

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Srinivas	Dutt	Srinivas Dutt
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
06 Apr 1973	Married	4464	27 Oct 2020
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Ramana Devi	PV	Ramana Devi PV
DOB Spouse	Anniversary Date		
25 May 1973			

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Booked villa no.121	Nagarjuna M.	Nagarjuna M.
Re Assigned To	Remarks		
Nagarjuna M.	Booked villa no.121		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
	Govt			

Communication Details

Address			Code			Primary Mobile Number			Email
Work Phone Number			Home Phone Number			Alt mobile Number			Other
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Begumpet			Hyderabad	TG	ind		Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			8019259507			Yes	
SNo		Email Type		Email Address				Primary	
1		Work		srinivasdutt@ecil.co.in				Yes	

Project Investment & Interest & Visit Details

Purpose			Investment Dtls		Site Visited With			Customer Requirement		
Self Use					Family			3 BHK - Villa		
Projects Visited			Projects Liked		Projects Interested			Discount Expected		
Discount Offered			Queries		Special Requirements			Home Town		
								Begumpet		
Other Information			Decision Makers							
			family							

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Villas III	III	121					Yes	Yes	Yes	

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Nagarjuna M.		27 Oct 2020	Other	28 Oct 2020	09:30:00	Other	Yes

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Silver Oak Villas III	III	121	23 Oct 2020	

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Silver Oak Villas III	III - 121	2040	161.00	Srinivas Dutt
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
9,100,000	666,070	9,766,070	9,766,070	

Flat Villa Info

Unit Type	Sold	Mortgaged	Booked By
Deluxe	Yes	No	Nagarjuna M.
Parking	First Payment Date	Booking After OC	OC Date
		Yes	
Owner Category	Owned By		
other	Mr. Sudhir U. Mehta		