

Sales Manager – Fortnightly Report

, Projects	Mayflower Grande	Report date	22-08-2016	From date	01 -08-2016	To date	15-08-2016
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Sl. No	CIS no	CIS date	Customer name	Assigned to executive	Status	Smart summary in 20 to 30 words
1.	80170	01-08-2016	A.Sudheer	Naveena	Active	Yet to decide, may take decision by aug ending, customer family stays in nacharam
2.	80172	01-08-2016	Narendra	Naveena	Dead	Budget does'nt suit at both B&C and vista.
3.	80173	01-08-2016	Krishna	Naveena	Active	Yet to decide, needs some more time, cus resides in ramanthapur
4.	80176	02-08-2016	Pavan Kumar	Naveena	Active	Will come with family on 26-08, customer is from Warangal.father retiring from railways.
5.	80216	03-08-2016	Anand	Ashok	Active	Coming from ramanthapur, out of station due to a marriage, will come back in two back and visit the site.
6.	80211	05-08-2016	Srinivas	Naveena	Sale closed	Cheque collected C-905. Sale closed.
7.	80213	05-08-2016	Seshu Kumari	Naveena	Sale Closed	Cheque collected C-905. Sale closed.
8.	80205	05-08-2016	Sanjay Kumar	Naveena	Dead	Casual not interested.
9.	80206	05-08-2016	N.Muralidhar	Naveena	Active	Cus from Chennai and friend of mr.srinivas, likely to take decision in 1 st week of sep
10.	80226	06-08-2016	Ravi Kumar P	Ashok	Dormant	Coming from Vidya Nagar, need some more time to take a decision.
11.	80251	06-08-2016	Pardha saradhi	Ashok	Active	Coming from Mallapur, looking for a 2 BHK at lower cost, referred to team Vista
12.	80231	06-08-2016	Srikanth	Ashok	Active	Coming from Moulali, budget is 35 laks, and referred to Team Vista.
13.	80230	6/08/2016	Naresh	Mushtaq	Dead	Customer is coming from Nacharam thinks that prices are too high and waiting time is long.
14.	80223	6/08/2016	Seshu	Mushtaq	Active	Customer is coming from Mallapur looking for F Block specicfic requirement for F 602. Waiting for F block to open.
15.	80252	07-08-2016	Jayaraj Nair	Ashok	Active	Coming from Tarnnaka, looking for a 2 BHK, about to visit site with family this week
16.	80260	7/08/2016	Tanish Kumar	Mushtaq	Dormant	Customer is coming from habsiguda waiting for a D Block model apartment or sturcture to be ready then will decide.
17.	80061	7/08/2016	Neethan Kumar	Mushtaq	Active	Customer is coming from nacharam very interested in 3 BHK 1200 sft waiting for a final decision.
18.	80283	09-08-2016	Nanda Gopal	Naveena	Active	Coming for closing D-406 with in 3 days.

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19.	80293	10-08-2016	Anil	Naveena	Active	Want some time to decide VSC or NE.
20.	80294	10-08-2016	K. Durga Prasad	Naveena	Active	Cus works for analogics, will visit with wife on 27aug
21.	80292	10-08-2016	N.C. Bhardwaj	Naveena	Active	VP at surana udyog, looking for A 2bhk flat in C block, will take time for decision.
22.	80291	10-08-2016	Anubala	Naveena	Active	Wants time to decide, cus wants to sell his property in upaal and then take call.
23.	80290	10-08-2016	K. Srinivas	Naveena	Sale closed	Cheque collected D-802, Sale Closed
24.	80289	10-08-2016	M. Naveen Kumar/Radha	Naveena	Active	Existing customer at vista, may take decision in A day or two.
25.	80303	11-08-2016	Nikhil Chidipi	Naveena	Active	Customer stays in dubai and family in nacharam since children are in DPS, needs time.
26.	80304	11-08-2016	Ganesh Kumar	Naveena	Active	Looks casual, stays in habsiguda, wants time for decision.
27.	80305	11-08-2016	Iffah	Naveena	Dormant	Will decide in October, since wife is due in September.
28.	80504	12-08-2016	MVR Swamy	Ashok	Active	Coming from Rajuhmundry, reference of an existing customer, need two weeks of time to take a decision
29.	80507	12-08-2016	Kiran Kumar MV	Ashok	Active	Coming from Mehdipatnam, Interested in 2 BHK, will need some time to take a decision.
30.	80508	12-08-2016	Ram Mohan	Ashok	Active	Coming from Gachibowli, Interested in 3 BHK, need some time to take a decision
31.	80510	13-08-2016	Raja Sekhar PN	Ashok	Active	Coming from Nagole, Reference of existing customer, need two weeks time to take a decision.
32.	80511	13-08-2016	Vipin Venugopal	Ashok	Dead	Coming from Habsiguda, looking for quick possession.
33.	80326	14/08/2016	Vijay Kumar	Mushtaq	Active	Customer is coming from kartikeya nagar looking for a duplex will get back after 10 days.
34.	80347	14/08/2016	Ramesh	Mushtaq	Dormant	Customer is coming from HB Colony did not responded after the first meeting.
35.	80349	14/08/2016	Praveen	Mushtaq	Dead	Customer is coming from mallapur, looking for a 2 bhk east facing, not interested as of now.
36.	80350	14/08/2016	Raghava Swami	Mushtaq	Dead	Customer is coming from tarnaka interested but budget is on the low side will get back 2 to 3 months.
37.	80351	14/08/2016	Sharda. K	Mushtaq	Active	Customer is coming from ramanthapur looking for 3 BHK 1200 sft, negotiations are happening waiting for final decision.
38.	80360	15-08-2016	Ashwini	Naveena	Dead	Not interested, finds price high.
39.	80358	15-08-2016	Ved vyas	Naveena	Active	Want some time to decide 3 BHK at Vista or MFG

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40.	80359	15-08-2016	Pankaj Tripathi	Naveena	Active	
41.	80355	15/08/2016	Giri	Mushtaq	Active	Customer is coming from moula ali looking 1625 apartment in E Block will infrom once it is open.
42.	80356	15/08/2016	Uma Shanker	Mushtaq	Active	Customer is coming mallapur looking for a apartment in 30 lakhs, suggested vista and pmr.
43.	80365	15/08/2016	Keerthi kanth	Mushtaq	Active	Customer is coming from Uppal looking for 1150sft apartment, did not responded after first site visit.
44.	80366	15/08/2016	Chandrashekar	Mushtaq	Dead	Customer is coming from Tarnaka casually asked about the project will get back later with family.
45.	80378	15/08/2016	Dev	Mushtaq	Active	Customer is coming from Gandhi nagar, will get back with father to have a site visit again.
46.	80379	15/08/2016	Suryanarayana	Mushtaq	Active	Customer is coming from vidya nagar looking for a 2 BHK apartment will get after 1 week with family.
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