

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MRS	Kalyani	Maradani	Kalyani Maradani
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
01 Jan 1988	Married	70626	12 May 2024
Spouse Title	First Name	Last Name	Spouse Full Name
MR	Praveen Kumar	Akula	Praveen Kumar Akula
DOB Spouse	Anniversary Date		
27 Aug 1982	30 Apr 2024		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Average	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested in NE, Villa No 131 with Furniture	Suresh M	Suresh M
Re Assigned To	Remarks		
Suresh M	Interested in NE, Villa No 131 with Furniture		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Private Employee	Other	Vasavi Group	Manager	L B Nagar, Hyderabad

Communication Details

Address			Code		Primary Mobile Number				Email	
Work Phone Number			Home Phone Number		Alt mobile Number				Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
1	Home - Present	Flat No 306, Golden Blossom	Street No :- 03, C2 ECH Colony,	Sanath Nagar, Hyderabad	Hyderabad	TG	ind	500018	Yes	
SNo		Phone Type		Code	Phone Number			Primary		
1		Mobile			9989002727			Yes		
SNo		Email Type		Email Address				Primary		
1		Personal		ap_akula@yahoo.com				Yes		

Project Investment & Interest & Visit Details

Purpose			Investment Dtls		Site Visited With			Customer Requirement		
Self Use					Family			2 BHK - Villa		
Projects Visited			Projects Liked		Projects Interested			Discount Expected		
								20		
Discount Offered			Queries		Special Requirements			Home Town		
15 Lacs								Hyderabad		
Other Information			Decision Makers							
		Both Husband And Wife								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Nilgiri Estate	II	131	7,500,000	6,000,000	12 May 2024		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		12 May 2024	Other	13 May 2024	09:30:00	Other	Yes
Niranjan	Phone	14 May 2024	Customer did not picked up the phone	20 May 2024	09:30:00	Call back customer to provide further details	Yes

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Resale	NE	131	01 Jun 2024	

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Resale	NE - 131	915	125.00	Kalyani Maradani
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
4,700,000	0	4,700,000	200,000	4,500,000

Flat Villa Info

Unit Type	Sold	Mortgaged	Booked By
Deluxe	Yes	No	
Parking	First Payment Date	Booking After OC	OC Date
		No	
Owner Category	Owned By		

Tax Info

Value Of Sale Deed	Value Of Agreement Of Construction	Land Development Charges	Other Taxable Amounts
200,000	0	0	0
Other Non-Taxable Amounts	GST Amount	VAT Amount	Service Tax Amount
0	0	0	0
Registration Charges	Maintenance charges From	Others	Sale Deed Date (D/V/M)
0		0	
Date Of Possession	Agreement Of Sale Date		

Housing Loan Info

Is Housing Loan Required	No
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Customer Payment Terms

Payment Type	Installment Date	Description	Amount	Due Amount	Status	Towards
Payment Terms	10 May 2024	Booking Amount	200,000		Paid	Sale Deed
Payment Terms	25 May 2024	1st Installment	200,000	200,000	Unpaid	Sale Deed
Payment Terms	10 Jun 2024	2nd Installment	900,000	900,000	Unpaid	Sale Deed
Payment Terms	25 Jun 2024	3rd Installment	3,200,000	3,200,000	Unpaid	Sale Deed
Payment Terms	30 Jun 2024	On completion	200,000	200,000	Unpaid	Sale Deed
Total Amount			4,700,000	4,500,000		

Customer Receipts

Receipt Type	Receipt Num	Receipt Date	Description	Amount	Paid Date	Cheque No	Cheque Cleared
payment_terms	10004	10 May 2024	Towards Booking	200,000	10 May 2024	356267	Yes

Customer Remarks

Remarks By	Remarks Date	Remarks
No Entries		

Customer Document Details

SNo	Document Name	Remarks	Last Update Date	Document Name
1	Booking form	NE - 131-Booking form		
2	Booking declaration form	NE - 131-Booking declaration form		
3	CIS copy	NE - 131-CIS copy		
4	Aadhar Cards	NE - 131-Aadhar Cards		

SNo	Document Name	Remarks	Last Update Date	Document Name
5	Pan Cards	NE - 131-Pan Cards		
6	Letter of confirmation(special offer)	NE - 131-Letter of confirmation(special offer)		
7	Agreement of sale authorisation form	NE - 131-Agreement of sale authorisation form		
8	Agreement of sale	NE - 131-Agreement of sale		
9	Signed carpet area plan	NE - 131-Signed carpet area plan		
10	Housing loan sanction letter	NE - 131-Housing loan sanction letter		
11	Housing loan documents	NE - 131-Housing loan documents		
12	Tripartite agreement	NE - 131-Tripartite agreement		
13	Additions & alterations signed copy	NE - 131-Additions & alterations signed copy		
14	Sale deed authorisation form	NE - 131-Sale deed authorisation form		
15	Copy of sale deed	NE - 131-Copy of sale deed		
16	Copy of construction agreement	NE - 131-Copy of construction agreement		
17	Possession authorisation form	NE - 131-Possession authorisation form		
18	Possession letter	NE - 131-Possession letter		
19	No due certificate	NE - 131-No due certificate		
20	Membership authorisation form	NE - 131-Membership authorisation form		
21	Undertaking on possession	NE - 131-Undertaking on possession		
22	Car parking allotment letter	NE - 131-Car parking allotment letter		
23	QC stage III inspection report	NE - 131-QC stage III inspection report		
24	Customer complaints	NE - 131-Customer complaints		
25	Notices sent	NE - 131-Notices sent		
26	Correspondences/ Emails	NE - 131-Correspondences/ Emails		
27	Invoices	NE - 131-Invoices		
28	Others	NE - 131-Others		
29	Old buyer info data	NE - 131-Old buyer info data		
30	Monthly maintenance records	NE - 131-Monthly maintenance records		
31	Association related documents	NE - 131-Association related documents		
32	Case related documents	NE - 131-Case related documents		
33	Other1	NE - 131-Other1		
34	Other2	NE - 131-Other2		
35	Other3	NE - 131-Other3		

*** The End ***