## Sales Manager – Fortnightly Report

| Projects | Villa Orchids | Report date | 06.09.2016 | From date | 16.08.2016 | To date | 31.08.2016 |  |
|----------|---------------|-------------|------------|-----------|------------|---------|------------|--|

| Sl. No | CIS no | CIS date   | Customer name         | Assigned to executive | Status | Smart summary in 20 to 30 words  |
|--------|--------|------------|-----------------------|-----------------------|--------|--|
| 1.     | 80388  | 16-08-2016 | P Sunitha / Alankar   | Vasundhara            | Active | Planning to visit site again after 10-15 days (Sales on Hold)  |
| 2.     | 80644  | 21-08-2016 | Arul Dass             | Vasundhara            | Active | Working for Singareni Collieries company. Looking for 6 months Possession Villa. ( <b>Sale on Hold</b> )   |
| 3.     | 80696  | 24-08-2016 | P Raju / Madhavi      | Vasundhara            | Acitve | Customer (Both Husband and wife) are working for Govt School as Teachers at Siddipet. Interested in 180/200 sq yds. East facing Villa. (Sales on Hold) |
| 4.     | 80844  | 29-08-2016 | B G Reddy             | Vasundhara            | Active | Sent the project details by email. ( Sales on Hold )   |
| 5.     | 80842  | 29-08-2016 | Veena Shinde          | Vasundhara            | Active | Sent the project details by email. ( Sales on Hold )   |
| 6.     | 80840  | 29-08-2016 | Ali                   | Vasundara             | Active | Sent the project details by email. ( Sales on Hold )   |
| 7.     | 80387  | 16-08-2016 | S Venugopal           | Vasundhara            | Dead   | Casually visited site to see the Villas  |
| 8.     | 80843  | 29-08-2016 | Jayaraman L           | Vasundhara            | Dead   | Looking property at Varnasi  |
| 9.     | 80841  | 29-08-2016 | Jean Maria            | Vasundhara            | Dead   | Customer said not interested   |
| 10.    | 80839  | 29-08-2016 | Abhishek              | Vasundhara            | Dead   | Looking property at Marredpally / Secunderabad area  |
| 11.    | 80386  | 16-08-2016 | Wg Cdr. Y V Prasad    | Suresh                | Active | Interested in 2bhk flat in A block at GWE  |
| 12.    | 80390  | 16-08-2016 | Sangeetha V / Anjaiah | Suresh                | Active | Interested in 147 / 180 sq yds. Villas ( Sales on Hold )   |
| 13.    | 80637  | 21-08-2016 | Col. Rahul Shaik      | Suresh                | Active | Interested in 200 sq yds. East facing Villa ( Sales on Hold )  |
| 14.    | 80645  | 21-08-2016 | Srinivasa Rao Ch      | Suresh                | Active | Working for HPCL Sr . Manager Interested in 200 sq yds. Villa ( Sales on Hold )  |
| 15.    | 80641  | 21-08-2016 | Kaushik               | Suresh                | Dead   | Visited site casually  |
| 16.    | 80636  | 21-08-2016 | Krishna               | Suresh                | Dead   | Visited site casually  |
| 17.    | 80730  | 27-08-2016 | Col. S Pethkar        | Suresh                | Active | Selected Villa No. 296 of 200 sq yds. East facing Villa ( Sales on Hold )  |
| 18.    | 80798  | 29-08-2016 | Lt. Col J B Gururaj   | Suresh                | Active | Looking for 180 sq yds Villa. ( Sales on Hold )  |
| 19.    | 80836  | 29-08-2016 | Harish Kumar Kurapati | Suresh                | Dead   | Looking property at Mettuguda  |
| 20.    | 80834  | 29-08-2016 | Uma                   | Suresh                | Dead   | Looking property at Kukatpally Area  |
| 21.    | 80799  | 29-08-2016 | Ajay                  | Suresh                | Active | Looking for 147 sq yds villa ( Sales on Hold )   |
| 22.    | 80845  | 29-08-2016 | Suren                 | Suresh                | Active | Call back this weekend o Saturday or Sunday ( Sales on Hold )  |
| 23.    | 80837  | 29-08-2016 | Hari                  | Suresh                | Dead   | Phone is switched off  |
| 24.    | 80835  | 29-08-2016 | Nagarju               | Suresh                | Dead   | Purchased property at Kukatpally   |
| 25.    | 80800  | 29-08-2016 | Bobby                 | Suresh                | Dead   | Visited site casually to see the Villas  |
| 26.    | 80446  | 18-08-2016 | Mohit                 | Laxmikaanth           | Active |  |
| 27.    | 80546  | 19-08-2016 | P Narender Reddy      | Laxmikaanth           | Active | Looking for 180 sq yds west facing villa. ( Sales on Hold )  |
| 28.    | 80638  | 21-08-2016 | K Srinivas Reddy      | Laxmikaanth           | Active | Planning to visit site again in 1st week of September. (Sales on Hold)   |

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| 29. | 80852 | 29-08-2016 | P Rajmohan     | Laxmikaanth | Dead   | Puchased independent house at Dr. A S Rao Nagar   |
|-----|-------|------------|----------------|-------------|--------|---|
| 30. | 80850 | 29-08-2016 | Ms. P Nagamani | Laxmikaanth | Dead   | Could not reach customer ( Not reachable )  |
| 31. | 80848 | 29-08-2016 | Mohan          | Laxmikaanth | Dead   | Customerr said not interested   |
| 32. | 80846 | 29-08-2016 | Preethi        | Laxmikaanth | Dead   | Could not reach customer  |
| 33. | 80851 | 29-08-2016 | Pavan          | Laxmikaanth | Dead   | Could not reach customer  |
| 34. | 80849 | 29-08-2016 | Raja Shekar    | Laxmikaanth | Active | Planning to visit site Weekend ( 10 <sup>th</sup> or 11 <sup>th</sup> Sept ) ( <b>Sales on Hold</b> ) |
| 35. | 80847 | 29-08-2016 | M Devender     | Laxmikaanth | Dead   | Purchased propety at Bowenpally   |
| 36. |       |            |                |             |        |   |
| 37. |       |            |                |             |        |   |