |             | Secunderabad       | 17,000          |             | 01.08.2023       | 31.08.2024     | BRGV         | Modi Realty GV LLP             | Monthly Payment |
|                                     |                               |                |             | <b>Total</b>       | <b>102,000</b>  |             |                  |                |              |                                |                 |
| 18                                  | 8X5, 25X5, 8X4                | Tooh Media     |             | Jodimetla          | 11,000          |             | 24.07.2021       | 31.12.2023     | NGH          | Modi Realty Pocharam LLP       | Monthly Payment |
| 19                                  | 25x25 back to back            | Naveen Arts    |             | Rampally           | 7,500           |             | 15.07.2021       | 31.12.2023     | NGH          | Modi Realty Pocharam LLP       | Monthly Payment |
| 20                                  | 40x25 back to back            | Bhavani Ads    | 9391166777' | Yannampet          | 22,000          |             | 15.07.2021       | 31.12.2023     | NGH          | Modi Realty Pocharam LLP       | Monthly Payment |
| 21                                  | 28X14 & 4X14                  | MCS            |             | Jodimetla          | 16,000          |             | 25.09.2021       | 31.12.2023     | NGH          | Modi Realty Pocharam LLP       | Monthly Payment |
| 22                                  | 30x8                          | MCS            |             | Narapally - SRO    | 8,000           |             | 15.10.2022       | 31.12.2023     | NGH          | Modi Realty Pocharam LLP       | Monthly Payment |
| 23                                  | 20x15                         | Tooh Media     |             | Jodimetla Unipoll  | 23,000          |             | 01.03.2023       | 31.12.2023     | NGH          | Modi Realty Pocharam LLP       | Monthly Payment |
| 24                                  | 15'9" X 17'9" & 15'5" X 10'0" | MCS            |             | Bhongiri           | 16,000          |             | 01.06.2023       | 31.12.2023     | NGH          | Modi Realty Pocharam LLP       | Monthly Payment |
|                                     |                               |                |             | <b>Total</b>       | <b>103,500</b>  |             |                  |                |              |                                |                 |
| 25                                  | 25x25                         | Naveen Arts    |             | Rampally           | 7,500           |             | 12.04.2021       | 31.12.2023     | NE           | Nilgiri Estates                | Monthly Payment |
| 26                                  | 40x25                         | Bhavani Ads    | 9391166777' | Yannampet          | 22,000          |             | 22-08-2020       | 31.12.2023     | NE           | Nilgiri Estates                | Monthly Payment |
|                                     |                               |                |             | <b>Total</b>       | <b>29,500</b>   |             |                  |                |              |                                |                 |
| 27                                  | 24x10                         | MCS            |             | BNC                | 12,000          |             | 01.11.2023       | 01.11.2024     | MPL          | Modi Properties Pvt. Ltd.      | Monthly Payment |
|                                     |                               |                |             | <b>Grand Total</b> | <b>3,80,000</b> |             |                  |                |              |                                |                 |

Tele caller – weekly report.

