Sales Manager – Fortnightly Report

Projects	Vista Homes	Report date	06-09-2016	From date	15-08-2016	To date	31-08-2016

Sl. No	CIS no	CIS date	Customer name	Assigned to executive	Status	Smart summary in 20 to 30 words
1.	80481	18-08-2016	Srinath	Nitin	Active	Customer is interested in 2bhk expexted site visit next weekend.
2.	80506	18-08-2016	Shakeel	Satish	Active	customer staying in madipally he looking only independnt house in uppal/medipally
3.	80826	25-08-2016	Sudharkar Rao	Rani	Active	Customer has enquired abou 2bhk said he wants some time to decide, asked to call back in the monthend.
4.	80515	15-08-2016	Adi sheshu	Satish	Active	Looking for 3 BHK, will visit the site this weekend.
5.	80658	16-08-2016	K.N.M.Rao	Satish	Active	Customer working for Railways, Looking for 2bhk need
6.	80414	16-08-2016	Amar Dusa	Nitin	Active	Looking for 2 BHK, would like to visit the site this weekend, need to call back to fix up site visit this Friday.
7.	80411	16-08-2016	Jyothi.Hindupur	Nitin	Dead	Wrong Number, made dead.
8.	80409	16-08-2016	Parimala	Nitin	Active	Phone not lifting, need to call back again.
9.	80400	16-08-2016	Dilip	Nitin	Active	Looking for 2 BHK need some time decide. Working in Secunderbad travels
10	80407	16-08-2016	Prema kumar	Nitin	Dead	Call not connecting many times called
11.	80398	16-08-2016	K.Santish	Nitin	Active	Customer is working for ECIL,,Looking for 3bhk need some time to decide.
12.	80404	16-08-2016	Dinesh	Nitin	Active	Looking for 2 BHK, will visit this Sat, but said to call back for site visit confirmation on Friday.
13.	80396	16-08-2016	SH C R Arya	Nitin	Active	Looking for 2 BHK, need some time.

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14.	80394	16-08-2016	Ashok	Nitin	Active	Customer is working for Virtha romedics as a medical pharma
	00371	10 00 2010	Tibliok	1 (1011)	7101110	manager,Looking for 2 BHK need some time.
15.	80392	16-08-2016	S Prithvi	Nitin	Active	Customer is working for MCMBInterested in 2bhk, His daughter is
	00372	10 00 2010			7101110	studying at Akshara International School.
16.	80412	16-08-2016	Harish Dikshit	Nitin	Active	Customer is working as a Asst.Proffesor in FitJee ,interested in 2bhk
						said he need some time to visit the site.
17.	80410	16-08-2016	Balarama Murthy P V	Nitin	Active	Customer is a Asst.Proffesor in Keshav Memorial Group of colleges,
			N			Looking for 3 BHK, would like to speak to this on Monday.
						Housing.com lead.
18.	80401	16-08-2016	Charan	Nitin	Active	looking for 2 BHK for rent, try to convert it to buy. Said need some
						time.
19.	80408	16-08-2016	Rajesh Kancharla	Nitin	Dead	Phone not lifting, customer not interested hence made dead.
20.	80399	16-08-2016	B S KUMAR	Nitin	Active	Customer is working for Bank Of Baroda as a Cashier, Looking for 3
						BHK only, need some time.
21.	80406	16-08-2016	Swathi Cheruri	Nitin	Active	Looking for 3 BHK, need 15 to 16 days time to visit the site, Sep 1 week
						need to call back, to arrange site visit.
22.	80395	16-08-2016	Krishna	Nitin	Active	Customer is working for ECIL ,looking 2 BHK, need some time.
23.	80393	16-08-2016	G Hari Krishna	Nitin	Active	Customer is working for ECIL ,looking 2 BHK, need some time.
24.	80457	18-08-2016	Venu	Nitin	Active	Customer is working for HSBC ,interested in 2 BHK, need some time.
25.	80490	18-08-2016	Kiran	Nitin	Active	Got the enquiry from Exhibition interested in 3bhk ,need some time to
						decide.
26.	80517	19-08-2016	Mr.Nagarjuna	Nitin	Active	customer want to site visit once
27.	80647	20-08-2016	Vaibhav	Rani	Dead	Job Recruitment's for USA based Companies.Looking for 2bhk in
						22lacs, visited PMR also.
28.	80663	21-08-2016	B.Ram Reddy	Satish	Active	Customer is having is own business ,Sneha Chicken centreIntersted in
						2bhk flat didn`t selected the flat will visit again with his family.
29.	80652	22-08-2016	Bandi Rao	Nitin	Active	Customer is working as a Security officer in BHEL, Looking for 2
						BHK, would like to visit with family and decide.
30.	80654	22-08-2016	G Sudhakar Reddy	Nitin	Active	Looking for 2 or 3 BHK, would like to wait for new block G.
31.	80659	22-08-2016	B.Vikranth Malla	Satish	Active	Customer is working as a Scientific Officer, in NFC Intersted in 3bhk
						flat but expecting huge discount, expecting price per sft 2000rupees.
32.	80650	22-08-2016	Rami Reddy	Nitin	Active	Looking for 2bhk 5flats and 3bhk one flat
33.	80655	22-08-2016	G Subramanyam	Nitin	Active	Looking for 2 BHK for his daughter, need one week time.

