

Sales Manager – Fortnightly Report

Projects	Mayflower Grande	Report date	08-08-2016	From date	16-07-2016	To date	31-07-2016
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Sl. No	CIS no	CIS date	Customer name	Assigned to executive	Status	Smart summary in 20 to 30 words
1.	79773	16-07-2016	Krishnan N	Ashok	Active	Kids studying in DPS, considering to buy a flat to be close to the school, at present living in tarnaka in own flat. Need some time to decide
2.	79734	16-07-16	MGK.Hari/Sreedevi	Naveena	Dormant	Need 2 months time to come India after that he will decide 2bhk.
3.	79821	16-07-16	Sudhir	Naveena	Dead	Looking 3bhk flat in D-block. Said prices are more, so not interested to buy in Modi.
4.	79751	16-07-16	Srimannarayana	Naveena	Dead	Casual enquiry and at present not interested in any property.
5.	79754	16-07-16	Aditya	Naveena	Dead	Looking for ready to move flat. So taken flat at SMR constructions.
6.	79776	17-07-2016	Naga Subrahmanyam T	Ashok	Active	Coming from MFP, Need to check with his son who is working abroad to take a decision. Need some time
7.	79805	17-07-2016	Srikanth M	Ashok	Dead	Coming from ECIL, lookin for a low budget flat. Not interested in other projects
8.	79795	17-07-2016	Veera Narayana S	Ashok	Active	Coming from HMT Nagar, Interested in 3 BHK, need some time to take a decision

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9.	79777	17-07-2016	Srinivasa Rao P	Ashok	Active	Coming from Tarnaka, interested in 2 BHK, also considering other options around and he will come back in 2 weeks
10.	79775	17-07-2016	Bhibhu Mishra	Ashok	Dead	Coming from MFH, interested in A-005 or 105, expected huge discount
11.	79774	17-07-2016	Ravinder Reddy S	Ashok	Dead	Coming from Uppal, Not interested due to long distance from their work place
12.	79680	17-07-016	Satish reddy	Pathak	Sale closed	Customer works for ATI shivam road, needs ready to occupy. Selected A-105
13.	79682	17-09-2016	V.satish	Pathak	Sale closed	Customer works for ATI shivam road, needs flat on ground floor. Selected D-206.
14.	79785	17-07-2016	Bharath Bhushan	Mushtaq	Active	Customer coming from EC Nagar, Will come from Guntur to finalize.
15.	79789	17-07-2016	Surendra	Mushtaq	Dormant	Customer is coming from Ramanthapur, Looking for a property in low price, suggested to PMR II.
16.	79796	17-07-2016	Daniel	Mushtaq	Dead	Customer is coming from HB Colony, required ready to move in only.
17.	79787	17-07-2016	Vamshi	Mushtaq	Active	Customer is coming from Nacharam, will decide after selling existing property.
18.	79788	17-07-2016	Rakesh	Mushtaq	Dead	Customer is coming from Warangal, price negotiations did not work out.
19.	79798	17-07-2016	Ranjeet	Mushtaq	Dead	Customer is coming from east maredpally, looking for bigger apartment.
20.	79857	18-07-16	Praveen	Naveena	Active	Want some time to visit with his brother to decide 2bhk flat.

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21.	79852	18-07-16	B. Sudhakar	Naveena	Dormant	Interested in 1625 sft so inform when E-block booking starts.
22.	79917	20-07-2016	B. Srinivas Reddy	Mushtaq	Active	Customer is coming from Mallapur, 2 site visit done waiting for finalization from customer site.
23.	79918	20-07-2016	Yakub Ali	Mushtaq	Active	Customer is coming from Nacharam, Price negotiations are going on.
24.	79948	20-07-16	L. Krishna Chaitanya	Naveena	Active	His budget is 25 lakhs, so convinced for Vista Homes and PMR site visit.
25.	79927	20-07-16	Joshva	Naveena	Dormant	Said he is going abroad whenever he comes to India (Hyderabad) he will get back and take decision of 2 and 3bhk flat.
26.	79939	21-07-16	Sudhir Kumar	Naveena	Active	Looking for 3bhk east facing flat ready to move. Need some time to decide 1200 sft.
27.	79938	21-07-16	Nagaraju	Naveena	Sale Closed	Cheque collected for (D-302) 3bhk flat.
28.	80042	22-07-16	K. Sujatha/ Ramakrishna	Naveena	Dead	Said her daughter is studying at Sai Sudhir college A.S.Rao nagar, so interested property near to that location.
29.	80060	22-07-2016	S.K.Shajidha	Pathak	Sale closed	Enquired about 1200 sft 2 bhk flat, selected flat D-503.
30.	79967	23-07-2016	BK Chourasia/Dis	Ashok	Active	Coming from GMG, Looking for a flat for his daughter's family who works