|                                        |         |                   |                      |                     |                         |
|----------------------------------------|---------|-------------------|----------------------|---------------------|-------------------------|
| Prepared by                            |         | Harika            | Date                 | 27-05-2024          |                         |
| From date                              |         | 20-05-2024        | To date              | 26-05-2024          |                         |
| Data source                            |         | Khammam Data      |                      |                     |                         |
| Sl no.                                 | Project | No. of calls made | Not interested       | Probably interested | Interested              |
| 1.                                     | AGH     | 240               | 239                  | 1                   | NIL                     |
| 2.                                     |         |                   |                      |                     |                         |
| 3.                                     |         |                   |                      |                     |                         |
| 4.                                     |         |                   |                      |                     |                         |
| 5.                                     |         |                   |                      |                     |                         |
| 6.                                     |         |                   |                      |                     |                         |
| 7.                                     |         |                   |                      |                     |                         |
| 8.                                     |         |                   |                      |                     |                         |
| 9.                                     |         |                   |                      |                     |                         |
| 10.                                    |         |                   |                      |                     |                         |
| 11.                                    | Total:  | 240               |                      |                     |                         |
| List of interested customers.          |         |                   |                      |                     |                         |
| Sl. no.                                | Project | Cust Id           | Name                 | Mobile              | Remarks                 |
| 12.                                    |         |                   |                      |                     |                         |
| 13.                                    |         |                   |                      |                     |                         |
| 14.                                    |         |                   |                      |                     |                         |
| 15.                                    |         |                   |                      |                     |                         |
| 16.                                    |         |                   |                      |                     |                         |
| 17.                                    |         |                   |                      |                     |                         |
| 18.                                    |         |                   |                      |                     |                         |
| 19.                                    |         |                   |                      |                     |                         |
| 20.                                    |         |                   |                      |                     |                         |
| 21.                                    |         |                   |                      |                     |                         |
| List of probably interested customers. |         |                   |                      |                     |                         |
| Sl. no.                                | Project | Cust Id           | Name                 | Mobile              | Remarks                 |
| 22.                                    | AGH     | 71793             | VATTI SRINIVAS REDDY | 9440664415          | Shared project details. |
| 23.                                    |         |                   |                      |                     |                         |
| 24.                                    |         |                   |                      |                     |                         |
| 25.                                    |         |                   |                      |                     |                         |
| 26.                                    |         |                   |                      |                     |                         |
| 27.                                    |         |                   |                      |                     |                         |
| 28.                                    |         |                   |                      |                     |                         |
| 29.                                    |         |                   |                      |                     |                         |
| 30.                                    |         |                   |                      |                     |                         |

Tele caller – weekly report.

|                                        |         |                   |                |                     |            |            |  |
|----------------------------------------|---------|-------------------|----------------|---------------------|------------|------------|--|
| Prepared by                            |         | Megamala          |                | Date                |            | 27-05-2024 |  |
| From date                              |         | 20-05-2024        |                | To date             |            | 26-05-2024 |  |
| Data source                            |         | Dead Leads        |                |                     |            |            |  |
| Sl no.                                 | Project | No. of calls made | Not interested | Probably interested | Interested |            |  |
| 1.                                     | BRGV    | 215               | 215            | Nil                 | Nil        |            |  |
| 2.                                     |         |                   |                |                     |            |            |  |
| 3.                                     |         |                   |                |                     |            |            |  |
| 4.                                     |         |                   |                |                     |            |            |  |
| 5.                                     |         |                   |                |                     |            |            |  |
| 6.                                     |         |                   |                |                     |            |            |  |
| 7.                                     |         |                   |                |                     |            |            |  |
| 8.                                     |         |                   |                |                     |            |            |  |
| 9.                                     |         |                   |                |                     |            |            |  |
| 10.                                    |         |                   |                |                     |            |            |  |
| 11.                                    | Total:  |                   |                |                     |            |            |  |
| List of interested customers.          |         |                   |                |                     |            |            |  |
| Sl. no.                                | Project | Cust Id           | Name           | Mobile              | Remarks    |            |  |
| 12.                                    |         |                   |                |                     |            |            |  |
| 13.                                    |         |                   |                |                     |            |            |  |
| 14.                                    |         |                   |                |                     |            |            |  |
| 15.                                    |         |                   |                |                     |            |            |  |
| 16.                                    |         |                   |                |                     |            |            |  |
| 17.                                    |         |                   |                |                     |            |            |  |
| 18.                                    |         |                   |                |                     |            |            |  |
| 19.                                    |         |                   |                |                     |            |            |  |
| 20.                                    |         |                   |                |                     |            |            |  |
| 21.                                    |         |                   |                |                     |            |            |  |
| List of probably interested customers. |         |                   |                |                     |            |            |  |
| Sl. no.                                | Project | Cust Id           | Name           | Mobile              | Remarks    |            |  |
| 22.                                    |         |                   |                |                     |            |            |  |
| 23.                                    |         |                   |                |                     |            |            |  |

Tele caller – weekly report.

