

Scan as
Droci
Sale Purchase Settlement
Account
19-3-24

(Signature)

Marketing Incentives Excess withdrawn details												
Name of the employees	AGH	SOV I, II & III	NGH	MPL	Homeline	MCS	Vista Homes	BRGV	GHT	NE	GMR	Total
Chagal Rajkumar	1,37,230	38,000	50,000	48,328	1,915							2,75,473
B Anil Kumar	1,34,267	85,500				27,960						2,47,727
Laxmikanth						1,30,000	55,697					1,85,697
Anand Kumar Netha	1,28,206						905	50,000				1,79,111
Nagarjuna		88,824						50,000				1,38,824
Sanjeet Singh			55,333				81,126					1,36,459
Madhusudhan	80,000		40,000				220					1,20,220
Suresh		45,054										45,054
PS Niranjan								29,500			15,106	44,606
Anand Kishore						6,000				20,000	6,000	32,000
Harika	10,733							8,000				18,733
Vasundhara		13,950										13,950
Meghamala								1,400				1,400
	4,90,436	2,71,328	1,45,333	48,328	1,915	1,63,960	1,37,948	1,38,900	-	20,000	21,106	14,39,254

- ① Adjust 50% against Granity.
- ② Waived.
- ③ Adjust agent future sales.

A. Sambalivada
18/2/24

APPROVED BY
19 MAR 2024
SOHAM MODI
MANAGING DIRECTOR

[illegible]

Incentives details upto 03.07.2021										
Sl.No.	Name of the Employee	Incentive Amount	On Account Paid 2015-16	On Account Paid 2016-17	On Account Paid 2017-18	On Account Paid 2018-18	On Account Paid 2019-20	On Account Paid 2020-21	Total on accounts	Balance
1	Praveen Pathak	6,96,708	3,88,086	2,13,414		-	-	-	6,01,500	95,208
2	Anil	5,65,000	2,64,917	2,69,747	30,500	-	-	-	5,65,164	(164)
3	Bhanu Kiran	99,375	1,06,875	-		-	-	-	1,06,875	(7,500)
4	Reshma	6,12,878	2,50,125	1,11,417	2,06,336	39,850	-	-	6,07,728	5,150
5	Suresh	60,000	60,000	-		-	-	-	60,000	-
6	Anand Kumar Netha	15,000	30,000	-		-	-	-	30,000	(15,000)
7	Gopal Reddy	45,000	45,000	-		-	-	-	45,000	-
8	Navanitha	-	15,000	-		-	-	-	15,000	(15,000)
9	Chagal Raj Kumar	7,53,506	30,000	3,83,339	3,17,973	9,928	-	-	7,41,240	12,266
10	Laxmikanth	25,000	15,000	10,000		-	-	-	25,000	-
11	Venkat Ramana Reddy	5,09,375	2,07,917	1,70,949	1,21,513	-	-	-	5,00,379	8,996
12	Swetha	20,000	-	10,000	4,051	-	5,417	-	19,468	532
13	B.Kranthi	-	-	-		-	-	-	-	-
14	G.Satish	6,04,336	-	1,40,531	3,69,639	62,000	-	-	5,72,170	32,166
15	Deshmukh	-	-	-		-	-	-	-	-
16	Swetha Madhani	15,000	-	15,000		-	-	-	15,000	-
17	Sruthi	10,000	-	8,484		-	-	-	8,484	1,516
18	Sanjeeth Singh	25,000		6,833	18,167	-	-	-	25,000	-
19	Srikanth Naik Nanavat	-		4,500		-	-	-	4,500	(4,500)
20	Anand Kishore	-	-	-	-	-	-	20,000	20,000	(20,000)
		40,56,178	14,12,920	13,44,214	10,68,179	1,11,778	5,417	20,000	39,62,508	93,670
1) On account taken upto 03.07.2021										

