

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Venkatesh	Vaddepally	Venkatesh Vaddepally
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
02 Apr 1972	Married	6902	12 Jan 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Shailaja	Vaddepally	Shailaja Vaddepally
DOB Spouse	Anniversary Date		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Owner	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Hoarding	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	selected villa no.138	Satish Kumar G	Satish Kumar G
Re Assigned To	Remarks		
	cheque collected for villa no.138		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Open plotting	SB(<5cr)	SMR	CEO	HB COLONY

Communication Details

Address		Code		Primary Mobile Number				Email		
Work Phone Number		Home Phone Number		Alt mobile Number				Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
1	Home - Permanent	sTREET NO. 5P, KRISHNA NAGAR,mOULALI,			Hyderabad		ind	500040	Yes	
SNo		Phone Type	Code	Phone Number				Primary		
1		Mobile		9346684848				Yes		
SNo		Email Type	Email Address						Primary	
1		Work	someshwarenterpriseshyd@gmail.com						Yes	

Project Investment & Interest & Visit Details

Purpose			Investment Dtls		Site Visited With			Customer Requirement			
Self Use			Open plots		Family			3 BHK - Villa			
Projects Visited			Projects Liked		Projects Interested			Discount Expected			
								500000			
Discount Offered			Queries		Special Requirements			Home Town			
40000											
Other Information			Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active	
Silver Oak Villas III	III	138					Yes	Yes	Yes		

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Satish Kumar G		12 Jan 2021	Other	13 Jan 2021	09:30:00	Other	Yes
Satish Kumar G	Phone	13 Jan 2021	Customer interested in bungalow/villa no.	16 Jan 2021	17:30:00	Waiting for customer final decision.	Yes
Satish Kumar G	Phone	16 Jan 2021	Busy in meeting.	22 Jan 2021	17:30:00	Waiting for customer final decision.	Yes

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Silver Oak Villas III	III	138	25 Jan 2021	New Booking

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Silver Oak Villas III	III - 138	2040	161.00	Venkatesh Vaddepally
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
9,000,000	683,404	9,683,404	9,668,000	15,404

Flat Villa Info

Unit Type	Sold	Mortgaged	Booked By
	Yes	No	Satish Kumar G
Parking	First Payment Date	Booking After OC	OC Date
		Yes	