

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Kola Sampath	Reddy	Kola Sampath Reddy
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
24 Apr 1972	Married	12157	30 Jun 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Kola	Malathi	Kola Malathi
DOB Spouse	Anniversary Date		
20 Nov 1978	17 Jul 1998		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Facebook	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested in Flat 420	Suresh M	Suresh M
Re Assigned To	Remarks		
Vijay	2 Bhk		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Advocate	Other	Own Business	Advocate	Karimnagar

Communication Details

Address		Code		Primary Mobile Number		Email			
				919885303553		ksampathreddy72@gmail.com			
Work Phone Number		Home Phone Number		Alt mobile Number		Other			

SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	5-5-100	Old Bazar	Kapuwada,	Karimnagar	TG	ind	505001	Yes

SNo		Phone Type		Code		Phone Number		Primary	
1		Mobile				919885303553		Yes	

SNo		Email Type		Email Address		Primary	
1		Personal		ksampathreddy72@gmail.com		Yes	

Project Investment & Interest & Visit Details

Purpose		Investment Dtls		Site Visited With			Customer Requirement			
Self Use				Family			2 BHK - Flat			
Projects Visited		Projects Liked		Projects Interested			Discount Expected			
Discount Offered		Queries		Special Requirements			Home Town			
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley	A	420			19 Aug 2021		Yes	Yes	Yes	No

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M	Phone	30 Jun 2021	Other	01 Jul 2021	09:30:00	Other	Yes
Suresh M	Phone	01 Jul 2021	Customer did not picked up the phone	07 Jul 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	07 Jul 2021	Customer interested in flat/vill no. and asking for discount for	14 Jul 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	14 Jul 2021	Customer interested in flat/vill no. and asking for discount for	23 Jul 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	23 Jul 2021	Customer interested in flat/vill no. and asking for discount for	26 Jul 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	26 Jul 2021	Customer not available in this number	03 Aug 2021	09:30:00	To check his phone is working	Yes
Vijay	Phone	03 Aug 2021	Customer interested in flat/vill no. and asking for discount for	05 Aug 2021	09:30:00	Site visit with his family members.	Yes

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Bloomdale Residency at Genome Valley	A	420	18 Aug 2021	New Booking

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Bloomdale Residency at Genome Valley	A - 420	800	44.10	Kola Sampath Reddy
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
2,639,000	7,208	2,646,208	2,646,208	0