D. Lavaz
3/7/21

APPROVED BY
02 JUL 2021
A. SAMBA SIVA RAO
SR. MANAGER-ACCOUNTS

APPROVED BY
03 JUL 2021
S. MANJUNATH
MANAGING DIRECTOR

Period: 01.01.2021 to 31.03.2021										
	A	B	C	D	E	F	G	H	I	J
1	Details of booking for the month									
2	Date: 04-05-2021									
3	Prepared by: Prasad									
4	Booking status	confirmed	Booked confirmed	confirmed	Booked confirmed	confirmed	Booked confirmed	Quarterly total	Cheques Collected-Booking form pending	Cheques collected - Booking form pending
5	Month	Jan-21		Feb-21		Mar-20				
6	MPL	5	C402, C1003, C403, C1005, C804	2	C606, C901	4	C704, C706, C104, C105	11	✓	
7	SOV	9	113, 108, 141, 137, 138, 143, 144, 145, 139	3	181, 162, 82	4	119,179, 158, 180	16	✓	
8	AGH	1	45			4		16	✓	
9	VISTA	3	E101, E108, E011	3	E103, E311, E105			1	✓	
10	MGA	1	404	5	503, 504, 306, 505, 305			6	✓	
11	GHT	1	405					6	✓	
12	GMR	7	C302, C303, A209, C102, C403, G107, B302,	15	D401, D508, D408, D308, D405, D401, D505, D105, D106, G304, D305, G104, D208, B107, G504	1	A414	2	✓	
13	KNM					7	F102, F507, G301, C103, D507, G101, D404	29	✓	
14	NE									
15	SOV Mortgage									
16	SOR	1	994B							
17	ESR							1	✓	
18	BRGV	3	222, 306, 422	3	202, 401, 402	1	204	7	✓	
19	NGH									
20		31		31		17		79		
21	MCS - RESAL E	1	PMR II A306					1		
22	Subtotal	1								
23	Total	32		31		17		80		

Target met = ✓ yes X no O - other.

✓
12/6/21

Details of booking for the months of 1st January 2021 to 31st March 2021

Dated: 09.05.2021

S. No.	project	block	flatno	buyername	bookingdate	bookedby	saleamount	receipts	source of enquiry	remarks
1	MPL	C	103	Bhaskar Vinay Gadepoka	23-Feb-21	Naveena Yadav. V	63,73,500	21,30,000	hoarding	
2	MPL	C	104	Seshank Reddy Alamgari	25-Mar-21	Naveena Yadav. V	76,23,500	8,28,000	website	
3	MPL	C	105	Anil Kumar Vangipurapu	30-Mar-21	Naveena Yadav. V	89,43,200	16,44,000	paper insert	
4	MPL	C	402	Suman Chandra Ravella	17-Jan-21	Naveena Yadav. V	75,48,500	14,51,000	walk-in	
5	MPL	C	403	Vasudev Tadavarthy	14-Jan-21	Naveena Yadav. V	62,73,500	15,22,000	walk-in	
6	MPL	C	606	A. Manoj Kumar/Ramana Rao	13-Feb-21	Naveena Yadav. V	68,98,200	33,93,000	paper insert	
7	MPL	C	704	Manoj Kumar Srivastava	09-Mar-21	Naveena Yadav. V	76,23,500	8,59,000	hoarding	
8	MPL	C	706	Rajiv Kumar LEV	18-Mar-21	Naveena Yadav. V	89,43,200	16,64,000	hoarding	
9	MPL	C	804	Subba Rao Moka	27-Jan-21	Naveena Yadav. V	75,86,000	40,41,000	website	
10	MPL	C	901	Anjaneyulu Shreeji	20-Feb-21	Naveena Yadav. V	64,98,500	8,22,000	website	
11	MPL	C	1003	Parag Wakode	10-Jan-21	mushtaq	77,36,000	21,62,000	walk-in	
12	MPL	C	1005	Raj Kumar	22-Jan-21	Rajkumar chagal	76,33,200	9,71,000	walk-in	
13	SOV	III	108	Pradeep Mashetti	27-Jan-21	Anitha	91,00,000	12,25,000	facebook	
14	SOV	III	113	Srinivas Mr	10-Jan-21	Nagarjuna M.	91,00,000	4,25,000	website	
15	SOV	III	137	Uday kiran Aelagandula	17-Jan-21	Satish Kumar G	90,00,000	12,25,000	hoarding	
16	SOV	III	138	Venkatesh Vaddepally	25-Jan-21	Satish Kumar G	90,00,000	22,25,000	hoarding	
17	SOV	III	139	Vishal Bharath & Mounika	09-Feb-21	Anitha	91,00,000	12,25,000	hoarding	
18	SOV	III	141	Mahender Kusuma	17-Jan-21	Nagarjuna M.	91,50,000	21,25,000	reference	
19	SOV	III	143	Madhunakar Gottipamula	25-Jan-21	Satish Kumar G	90,00,000	16,00,000	facebook	
20	SOV	III	144	Supriya .Mrs	29-Jan-21	Nagarjuna M.	90,70,000	13,25,000	reference	
21	SOV	III	145	Avinash Navaratna	31-Jan-21	Anitha	91,00,000	12,25,000	website	
22	SOV	III	158	B. Chandrakala	24-Mar-21	Anitha	98,00,000	2,25,000	hoarding	
23	SOV	III	162	Kodukula Srinivasa Rao	23-Feb-21	Nagarjuna M.	93,50,000	12,25,000	website	
24	SOV	III	179	Surya Prasad Rao	24-Mar-21	Nagarjuna M.	98,00,000	2,25,000	website	
25	SOV	III	181	Phanindranath .R	13-Feb-21	Nagarjuna M.	96,00,000	10,00,000	shifted from MPL	
26	SOV	III	119	Venkat Anand	19-03-2021	Satish Kumar G	97,75,000	2,25,000	paper insert	
27	SOV	III	180	Rajiv Das	25-03-2021	Nagarjuna M.	98,00,000	12,25,000	website	
28	AGH	A	45	Chitty Jyothsya	16-11-2020	Anand Neta / Harika	61,00,000	19,40,000	walk-in	resale-missed in last qtr
29	Vista	E	103	Mr.Vivek Gopala Krishnan	08-02-2021	Reshma	46,84,500	8,85,000	walk-in	
30	Vista	E	105	Mrs.Yenna Hema Malathi & Mr.Y.Nanda Gopal	12-02-2021	Sanjeet Singh/ Naveena	46,36,500	12,81,250	shifted from MPL	
31	Vista	E	101	Mr.Rahul Voruganti	04-01-2021	Sanjeet Singh K	59,00,000	11,00,000	reference	
S. No.	project	block	flatno	buyername	bookingdate	bookedby	saleamount	receipts	source of enquiry	remarks
32	Vista	E	11	Dr Sunndru Malwini B Durga	13-01-2021	Reshma	51,70,500	6,25,000	classified	
33	Vista	E	311	Mrs. N V S Vijaya Lakshmi	12-02-2021	Reshma	52,23,500	7,25,000	agent	
34	Vista	E	108	Srinivas Vuduthala	28-01-2021	Sanjeet Singh & Reshma	58,88,000	12,52,478	reference	
35	MGA	A	305	Sandaveni. Sai Kumar	13-Mar-21	Suresh M	24,50,000	2,25,000	hoarding	
36	MGA	A	306	Khaja Kallem Uddin	08-Mar-21	Nagi Reddy	24,50,000	5,52,000	reference	
37	MGA	A	404	Lavanya Suresh	18-Jan-21	Suresh M	26,00,000	15,48,000	facebook	
38	MGA	A	503	Gurram Shyamala	17-Feb-21	Suresh M	26,00,000	4,41,000	website	
39	MGA	A	504	Pitla Sriram Vinod	27-Feb-21	Suresh M	26,00,000	3,00,000	walk-in	
40	MGA	A	505	Balachandram K	08-Mar-21	Suresh M	24,50,000	2,25,000	website	
41	GHT	A	405	MVR murthy	27-01-2021	Suresh M	70,89,000	13,14,000	website	