|                                        |         |                   |                |                     |            |            |  |
|----------------------------------------|---------|-------------------|----------------|---------------------|------------|------------|--|
| Prepared by                            |         | Naveena.V         |                | Date                |            | 27-05-2024 |  |
| From date                              |         | 20-05-2024        |                | To date             |            | 26-05-2024 |  |
| Data source                            |         | SCRlys data       |                |                     |            |            |  |
| Sl no.                                 | Project | No. of calls made | Not interested | Probably interested | Interested |            |  |
| 1.                                     | GMR     | 299               | 299            | nil                 | nil        |            |  |
| 2.                                     |         |                   |                |                     |            |            |  |
| 3.                                     |         |                   |                |                     |            |            |  |
| 4.                                     |         |                   |                |                     |            |            |  |
| 5.                                     |         |                   |                |                     |            |            |  |
| 6.                                     |         |                   |                |                     |            |            |  |
| 7.                                     |         |                   |                |                     |            |            |  |
| 8.                                     |         |                   |                |                     |            |            |  |
| 9.                                     |         |                   |                |                     |            |            |  |
| 10.                                    |         |                   |                |                     |            |            |  |
| 11.                                    | Total:  | 299               |                |                     |            |            |  |
| List of interested customers.          |         |                   |                |                     |            |            |  |
| Sl. no.                                | Project | Cust Id           | Name           | Mobile              | Remarks    |            |  |
| 12.                                    | nil     | nil               | nil            | nil                 | nil        |            |  |
| 13.                                    |         |                   |                |                     |            |            |  |
| 14.                                    |         |                   |                |                     |            |            |  |
| 15.                                    |         |                   |                |                     |            |            |  |
| 16.                                    |         |                   |                |                     |            |            |  |
| 17.                                    |         |                   |                |                     |            |            |  |
| 18.                                    |         |                   |                |                     |            |            |  |
| 19.                                    |         |                   |                |                     |            |            |  |
| 20.                                    |         |                   |                |                     |            |            |  |
| 21.                                    |         |                   |                |                     |            |            |  |
| List of probably interested customers. |         |                   |                |                     |            |            |  |
| Sl. no.                                | Project | Cust Id           | Name           | Mobile              | Remarks    |            |  |
| 22.                                    | nil     | nil               | nil            | nil                 | nil        |            |  |
| 23.                                    |         |                   |                |                     |            |            |  |

Tele caller – weekly report.

|                                        |         |                   |                         |                     |                                       |
|----------------------------------------|---------|-------------------|-------------------------|---------------------|---------------------------------------|
| Prepared by                            |         | Ragapriya         | Date                    |                     | 27-05-2024                            |
| From date                              |         | 20-05-2024        | To date                 |                     | 26-05-2024                            |
| Data source                            |         | MPL Leads         |                         |                     |                                       |
| Sl no.                                 | Project | No. of calls made | Not interested          | Probably interested | Interested                            |
| 1.                                     | NGH     | 124               | 120                     | 2                   | 2                                     |
| 2.                                     |         |                   |                         |                     |                                       |
| 3.                                     |         |                   |                         |                     |                                       |
| 4.                                     |         |                   |                         |                     |                                       |
| 5.                                     |         |                   |                         |                     |                                       |
| 6.                                     |         |                   |                         |                     |                                       |
| 7.                                     |         |                   |                         |                     |                                       |
| 8.                                     |         |                   |                         |                     |                                       |
| 9.                                     |         |                   |                         |                     |                                       |
| 10.                                    |         |                   |                         |                     |                                       |
| 11.                                    | Total:  |                   |                         |                     |                                       |
| List of interested customers.          |         |                   |                         |                     |                                       |
| Sl. no.                                | Project | Cust Id           | Name                    | Mobile              | Remarks                               |
| 12.                                    | NGH     | 4054              | Ravi K                  | 8801623034          | Looking for 3bhk flat.                |
| 13.                                    | NGH     | 3919              | Sandeep Reddy           | 7032670198          | Looking for 3bhk near uppal.          |
| 14.                                    |         |                   |                         |                     |                                       |
| 15.                                    |         |                   |                         |                     |                                       |
| 16.                                    |         |                   |                         |                     |                                       |
| 17.                                    |         |                   |                         |                     |                                       |
| 18.                                    |         |                   |                         |                     |                                       |
| 19.                                    |         |                   |                         |                     |                                       |
| 20.                                    |         |                   |                         |                     |                                       |
| 21.                                    |         |                   |                         |                     |                                       |
| List of probably interested customers. |         |                   |                         |                     |                                       |
| Sl. no.                                | Project | Cust Id           | Name                    | Mobile              | Remarks                               |
| 22.                                    | NGH     | 5379              | Srinivas/Sharada Maduri | 9391061958          | Looking for 3bhk flat in east facing. |
| 23.                                    | NGH     | 4268              | Naveen Johnson          | 8801111617          | Looking for 3bhk flat.                |
| 24.                                    |         |                   |                         |                     |                                       |
| 25.                                    |         |                   |                         |                     |                                       |
| 26.                                    |         |                   |                         |                     |                                       |
| 27.                                    |         |                   |                         |                     |                                       |
| 28.                                    |         |                   |                         |                     |                                       |
| 29.                                    |         |                   |                         |                     |                                       |
| 30.                                    |         |                   |                         |                     |                                       |

