

Manager Sales - Weekly report

<u>Report date</u>	<u>17-08-2016</u>	<u>Manager name:</u>	<u>Nitin</u>
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Details of the booking taken for the quarter. (July, August & September)

<u>Sl. No.</u>	<u>Project</u>	<u>Flat/Villa</u>	<u>Booking date</u>	<u>Customer name</u>	<u>Booking form signed</u>	<u>Sales Ex or Manger</u>
1	Vista Homes	Block H - 406	11-07-2016	Mrs Nandini & Sridhar (Brother)	Yes	Nitin
2	Vista Homes	Block H - 005	15-07-2016	Swapna Koyya W/O: Bhanu Satish Koyya	Yes	Nitin
3	Vista Homes	Block I - 405	19-07-2016	Appa Rao Challagundla	Yes	Satish
4	Vista Homes	Block B - 405	19-07-2016	Digambar Mohapatra	Yes	Kishore
5	Vista Homes	Block I - 005	06-08-2016	Vijay Pal Singh	Yes	Nitin
6	Vista Homes	Block H - 004	07-08-2016	Padmaja W/O: Mahendra Kumar A	Yes	Syed Waseem Akram (Agent)
7	Vista Homes	Block H - 405	15-08-2016	Shibashankar Das & Sonali Paikaray	Yes	Nitin
8	Vista Homes	Block I - 107	08-08-2016	Dhara Swamy	Yes	R Rani

Top 5 prospects

<u>S. no.</u>	<u>Project</u>	<u>Prospect name</u>	<u>Smart summary</u>	<u>Sales Ex or Manger</u>
1.	Vista Homes	Srinivas & Ravi Kumar (Friends)	Looking for 2 BHK & 3 BHK Need a week's time to decide.	Nitin
2.	Vista Homes	Mr Rao	Looking for 2 BHK Need a week's time to decide.	Kishore

3.	Vista Homes	Vishwashwar	Looking for 2BHK he will come to site to finalise this week	Satish
4.	Vista Homes	Bramaiah	Intersted in 2/3 Bhk , will be coming this week with family and decide in C – Block.	R Rani
5.	Vista Homes	Srinivas	Interested in 2 BHK Flat No: 107, Block- B, need 1 or 2 days time.	R Rani

Note: 1.Report to be printed one day before meeting. 2. Effort must be made to identify top 5 prospects. 3. They may repeat in subsequent weeks.