

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Hanumanth	Shangrala	Hanumanth Shangrala
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
01 Jan 1971	Married	9532	06 May 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Navaneetha	Shangrala	Navaneetha Shangrala
DOB Spouse	Anniversary Date		
19 Apr 1979			

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Other Website	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	visited the site	Anitha	Anitha
Re Assigned To	Remarks		
	c/b for opinion		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
	Govt	ECIL		

Communication Details

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	ECIL			hyderabad	TG	ind		Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			9347597451			Yes	
SNo		Email Type		Email Address				Primary	
1		Work		hanumanthu.s3@gmail.com				Yes	

Project Investment & Interest & Visit Details

Purpose			Investment Dtls		Site Visited With			Customer Requirement		
Self Use					Family			3 BHK - Villa		
Projects Visited			Projects Liked		Projects Interested			Discount Expected		
Discount Offered			Queries		Special Requirements			Home Town		
Other Information			Decision Makers							
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Villas III	III	129			14 Jun 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anitha		06 May 2021	Other	07 May 2021	09:30:00	Other	Yes
Anitha	Phone	06 May 2021	Other	11 May 2021	04:00:00	Waiting for customer final decision.	Yes
Nagarjuna M.	Phone	11 May 2021	Customer interested in flat/vill no. and asking for discount for	25 May 2021	05:00:00	To fix an appointment with manager.	Yes
Anitha	Phone	25 May 2021	Other	17 Jun 2021	16:00:00	Waiting for customer final decision.	Yes

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Silver Oak Villas III	III	129	14 Jun 2021	New Booking

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Silver Oak Villas III	III - 129	2040	165.00	Hanumanth Shangrala
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
10,120,000	811,945	10,931,945	10,931,945	

Flat Villa Info

Unit Type	Sold	Mortgaged	Booked By
Deluxe	Yes	No	Satish Kumar G
Parking	First Payment Date	Booking After OC	OC Date
		Yes	