Tele caller – weekly report.

|                                        |                    |                   |                |                     |                                                                              |
|----------------------------------------|--------------------|-------------------|----------------|---------------------|------------------------------------------------------------------------------|
| Prepared by                            | Vasundhara         |                   | Date           | 27-05-2024          |                                                                              |
| From date                              | 20-05-2024         |                   | To date        | 26-05-2024          |                                                                              |
| Data source                            | SOB - I DATA Leads |                   |                |                     |                                                                              |
| Sl no.                                 | Project            | No. of calls made | Not interested | Probably interested | Interested                                                                   |
| 1.                                     | SOV                | 307               | 305            | 02                  | 0                                                                            |
| 2.                                     |                    |                   |                |                     |                                                                              |
| 3.                                     |                    |                   |                |                     |                                                                              |
| 4.                                     |                    |                   |                |                     |                                                                              |
| 5.                                     |                    |                   |                |                     |                                                                              |
| 6.                                     |                    |                   |                |                     |                                                                              |
| 7.                                     |                    |                   |                |                     |                                                                              |
| 8.                                     |                    |                   |                |                     |                                                                              |
| 9.                                     |                    |                   |                |                     |                                                                              |
| 10.                                    |                    |                   |                |                     |                                                                              |
| 11.                                    | Total:             | 307               | 305            | 02                  | 0                                                                            |
| List of interested customers.          |                    |                   |                |                     |                                                                              |
| Sl. no.                                | Project            | Cust Id           | Name           | Mobile              | Remarks                                                                      |
| 12.                                    |                    |                   |                |                     |                                                                              |
| 13.                                    |                    |                   |                |                     |                                                                              |
| 14.                                    |                    |                   |                |                     |                                                                              |
| 15.                                    |                    |                   |                |                     |                                                                              |
| 16.                                    |                    |                   |                |                     |                                                                              |
| 17.                                    |                    |                   |                |                     |                                                                              |
| 18.                                    |                    |                   |                |                     |                                                                              |
| 19.                                    |                    |                   |                |                     |                                                                              |
| 20.                                    |                    |                   |                |                     |                                                                              |
| 21.                                    |                    |                   |                |                     |                                                                              |
| List of probably interested customers. |                    |                   |                |                     |                                                                              |
| Sl. no.                                | Project            | Cust Id           | Name           | Mobile              | Remarks                                                                      |
| 22.                                    | SOV                | 71571             | Mr. Srinivas   | 9676677075          | Interested in SOV. Sent details through what's app. Follow up with customer. |
| 23.                                    | SOV                | 71342             | Mr. Balaraju   | 9848644416          | Interested in MPL. Request to share details of MPL. Follow up with customer. |
| 24.                                    |                    |                   |                |                     |                                                                              |
| 25.                                    |                    |                   |                |                     |                                                                              |
| 26.                                    |                    |                   |                |                     |                                                                              |
| 27.                                    |                    |                   |                |                     |                                                                              |
| 28.                                    |                    |                   |                |                     |                                                                              |
| 29.                                    |                    |                   |                |                     |                                                                              |
| 30.                                    |                    |                   |                |                     |                                                                              |