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			ha Aacharya			in NFC. Daughter expected to visit site next week.
31.	79985	23-07-2016	Srinivas Maheedhara	Ashok	Active	Coming from MFP, interested in 3 BHK, D Block, need some time to take a call
32.	80000	23-07-2016	Santosh	Mushtaq	Dead	Customer is coming from dilsukhnagar, casually asked about the price.
33.	80001	23-07-2016	Swasti raychaudri	Mushtaq	Sale Closed	Customer is coming from HMT nagar, Sale closed for B 905.
34.	79964	23-07-2016	Narasimha Reddy P	Ashok	Dead	Coming from Vidya Nagar, interested in 3 BHk 1400 sft, cannot accommodate his choice
35.	80044	23-07-16	D. Krishna	Naveena	Dead	Already Rani made cis for this customer. Made dead.
36.	80016	24-072016	Subrahmanya m Shanmugam	Ashok	Dormant	Coming from Maredpally, kid studying in DPS, said price is higher for his liking
37.	80015	24-072016	Aravind Chowdary V	Ashok	Active	Coming from ECIL, looking for low budget flats, referred to Vista sales team
38.	80011	24-072016	80011	Ashok	Active	Coming from Warangal, works as Si of police, interested in B 104, Mortgage flat, struck at price negotiation
39.	80010	24-072016	Devendar Reddy	Ashok	Active	Coming from ramanthapur, Looking for a low budget 2 BHK, referred to Vista sales team
40.	80009	24-072016	Harshavardha n Vaidya	Ashok	Active	Works and stays in Beedar, expecting a transfer, interested in 1400 sft 3 BHK. Need some time
41.	80020	24-07-2016	Anjaneyulu	Mushtaq	Dormant	Customer is coming from Habsiguda, did not answer after 1 visit.

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42.	80021	24-07-2016	A.Srinivas	Mushtaq	Dead	Customer is coming from Bod-uppal, casual customer.
43.	80052	25-07-16	P. Nagaraja Kumari	Naveena	Sale Closed	Cheque collected for (A-005) 2bhk flat.
44.	80050	25-07-16	Shyam Goud	Naveena	Active	Looking property for his mother-in-law. Want some time to decide 2 or 3bhk flat.
45.	80062	26-07-16	Sai Kumar	Naveena	Active	Looking property for his parents. Want some time to decide 2 or 3bhk flat.
46.	80057	26-07-16	D. Padmakar	Naveena	Active	Want some time to discuss with his daughter and son-in-law to final 3bhk flat.
47.	80064	27-07-16	L. Kishore	Naveena	Dormant	Looking for 1625 or 1200 sft ready to move flat. Not lifting, sent SMS. If any response then know his decision.
48.	80063	27-07-16	Surendranath	Naveena	Dormant	Said to inform when E-block bookings starts for 1625 sft.
49.	80091	28-072016	Balaraj	Ashok	Dead	Coming from Nacharam, Interested in 1400 sft,3 BHK, cannot accommodate his choice
50.	80076	28-07-2016	Alok	Mushtaq	Dead	Customer is coming from Nacharam, Budget is on the lower side
51.	80077	28-07-2016	Vincent	Mushtaq	Dormant	Customer is coming from Mallapur, will get back later did not respond later.
52.	80090	30-07-2016	Rajagopal Paravastu	Ashok	Sale closed	Coming from Mallapur,Booking signed for D-301 & 401, Duplex.

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53.	80089	30-07-2016	Bhavani Shankar R	Ashok	Active	Coming from Boduppall, interested in 2 BHK, need some time to take a call
54.	80095	30-07-2016	Venkataraman a	Mushtaq	Dormant	Customer is coming from Nacharam, looking for 1625 sft specific.
55.	80093	30-07-2016	Adithya	Mushtaq	Active	Customer coming from HMT nagar, will get back for a site visit.
56.	80119	31-07-2016	Bhushan	Mushtaq	Dead	Customer is coming from Nacharam, casual customer.
57.	80122	31-07-2016	Vivek	Mushtaq	Active	Customer is coming from Nadermet, Looking for a 2 bhk will get back later with cousin.
58.	80122	31-07-2016	Uday	Mushtaq	Active	Customer is coming from east maredpally, will come next Sunday with friend in mayflower heights.