

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Chandra	kala	Chandra kala
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
22 Feb 1987	Married	5753	28 Nov 2020
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	subba Rao	Pukkala	subba Rao Pukkala
DOB Spouse	Anniversary Date		
17 Jun 1979			

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Hoarding	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	c/b after 2 days.	Anitha	Anitha
Re Assigned To	Remarks		
Nagarjuna M.	booked villa no.125		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
self employed				

Communication Details

Address			Code			Primary Mobile Number			Email
Work Phone Number			Home Phone Number			Alt mobile Number			Other
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Mallapur			hyderabad	TG	ind		Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			9959105801			Yes	
SNo		Email Type		Email Address					Primary
1		Work		sventerprises20797@gmail.com					Yes

Project Investment & Interest & Visit Details

Purpose			Investment Dtls		Site Visited With			Customer Requirement		
Self Use					Family			3 BHK - Villa		
Projects Visited			Projects Liked		Projects Interested			Discount Expected		
Discount Offered			Queries		Special Requirements			Home Town		
								hyderabad		
Other Information			Decision Makers							
			family							

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Villas III	A	125					Yes	Yes	Yes	

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anitha		28 Nov 2020	Other	29 Nov 2020	09:30:00	Other	Yes
Anitha	Phone	28 Nov 2020	Other	30 Nov 2020	04:30:00	Waiting for customer final decision.	Yes

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Silver Oak Villas III	III	125	08 Dec 2020	

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Silver Oak Villas III	III - 125	2040	161.00	Chandra kala
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
8,850,000	603,825	9,453,825	9,453,235	590

Flat Villa Info

Unit Type	Sold	Mortgaged	Booked By
Deluxe	Yes	No	Nagarjuna M.
Parking	First Payment Date	Booking After OC	OC Date
		Yes	
Owner Category	Owned By		
other	Mrs. Tejal T. Mehta		