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34.	80653	22-08-2016	Lalit Dhakatey	Nitin	SaleCloseed	Looking for 2 or 3 BHK, would like to wait for new block G. Booking taken for the flat no: C - 307.
35.	80820	27-08-2016	Bhanu Murthy	Rani	Active	Customer working for DRDO has Technician, Going to visit with his family once again.
36.	80824	29-08-2016	Ch.Prasad	Satish	Active	Customer is working for ECIL as a Electrical engineer, Intersted in C 004 flat said they will come this weekend to decide.
37.	80817	29-08-2016	Raghava Swamy	Nitin	Active	Looking for 3 BHK, would like to book right now east facing but we not have flats. After next block - G, launch asking to call back.
38.	80815	29-08-2016	Pradeep Pawar	Nitin	Active	Customer is a Asst Manager SBH, Looking for 2 or 3 BHK need some time to decide.
39.	80811	29-08-2016	Lavanya W/O: Lavanya	Nitin	Active	Customer is a Team Manager in Cognizant ,Looking for 3 BHK, waiting for another block to launch G.
40	80809	29-08-2016	Sanjay D Pillay	Nitin	Active	Customer is working for a railways, Looking for 2 BHK, need some time to decide.
41	80806	29-08-2016	Joseph Merlin	Nitin	Active	Looking for 2 or 3 BHK, visited with family after 6: 30 PM with family, not permitted to see flats due to following our rules. Next week exp sv with family again.
42.	80822	29-08-2016	vikranth malla	Satish	Dead	double entry hence made dead.
43.	80819	29-08-2016	Ashirvadam	Rani	Dead	Customer working for Raavela Group of companies has a Manager operation, looking for 2bhk.
44.	80816	29-08-2016	C H Ravindhar	Nitin	Active	Customer is working for RTC (Son works in Phanger as SW eng)Looking for 2 BHK, need some time to decide.
45.	80814	29-08-2016	Vijay Surya Narayana	Nitin	Active	Customer is working for GVK Bio as a Scientist, Looking for 3 BHK, not interested to provide his details. If interested he will only call and get back to us.
46.	80810	29-08-2016	S Veera Narayana	Nitin	Active	Customer is having his own business of electrical shop Looking for 2 BHK, need some to decide.
47.	80807	29-08-2016	Rakesh Gundla	Nitin	Active	Customer is working for TCS ,Looking for 2 BHK, Need some time to decide.
48.	80898	30-08-2016	Lalitha / Pavan Kumar	Rani	Active	Customer is working for wipro interested in 2bhk.
49	80861	30-08-2016	Shakir Memon	Satish	Active	Customer is working for ECIL, Intersted in 3bhk flat selected C-006
50.	80899	31-08-2016	Prashanth	Rani	Active	Customer is working for Vijaya Diary as a Machine operator, interested in 2bhk, need some time.