

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Uday kiran	Aelagandula	Uday kiran Aelagandula
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
04 Apr 1993	Single	6903	12 Jan 2021

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Hoarding	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	selected villa no.137	Satish Kumar G	Satish Kumar G
Re Assigned To	Remarks		
	cheque collected for villa no.137		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Ramanthapur,Pragathi nagar			Hyderabad	TG	ind		Yes
SNo		Phone Type	Code	Phone Number			Primary		
1		Mobile		9573575595			Yes		
SNo		Email Type	Email Address					Primary	
1		Personal	udaykiranaelagandula@gmail.com					Yes	

Project Investment & Interest & Visit Details

Purpose	Investment DtIs	Site Visited With	Customer Requirement
Self Use		Family	3 BHK - Villa

Purpose		Investment Dtls			Site Visited With		Customer Requirement			
Projects Visited		Projects Liked			Projects Interested		Discount Expected			
Discount Offered		Queries			Special Requirements		Home Town			
Other Information		Decision Makers								

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Villas III	III				30 Dec 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Satish Kumar G		12 Jan 2021	Other	13 Jan 2021	09:30:00	Other	Yes
Satish Kumar G	Phone	13 Jan 2021	Customer interested in bungalow/villa no.	16 Jan 2021	17:30:00	Waiting for customer final decision.	Yes
Satish Kumar G	Phone	16 Jan 2021	Customer did not pick up the phone	23 Jan 2021	16:30:00	Site visit with his family members.	Yes

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Silver Oak Villas III	III	137	17 Jan 2021	New Booking

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Silver Oak Villas III	III - 137	2040	161.00	Uday kiran Aelagandula
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
9,000,000	759,570	9,759,570	9,758,070	1,500

Flat Villa Info

Unit Type	Sold	Mortgaged	Booked By
Deluxe	Yes	No	Satish Kumar G
Parking	First Payment Date	Booking After OC	OC Date
		Yes	
Owner Category	Owned By		
Builder	Modi Housing Pvt Ltd.		

Tax Info