

### Manager Sales - Weekly report

|                           |                          |                             |                     |
|---------------------------|--------------------------|-----------------------------|---------------------|
| <b><u>Report date</u></b> | <b><u>19-07-2016</u></b> | <b><u>Manager name:</u></b> | <b><u>Nitin</u></b> |
|---------------------------|--------------------------|-----------------------------|---------------------|

#### **Details of the booking taken for the quarter. (April, May & June)**

| <b><u>Sl. No.</u></b> | <b><u>Project</u></b> | <b><u>Flat/Villa</u></b> | <b><u>Booking date</u></b> | <b><u>Customer name</u></b>          | <b><u>Booking form signed</u></b> | <b><u>Sales Ex or Manger</u></b>       |
|-----------------------|-----------------------|--------------------------|----------------------------|--------------------------------------|-----------------------------------|----------------------------------------|
| 1                     | Vista Homes           | Block C - 204            | 05-04-2016                 | Suhasani                             | Yes                               | Naveena                                |
| 2                     | Vista Homes           | Block H – 006            | 01-05-2016                 | S S Prasad                           | Yes                               | Nitin                                  |
| 3                     | Vista Homes           | Block C – 107            | 04-05-2016                 | Venkar Prasad Kakapaparty            | Yes                               | Mahesh Prasad & Anand Netha            |
| 4                     | Vista Homes           | Block B – 103            | 05-05-2016                 | Narra Veerabadra Rao                 | Yes                               | Nitin                                  |
| 5                     | Vista Homes           | Block C – 306            | 12-05-2016                 | Pankaj Kumar Battabyal               | Yes                               | Naveena                                |
| 6                     | Vista Homes           | Block C – 201            | 12-05-2016                 | Pranay Kumar Gupta                   | Yes                               | Naveena                                |
| 7                     | Vista Homes           | Block C – 401            | 12-05-2016                 | Mohit Narang                         | Yes                               | Naveena                                |
| 8                     | Vista Homes           | Block H – 307            | 04-05-2016                 | Vempati Spandana                     | Yes                               | Dussa Sri Vani (Agent Through Booking) |
| 9                     | Vista Homes           | Block C – 202            | 23-05-2016                 | NVN Pavan Kumar S/O N. Satyanarayana | Yes                               | Kishore                                |
| 10                    | Vista Homes           | Block C – 203            | 29-05-2016                 | Imran Khan S/O: Rezwan Ullah Khan    | Yes                               | Naveena                                |
| 11                    | Vista Homes           | Block C – 406            | 30-05-2016                 | Atul Sigh                            | Yes                               | Nitin                                  |
| 12                    | Vista Homes           | Block C – 402            | 05-06-2016                 | K Ravi Shankar                       | Yes                               | Nitin                                  |
| 13                    | Vista Homes           | Block C – 207            | 05-06-2016                 | Bonagiri Salrala                     | Yes                               | R Rani                                 |
| 14                    | Vista Homes           | Block H - 205            | 06-06-2016                 | Alwin M Verghese                     | Yes                               | R Rani                                 |
| 15                    | Vista Homes           | Block H - 403            | 09-06-2016                 | Gurunath Krishna Hegde               | Yes                               | R Rani                                 |

|    |             |               |            |                                             |     |        |
|----|-------------|---------------|------------|---------------------------------------------|-----|--------|
| 16 | Vista Homes | Block H – 304 | 10-06-2016 | Nidhita Nileshe Gedam W/O: Sandeep Kandekar | Yes | Nitin  |
| 17 | Vista Homes | Block H – 407 | 15-06-2016 | Bharani                                     | Yes | Nitin  |
| 18 | Vista Homes | Block B – 406 | 15-06-2016 | Gangashetti Saikrishna                      | Yes | Satish |
| 19 | Vista Homes | Block C – 407 | 18-06-2016 | D V Chandra Shekar Rao                      | Yes | R Rani |
| 20 | Vista Homes | Block B – 005 | 30-06-2016 | R Sampath Kumar                             | Yes | Satish |
| 21 | Vista Homes | Block B – 003 | 03-07-2016 | K Karthik                                   | Yes | Satish |

**Top 5 prospects**

| <b><u>S. no.</u></b> | <b><u>Project</u></b> | <b><u>Prospect name</u></b> | <b><u>Smart summary</u></b> | <b><u>Sales Ex or Manger</u></b> |
|----------------------|-----------------------|-----------------------------|-----------------------------|----------------------------------|
| 1                    |                       |                             |                             |                                  |
| 2                    |                       |                             |                             |                                  |
| 3                    |                       |                             |                             |                                  |
| 4                    |                       |                             |                             |                                  |
| 5                    |                       |                             |                             |                                  |

Note: 1.Report to be printed one day before meeting. 2. Effort must be made to identify top 5 prospects. 3. They may repeat in subsequent weeks.

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|---------------------------|--------------------------|-----------------------------|---------------------|

#### **Details of the booking taken for the quarter. (July, August & September)**

| <b><u>Sl. No.</u></b> | <b><u>Project</u></b> | <b><u>Flat/Villa</u></b> | <b><u>Booking date</u></b> | <b><u>Customer name</u></b>          | <b><u>Booking form signed</u></b> | <b><u>Sales Ex or Manger</u></b> |
|-----------------------|-----------------------|--------------------------|----------------------------|--------------------------------------|-----------------------------------|----------------------------------|
| 1                     | Vista Homes           | Block B - 405            | 11-07-2016                 | Mrs Nandini & Sridhar (Brother)      | Yes                               | Nitin                            |
| 2                     | Vista Homes           | Block H - 005            | 15-07-2016                 | Swapna Koyya W/O: Bhanu Satish Koyya | Yes                               | Nitin                            |
| 3                     | Vista Homes           | Block I - 405            | 19-07-2016                 | Appa Rao Challagundla                | Yes                               | Satish                           |
| 4                     | Vista Homes           | Block H - 405            | 15-07-2016                 | Srinivas C/O: Satya Narayana         | Yes                               | Kishore                          |
|                       |                       |                          |                            |                                      |                                   |                                  |

#### **Top 5 prospects**

| <b><u>S. no.</u></b> | <b><u>Project</u></b> | <b><u>Prospect name</u></b>     | <b><u>Smart summary</u></b>                                                          | <b><u>Sales Ex or Manger</u></b> |
|----------------------|-----------------------|---------------------------------|--------------------------------------------------------------------------------------|----------------------------------|
| 1.                   | Vista Homes           | Srinivas & Ravi Kumar (Friends) | Looking for 2 BHK & 3 BHK Need a week's time to decide.                              | Nitin                            |
| 2.                   | Vista Homes           | Mr Rao                          | Looking for 2 BHK Need a week's time to decide.                                      | Kishore                          |
| 3.                   | Vista Homes           | Vishwashwar                     | Looking for 2BHK he will come to site to finalise this week                          | Satish                           |
| 4.                   | Vista Homes           | Bramaiah                        | Intersted in 2/3 Bhk , will be coming this week with family and decide in C – Block. | R Rani                           |
| 5.                   | Vista Homes           | Swamy                           | Interested in 2 BHK Flat No: 003, Block- B, need 1 or 2 days time.                   | R Rani                           |

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