

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Rahul	Ponaganti	Rahul Ponaganti
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
19 Jun 1992	Single	68118	01 Apr 2024

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Looking for A-403 Ref by sales suresh	Sanjeet Singh	Sanjeet Singh
Re Assigned To	Remarks		
Sanjeet Singh	Booked flat no.A-403 GHT		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Occupation	MNC	Bank of America	Network Engineer	New Jersey - USA

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Sri Sai Laxmi towers, Nacharam Hyderabad			Nacharam	TG	ind		Yes
1	Home - Permanent	Flat No.105, Sri Sai Laxmi Towers, Veera Reddy Colony, Nacharam, Hyderabad - 500076.	5513 Ravens Crest Drive, Plainsboro, NJ 08536.		Nacharam	TG	ind	500076	No
SNo		Phone Type	Code	Phone Number			Primary		
1		Mobile		9704004157			Yes		
1		Alt Mobile		3173080833			No		
SNo		Email Type	Email Address					Primary	
1		Personal	rahulpanuganti.93@gmail.com					Yes	

Project Investment & Interest & Visit Details

Purpose		Investment Dtls		Site Visited With		Customer Requirement	
Self Use				Family		3 BHK - Flat	
Projects Visited		Projects Liked		Projects Interested		Discount Expected	
						250000	
Discount Offered		Queries		Special Requirements		Home Town	
170000						Hyderabad	
Other Information		Decision Makers					
		Mother					

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Greenwood Heights	A	403	9,470,000	9,300,000	30 Mar 2024	09:30	Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Sanjeet Singh		01 Apr 2024	Other	02 Apr 2024	09:30:00	Other	Yes
Sanjeet Singh	Phone	02 Apr 2024	Other	03 Apr 2024	10:30:00	Other	Yes
Sanjeet Singh	Phone	03 Apr 2024	Other	03 Apr 2024	09:30:00	Other	Yes

*** The End ***