

Manager Sales - Weekly report

<u>Report date</u>	<u>31-08-2016</u>	<u>Manager name:</u>	<u>Nitin</u>
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Details of the booking taken for the quarter. (July, August & September)

<u>Sl. No.</u>	<u>Project</u>	<u>Flat/Villa</u>	<u>Booking date</u>	<u>Customer name</u>	<u>Booking form signed</u>	<u>Sales Ex or Manger</u>
1	Vista Homes	Block B - 003	03-07-2016	K Karthik	Yes	Satish & Mushtaq
2	Vista Homes	Block H - 406	11-07-2016	Mrs Nandini & Sridhar (Brother)	Yes	Nitin
3	Vista Homes	Block H - 005	15-07-2016	Swapna Koyya W/O: Bhanu Satish Koyya	Yes	Nitin
4	Vista Homes	Block I - 405	19-07-2016	Appa Rao Challagundla	Yes	Satish
5	Vista Homes	Block B - 405	19-07-2016	Digambar Mohapatra	Yes	Kishore
6	Vista Homes	Block I - 005	06-08-2016	Vijay Pal Singh	Yes	Nitin
7	Vista Homes	Block H - 004	07-08-2016	Padmaja W/O: Mahendra Kumar A	Yes	Syed Waseem Akram (Agent)
8	Vista Homes	Block H - 405	15-08-2016	Shibashankar Das & Sonali Paikaray	Yes	Nitin
9	Vista Homes	Block I - 107	08-08-2016	Dhara Swamy	Yes	R Rani
10	Vista Homes	Block H- 107	25-08-2016	Jaganmayi Taddla W/O Vinay Phani Kumar	Yes	R Rani
11	Vista Homes	Block B - 206	30-08-2016	Ashok A	No	Nitin
12	Vista	Block C - 307	30-08-2016	Lalit Dhakatey	No	Nitin

	Homes					
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Top 5 prospects

<u>S. no.</u>	<u>Project</u>	<u>Prospect name</u>	<u>Smart summary</u>	<u>Sales Ex or Manger</u>
1.	Vista Homes	Srinivas & Ravi Kumar (Friends)	Looking for 2 BHK & 3 BHK Need a week's time to decide.	Nitin
2.	Vista Homes	Santha Kumar	Looking for 2 BHK Need a week's time to decide.	Kishore
3.	Vista Homes	Shakir Memon	Looking for 3 BHK, C-006, need one week time.	Satish
4.	Vista Homes	Bramaiah	Interested in 2/3 Bhk , will be coming this week with family and decide in C – Block.	R Rani
5.	Vista Homes	Srinivas	Interested in 2 BHK need some time to decide.	R Rani

Note: 1.Report to be printed one day before meeting. 2. Effort must be made to identify top 5 prospects. 3. They may repeat in subsequent weeks.