

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MRS	Anuradha	.Kothapalli	Anuradha .Kothapalli
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
23 Dec 1965	Single	8581	02 Apr 2021

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Hoarding	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	customer is looking for ready to move villa	Anitha	Anitha
Re Assigned To	Remarks		
Anitha	interested in villa no.128		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
	Govt	Union Bank	AGM	

Communication Details

Address			Code			Primary Mobile Number			Email	
Work Phone Number			Home Phone Number			Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
1	Home - Present	Gandhi Nagar			Hyderabad	TG	ind		Yes	
SNo		Phone Type		Code		Phone Number			Primary	
1		Mobile				9444238771			Yes	
1		Mobile				8247623850			Yes	
SNo		Email Type		Email Address					Primary	
1		Personal		anuradha-kothapalli@rediffmail.com					Yes	

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
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Self Use		Family	3 BHK - Villa
Projects Visited	Projects Liked	Projects Interested	Discount Expected
Discount Offered	Queries	Special Requirements	Home Town
Other Information	Decision Makers		

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Villas	I	Misc.			09 Apr 2021		Yes	Yes	Yes	Yes
Silver Oak Villas III	III	128			16 Jun 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anitha		02 Apr 2021	Other	03 Apr 2021	09:30:00	Other	Yes
Anitha	Phone	03 Apr 2021	Not yet decided want sometime.	05 Apr 2021	16:30:00	Waiting for customer final decision.	Yes
Anitha	Phone	05 Apr 2021	Expecting huge discount	07 Apr 2021	17:00:00	Waiting for customer final decision.	Yes
Anitha	Phone	08 Apr 2021	Other	08 Apr 2021	09:30:00	Other	No

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Silver Oak Villas III	III	128	08 Apr 2021	New Booking

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Silver Oak Villas III	III - 128	2040	163.00	Anuradha Kothapalli
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
9,810,000	754,273	10,564,273	10,564,273	

Flat Villa Info

Unit Type	Sold	Mortgaged	Booked By
Deluxe	Yes	No	Anitha
Parking	First Payment Date	Booking After OC	OC Date
		Yes	
Owner Category	Owned By		
Builder	Modi Housing Pvt Ltd.		