42	GHT	A	414	Kowshik Chkaraborty	10-03-2021	kranthi	81,58,555	10,26,250	reference	
43	GMR	A	209	Mrs.Shalini Singh & Mr.Manoj	08-Jan-21	Praveen Pathak	66,43,000	53,99,000	existing customer	
44	GMR	B	107	V.Bala Krishna Sharma	27-Feb-21	Praveen Pathak	78,22,000	27,63,000	website	
45	GMR	B	302	KA Jayarajashkekhar	06-Feb-21	murali krishna				
46	GMR	C	102	Siva Niranjana Jammata	10-Jan-21	Rani	78,27,000	20,22,000	reference	
47	GMR	C	103	Durga Bhaskar	25-Mar-21	Praveen Pathak	78,28,000	13,28,500	walk-in	
48	GMR	C	403	Surya Prakash Soni	14-Jan-21	Rani	77,44,000	13,87,000	website	
49	GMR	D	105	RLakshmi Padamaja	16-Feb-21	rani	79,12,000	20,28,000	walk-in	
50	GMR	D	106	Ravi Prasad R.V.S.K	16-Feb-21	murali krishna	79,12,000	20,00,000	hoarding	
51	GMR	D	108	A Ram Prasad	28-Mar-21	murali krishna	78,27,000	13,99,000	hoarding	
52	GMR	D	205	Athkuri Ravi Prasad	28-Mar-21	murali krishna	78,27,000	13,99,000	reference	
53	GMR	D	304	Chaganti Mallikarjuna Bhanu	24-Feb-21	rani	79,12,000	2,25,000	reference	
54	GMR	D	305	shaik Saleem	17-Feb-21	rani	79,12,000	25,000	existing customer	
55	GMR	D	308	Kollipara Mohan Rao	04-Feb-21	Rani	79,10,000	14,80,000	reference	
56	GMR	D	401	Sunil Kumar	14-Feb-21	Praveen Pathak	79,12,000	13,97,000	reference	
57	GMR	D	404	Santosh Patil	31-Mar-21	Praveen Pathak	79,10,000	2,25,000	walk-in	
58	GMR	D	405	Jalapati Venu Gopal	04-Feb-21	Praveen Pathak	79,12,000	14,12,000	walk-in	
59	GMR	D	408	Kiran Kumar K	08-Feb-21	murali krishna	79,12,000	13,87,000	website	
60	GMR	D	501	Praneeth Mada	13-Feb-21	murali krishna	64,12,000	3,12,000	hoarding	
61	GMR	D	505	Pratima Rakesh Kumar	16-Feb-21	rani	79,12,000	14,87,000	classified	
62	GMR	D	507	Chaitanya Gangadhar D	24-Mar-21	murali krishna	79,12,000	8,25,000	classified	
63	GMR	D	508	Krishna Swamy Bharani	01-Feb-21	Praveen Pathak	79,12,000	13,87,000	website	
64	GMR	F	102	Neeraja Sri Ram	18-Mar-21	Rani	65,08,000	22,61,000	website	
65	GMR	G	104	Pulipati Rakesh	18-Feb-21	murali krishna	65,10,000	11,92,000	reference	
S. No.	project	block	flatno	buyername	bookingdate	bookedby	saleamount	receipts	source of enquiry	remarks
66	GMR	G	107	Veeresh Nandikanti	08-Feb-21	rani	65,08,000	7,01,000	reference	
67	GMR	G	301	Nireesh Thalyyal	15-Mar-21	murali krishna	65,08,000	2,25,000	walk-in	
68	GMR	G	303	Naveen Kumar Ginige	07-Jan-21	murali krishna	53,72,000	2,25,000	walk-in	
69	GMR	G	304	Y Shobha	17-Feb-21	Praveen Pathak	65,10,000	25,000	walk-in	
70	GMR	G	504	Aruna / Chandra Sekhar	28-Mar-21	rani	65,08,000	3,25,000	reference	
71	GMR	G	507	PV Ravi Kiran	14-Mar-21	Praveen Pathak	65,08,000	11,33,000	reference	
72	SOR	A	994B	vittal babu rao	07-01-2021	Nagarjuna M.	64,50,000	12,50,000	walk-in	
73	BRGV	A	202	Raju Kokkula	10-Feb-21	Nagi Reddy	25,79,000	2,76,000	hoarding	
74	BRGV	A	204	Silver Pawar	01-Mar-21	Suresh M	25,50,000	8,15,000	paper insert	
75	BRGV	A	222	Santhosh Kumar Rudra	22-Jan-21	Suresh M	25,79,000	2,25,000	paper insert	
76	BRGV	A	306	Tarigopula Narasimha Rao	25-Jan-21	Suresh M	26,00,000	2,25,000	classified	
77	BRGV	A	401	Romit Nurani	24-Feb-21	Suresh M	25,50,000	8,15,000	website	
78	BRGV	A	402	Nayan Shah	24-Feb-21	Suresh M	24,00,000	6,05,000	walk-in	
79	BRGV	A	422	Dutta Bala Koteswara Rao	28-Jan-21	Suresh M	25,79,000	8,25,000	reference	

