

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Johnson	Wesley	Johnson Wesley
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Married	68168	21 Apr 2024
Spouse Title	First Name	Last Name	Spouse Full Name
MR	Monica		Monica
DOB Spouse	Anniversary Date		
14 Apr 1983	09 Dec 2020		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Average	Site Visit
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer Booked 410 flat in BRGV	Madhu Sudan	Madhu Sudan
Re Assigned To	Remarks		
Nagarjuna M.	Customer Booked 410 flat.		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
IT	Other	Novartis	QC	Hyderabad

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	18-132-Road No 3, Hanumanpeta, Malkajgiri			Secunderabad	TG	ind	5000047	Yes
SNo	Phone Type		Code	Phone Number				Primary	
1	Mobile			8123595452				Yes	

SNo	Email Type	Email Address	Primary
1	Personal	ninetales2007@gmail.com	Yes

Project Investment & Interest & Visit Details

Purpose		Investment Dtls			Site Visited With			Customer Requirement		
Investment					Family			2 BHK - Flat		
Projects Visited		Projects Liked			Projects Interested			Discount Expected		
Discount Offered		Queries			Special Requirements			Home Town		
Other Information		Decision Makers								

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley	A	410			01 Jul 2024	10:15	No	No	No	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Madhu Sudan		21 Apr 2024	Other	22 Apr 2024	09:30:00	Other	Yes
Madhu Sudan	Phone	22 Apr 2024	Customer did not picked up the phone	24 Apr 2024	09:30:00	Call back customer to provide further details	Yes
Madhu Sudan	Phone	25 Apr 2024	Customer having some financial problems.	28 Apr 2024	09:30:00	Waiting for customer final decision.	Yes
Madhu Sudan	Phone	29 Apr 2024	Customer did not picked up the phone	06 May 2024	09:30:00	Customer is not responding	Yes
Madhu Sudan	Phone	07 May 2024	Customer did not picked up the phone	11 May 2024	09:30:00	Customer is not responding	Yes
Madhu Sudan	Phone	11 May 2024	Customer did not picked up the phone	20 May 2024	09:30:00	Customer is not responding	Yes
Madhu Sudan	Phone	01 Jun 2024	Customer did not picked up the phone	02 Jun 2024	09:30:00	Customer is not responding	Yes
Madhu Sudan	Phone	03 Jun 2024	Customer did not picked up the phone	08 Jun 2024	09:30:00	Customer is not responding	Yes
Madhu Sudan	Phone	09 Jun 2024	Customer did not picked up the phone	11 Jun 2024	09:30:00	Customer is not responding	Yes
Madhu Sudan	Phone	11 Jun 2024	Customer did not picked up the phone	15 Jun 2024	09:30:00	Call back customer to provide further details	Yes
Madhu Sudan	Phone	15 Jun 2024	Customer did not picked up the phone	20 Jun 2024	09:30:00	Customer is not responding	Yes
Madhu Sudan	Phone	21 Jun 2024	Customer did not picked up the phone	06 Jul 2024	09:30:00	Customer is not responding	Yes