|                                                |                       |                       |                     |             |               |            |                   |
|------------------------------------------------|-----------------------|-----------------------|---------------------|-------------|---------------|------------|-------------------|
| <b>Prepared By:</b>                            | Prudvi Raj            |                       |                     |             |               |            |                   |
| <b>Date:</b>                                   | 27.05.2024            |                       |                     |             |               |            |                   |
| <b>Topic:</b>                                  | IVR smartflo campaign |                       |                     |             |               |            |                   |
|                                                | <b>Total leads</b>    | <b>No of answered</b> | <b>Not answered</b> | <b>Busy</b> | <b>Failed</b> | <b>DND</b> | <b>Interested</b> |
| <b>Feed back</b>                               |                       |                       |                     |             |               |            |                   |
| SOV                                            | 1150                  | 329                   | 754                 | 11          | 56            | 0          | 0                 |
| GMR                                            | 1300                  | 475                   | 756                 | 11          | 54            | 0          | 0                 |
| BRGV                                           | 3300                  | 1082                  | 2279                | 3           | 4             | 0          | 7                 |
| <b>Referral</b>                                |                       |                       |                     |             |               |            |                   |
| PMR I & II                                     | 920                   | 319                   | 589                 | 5           | 7             | 0          | N.A               |
| KNM                                            | 59                    | 18                    | 41                  | 0           | 0             | 0          | N.A               |
| VISTA                                          | 373                   | 119                   | 230                 | 0           | 24            | 0          | N.A               |
|                                                |                       |                       |                     |             |               |            |                   |
|                                                |                       |                       |                     |             |               |            |                   |
| <b>Customer not able to reach through call</b> |                       |                       |                     |             |               |            |                   |
| NE                                             | 8                     | 1                     | 7                   | 0           | 0             | 0          | N.A               |
| AGH                                            | 12                    | 6                     | 6                   | 0           | 0             | 0          | N.A               |
| SOV                                            | 15                    | 3                     | 12                  | 0           | 0             | 0          | N.A               |
| GHT                                            | 12                    | 3                     | 9                   | 0           | 0             | 0          | N.A               |
| NGH                                            | 15                    | 5                     | 9                   | 0           | 1             | 0          | N.A               |
| BRGV                                           | 13                    | 8                     | 5                   | 0           | 0             | 0          | N.A               |
| GMR                                            | 18                    | 4                     | 13                  | 0           | 1             | 0          | N.A               |
| MPL                                            | 13                    | 1                     | 12                  | 0           | 0             | 0          | N.A               |
|                                                |                       |                       |                     |             |               |            |                   |
| <b>Customer not able to reach site</b>         |                       |                       |                     |             |               |            |                   |
| NE                                             | 9                     | 1                     | 8                   | 0           | 0             | 0          | 0                 |
| AGH                                            | 22                    | 8                     | 10                  | 0           | 4             | 0          | 1                 |
| MPL                                            | 11                    | 7                     | 3                   | 0           | 1             | 0          | 1                 |
| GMR                                            | 11                    | 1                     | 9                   | 0           | 1             | 0          | 0                 |
| SOV                                            | 15                    | 5                     | 10                  | 0           | 0             | 0          | 0                 |
| GHT                                            | 14                    | 7                     | 6                   | 0           | 1             | 0          | 0                 |
| BRGV                                           | 11                    | 8                     | 2                   | 0           | 1             | 0          | 0                 |
| NGH                                            | 9                     | 2                     | 7                   | 0           | 0             | 0          | 1                 |