1st quarter bookings (1st January 2021 to 31st March 2021)

Dated: 11.05.2021

S. NO.	EXECUTIVE NAME	GMR	MGA	MPL	VISTA	GHT	SOV	SOR	AGH	BRGV	TOTAL
1	Mushtaq Ali			1							1
2	Praveen pathak	9									✓ 9
3	Murali Krishna	10									✓ 10
4	Naveena			10							✓ 10
5	suresh		5			1				6	✓ 12
6	Sanjeet Singh				1						1
7	Reshma				3						✓ 3
8	Satish						4				✓ 4
9	Sanjeet/naveena				1						1
10	Anita						4				✓ 4
11	Sanjeet/Reshma				1						1
12	Nagarjuna						7	1			✓ 8
13	Anand Neta / Harika								1		1
14	Kranti					1					1
15	Raj Kumar			1							1
16	Nagi Reddy		1								1
17	Rani	10								1	2
											✓ 10
		29	6	12	6	2	15	1	1	7	79

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12/6/2

Source of enquiry Summary - Q1 -2021		
Date: 11.5.2021		
S. No	source	
1	Reference	17
2	Hoarding	12
3	Walk-in	16
4	Classified ad	4
5	Website	17
6	agent	1
7	face book	3
8	existing customer	2
9	paper insert	5
10	shifted from MPL	2
	Total	79

✓
✓
✓
✓
✓

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12/6/21