

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Kowshik	chakraborty	Kowshik chakraborty
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
05 Jun 1973	Married	8298	05 Mar 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Parna	Chakraborty	Parna Chakraborty
DOB Spouse	Anniversary Date		
16 Mar 1977	28 Jan 2001		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	He is interested 1945 sft 617 flat arrange meeting with manager for closing	Kranthi	Kranthi
Re Assigned To	Remarks		
Kranthi	he is interested flat A-414 insted of A-617		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
software	MNC	salesforce.com	manager Business operations	Hitech city

Communication Details

Address		Code			Primary Mobile Number			Email	
Work Phone Number		Home Phone Number			Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
No Entries									
SNo	Phone Type		Code		Phone Number			Primary	
1	Mobile				8008800718			Yes	
SNo	Email Type		Email Address					Primary	
1	Personal		kowshik.chakraborty@gmail.com					Yes	

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement							
Self Use		Family	3 BHK - Flat							
Projects Visited	Projects Liked	Projects Interested	Discount Expected							
Discount Offered	Queries	Special Requirements	Home Town							
No	He is asking about amenities and lift	Asking internal changes	Bengal							
Other Information	Decision Makers									
	family									
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
No Entries										

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Kranthi	Phone	05 Mar 2021	Other	06 Mar 2021	09:30:00	Other	Yes
Kranthi	Phone	06 Mar 2021	Want to meet the manager for discount	07 Mar 2021	09:30:00	Casual site visit.	Yes
Kranthi	Phone	08 Mar 2021	Other	10 Mar 2021	09:30:00	Other	Yes
Kranthi	Phone	10 Mar 2021	Met Customer at site	10 Mar 2021	23:00:00	Other	No

*** The End ***