| Name of Owner     | BBN Type | Plot/Villa No. | Project Name       | Address / Location | Area of Plot/Villa in m <sup>2</sup> | Plot Area of Office space in sq. yards | Email of owner         | Customer No of Office Landline | Customer No of Office Mobile | Lease to commence from | Lease period | Rate increase per year | Lease rent to be quoted (in Rs. per month) | Minimum rent to be paid (in Rs. per month) | Maintenance charge (in Rs. per month) | Security deposit to be quoted (in Rs. of months rent) | Minimum security deposit to be paid (in Rs. of months rent) | Light    | Power | Gas | Water | Drinking Water | Internet | Mobile | Other | Car   | Property | Availability of | Special Requirement | Details for lease agreement | Remarks | Name |    |
|-------------------|----------|----------------|--------------------|--------------------|--------------------------------------|----------------------------------------|------------------------|--------------------------------|------------------------------|------------------------|--------------|------------------------|--------------------------------------------|--------------------------------------------|---------------------------------------|-------------------------------------------------------|-------------------------------------------------------------|----------|-------|-----|-------|----------------|----------|--------|-------|-------|----------|-----------------|---------------------|-----------------------------|---------|------|----|
| East              | 1-BBN    | B-401          | Eastward Residency | Malappuram         | 1000                                 | 70                                     | eastward70@gmail.com   |                                | 8106077319                   |                        | 01st Year    | 5%                     | 210000                                     | 210000                                     | Rs. 2.5/-                             | 2 months                                              | 2 months                                                    | Yes      | Yes   | Yes | No    | No             | No       | Yes    | Yes   | 1 Car | No owner |                 |                     |                             |         |      |    |
| East River Mithra | 1-BBN    | E-101          | Eastward Residency | Malappuram         | 1500                                 | 40                                     | eastward777@gmail.com  |                                | 9431473522                   |                        | 01.02.2024   | 01st Year              | 5%                                         | 210000                                     | 210000                                | Rs. 2.5/-                                             | 2 months                                                    | 2 months | Yes   | No  | Yes   | No             | No       | No     | Yes   | Yes   | 1 Car    | No owner        | city office         | NA                          |         |      |    |
| Barack            | 1-BBN    | B-40           | Barack Estate      | Baranguly          | 1200                                 | 175                                    | barack175@gmail.com    |                                | 9866680768                   |                        | 01.01.2024   | 01st Year              | 5%                                         | 120000                                     | 100000                                | 10000                                                 | 2 months                                                    | 2 months | Yes   | Yes | Yes   | No             | No       | No     | Yes   | Yes   | 1 Car    | No owner        | city office         | NA                          |         |      | NA |
| Imagery           | 1-BBN    | B-40           | Imagery Old Villa  | Cherapally         | 2000                                 | 200                                    | imagery200@gmail.com   |                                | 9178037807                   |                        | 01.11.2023   | 01st Year              | 5%                                         | 210000                                     | 210000                                | 20                                                    | 2 months                                                    | 2 months | No    | No  | No    | No             | No       | No     | Yes   | Yes   | 1 Car    | No owner        | Owner               |                             |         |      |    |
| Barack            | 1-BBN    | B-401          | Imagery Old Villa  | Baranguly          | 1750                                 | 275                                    | barack275@gmail.com    |                                | 8106077319                   |                        | 01.07.2023   | 01st Year              | 5%                                         | 200000                                     | 200000                                | 20                                                    | 2 months                                                    | 2 months | Yes   | No  | No    | Yes            | No       | No     | Yes   | Yes   | 1 Car    | No owner        | city office         | NA                          |         |      | NA |
| Cherapally        | 1-BBN    | B-401          | Imagery Old Villa  | Baranguly          | 1750                                 | 40                                     | cherapally40@gmail.com |                                | 8001187575                   |                        | 01.01.2023   | 01st Year              | 5%                                         | 210000                                     | 200000                                | 10                                                    | 2 months                                                    | 2 months | Yes   | Yes | No    | No             | No       | No     | Yes   | Yes   | 1 Car    | No owner        | city office         | NA                          |         |      | NA |
| 2-BBN             | 1-BBN    | B-40           | Imagery Old Villa  | Cherapally         | 2000                                 | 100                                    | imagery100@gmail.com   |                                | 9866680768                   |                        | 01.07.2023   | 01st Year              | 5%                                         | 200000                                     | 200000                                | 10                                                    | 2 months                                                    | 2 months | Yes   | Yes | No    | No             | No       | No     | Yes   | Yes   | 1 Car    | No owner        | city office         | NA                          |         |      | NA |
| Old               | 1-BBN    | B-401          | Imagery Old Villa  | Cherapally         | 1000 sq.                             | 100                                    | old100@gmail.com       |                                | 9140000000                   |                        | 01.07.2023   | 01st Year              | 5%                                         | 200000                                     | 200000                                | 10000                                                 | 2 months                                                    | 2 months | Yes   | Yes | Yes   | No             | No       | No     | Yes   | Yes   | 1 Car    | No owner        | city office         | NA                          |         |      |    |
| Old               | 1-BBN    | B-40           | Imagery Old Villa  | Cherapally         | 2000                                 | 100                                    | old100@gmail.com       |                                | 9140000000                   |                        | 01.07.2023   | 01st Year              | 5%                                         | 200000                                     | 200000                                | 10000                                                 | 2 months                                                    | 2 months | Yes   | Yes | No    | No             | No       | No     | Yes   | Yes   | 1 Car    | No owner        | city office         | NA                          |         |      |    |

[illegible]