

Sales Manager – Fortnightly Report

, Projects	Mayflower Grande	Report date	06-09-2016	From date	16 -08-2016	To date	31-08-2016
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Sl. No	CIS no	CIS date	Customer name	Assigned to executive	Status	Smart summary in 20 to 30 words
1.	80648	22-08-2016	Joel Babu	Naveena	Sale closed	Cheque collected D-205 3bhk. Sale closed.
2.	80649	22-08-2016	Damodhar	Naveena	Dead	Not interested to give details and not interested to see model flats. Said casual visit to know details.
3.	80698	24-08-2016	Shanker	Naveena	Dormant	Rental customer of MFH. Looking east facing 3bhk flat in F-block, need 8 months time to decide.
4.	80699	24-08-2016	Khan/Saleha Khan	Naveena	Sale closed	Cheque collected for B-104 2bhk flat. Sale closed.
5.	80700	24-08-2016	Rajeshwar/D. Surya Teja	Naveena	Active	Coming with his son for site visit to select 2bhk flat.
6.	80706	25-08-2016	Pratima	Naveena	Active	Wanted to visit with her husband to select 2 or 3bhk.
7.	80705	25-08-2016	Paul	Naveena	Active	Once again want to visit with his family to decide 2 or 3bhk flat.
8.	80703	25-08-2016	Pavitran	Naveena	Dormant	Said inform him about any upcoming independent project (SOB).
9.	80702	25-08-2016	Venkatesh	Naveena	Active	Came to site after office hours. Wanted to visit with his family to see model flat.
10.	80704	25-08-2016	Balka	Naveena	Dead	Budget 35 lakhs for 2bhk, not interested to see model flat and no response for phone call and SMS.
11.	80742	27-08-2016	Aditya	Naveena	Sale closed	Cheque collected D-405 3bhk. Sale closed.
12.	80743	27-08-2016	Jai Prakash	Naveena	Active	Looking 3bhk flat but not yet decided.
13.	80744	27-08-2016	Kiran Kumar	Naveena	Active	Interested in 3bhk flat but not yet decided.
14.	80854	29-08-2016	Sunil	Naveena	Active	Know his decision for 2bhk flat.
15.	80853	29-08-2016	V.K. Prasad	Naveena	Active	Given invalid phone number. E-mail sent for contact number. Waiting for reply.

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16.	80866	30-08-2016	Mohan Menon/P.R. Naik	Naveena	Active	Looking for 1625 sft in E-block.
17.	80885	31-08-2016	Naveen/Sunil	Naveena	Active	Given invalid phone number. E-mail sent for contact number. Waiting for reply.
18.	80886	31-08-2016	Chandra Shekar	Naveena	Active	Looking for ready to move 2bhk flat within 40 lakhs.
19.	80593	16/08/2016	G.P.Reddy	Mushtaq	Dead	Customer is coming from Nedermet did not respond after 2 visits to the site.
20.	80590	16/08/2016	Kalidas	Mushtaq	Dead	Customer is coming Cherlapally casual customer did not answer the phone after 1 visit.
21.	80592	16/08/2016	Shravan	Mushtaq	Dormant	Customer is coming from nadermet will come back after 3 months casual customer.
22.	80493	18/08/2016	Prakash Rao	Mushtaq	Dormant	Customer is coming Tarnaka/Billai interested in independent villas site done for NE2 will get back after coming back from Billai.
23.	80600	20/08/2016	Thomas P	Mushtaq	Active	Customer is coming from mythri park, speccifically looking for 1625sft will get back in 1 week.
24.	80623	20/08/2016	Padma	Mushtaq	Active	Customer is coming from ECIL will get back once 1625 sft opens up. Looking for a bigger apartment.
25.	80626	21/08/2016	Rahul	Mushtaq	Active	Customer is coming from Nagole will come for a site visit looking for a 3BHK apartment.
26.	80625	21/08/2016	Srikanth	Mushtaq	Dead	Customer is coming from nacharam, looking for a 2BHK feels price is too high did not responded later to calls.
27.	80627	21/08/2016	Pdmanabam	Mushtaq	Active	Customer is coming from Nacharam, interested in villas site visit done at NE2 following up.
28.	80721	23/08/2016	Hanumandlu	Mushtaq	Active	Customer is coming from nacharam, interested in 3 bhk will get back with family in 1 week.
29.	80723	25/08/2016	Sridhar	Mushtaq	Active	Customer is coming from pocharam, interested in 1625 sft will decide on the property in this weekend.
30.	80725	27/08/2016	Ramesh	Mushtaq	Active	Customer is coming malkajgiri, interested in 3 BHK will get back with family after 2 weeks.
31.	80764	27/08/2016	Krishna murthy	Mushtaq	Dead	Customer is coming from malkajgiri/kakinada, did not responded to the calls after 1 visit.
32.	80605	16-08-2016	Rajiv Singh/Pallavi	Ashok	Active	Coming from Habsiguda, Interested in 3 BHK, waiting for approval of loan from the bank. Expected to close within a week.
33.	80619	20-08-2016	GSR Murthy	Ashok	Dormant	Coming from Habsiguda, interested in 2 BHk(mortgage flat), looking for quick possession.

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34.	80628	21-08-2016	Soma Sekhara Verma	Ashok	Active	Coming from AS Rao Nagar, looking for a 3 BHK, looking for big flat and quick possession.
35.	80629	21-08-2016	Ramachandra Rao	Ashok	Active	Coming from Nacharam, works in Dubai, left for Dubai next day itself, his cousin expected to visit site on 8 th September for further discussions.
36.	80727	27-08-2016	Ravi Kumar	Ashok	Dormant	Coming from Raheja Vistas, Nacharam, looking for 3 BHK, about to visit site with family this week, not responding to calls later
37.	80729	27-08-2016	RP shah	Ashok	Dead	Coming from AS Rao Nagar, his budget doesn't suit for MFG, referred to Team Vista
38.	80736	27-08-2016	Pradeep yadavilli	Ashok	Active	Coming from habsiguda, Interested in 3 BHK, D Block(305), expecting to close the sale by tomorrow.
39.	80768	28-08-2016	Ravindranath Tagore	Ashok	Active	Coming from GMG, interested in 3 BHK, price negotiations pending, next meeting with Sr. Manager expected this weekend.
40.	80769	28-08-2016	Anjan Kumar B	Ashok	Active	Coming from AS rao Nagar, works for ECIL, interested in 3 BHK, D Block. Expected to come on 8 th September for further discussions.
41.	80770	28-08-2016	Purna Chandra	Ashok	Dead	Coming from Nacharam, looking for quick possession.
42.	80771	28-08-2016	Vinayak.V	Ashok	Dormant	Coming from Anandbagh, looking to buy a flat for his daughter, budget consrants, looking to purchase for around 30 lakhs.
43.	80785	28-08-2016	Chandrakanth	Ashok	Dead	Coming from Singapore Township, works for Infosys, interested in 2 BHk, looking for quick possession
44.	80783	28-08-2016	Sushanth Sahu	Ashok	Active	Coming from Tarnaka, works in Cherlapally, interested in2 BHK(C-Block), need a week's time to take a decision (Budget constraints).
45.	80784	28-08-2016	Surya Narayana	Ashok	Dead	Coming from Warangal, interested in2 BHk, Looking for lower budget flats.Casual visit while attending a marriage function around.
46.	80763	28/08/2016	Rama krishna	Mushtaq	Active	Customer is comng from Chilkanagar, looking for a 3 BHK will get back in 4 to days of time.
47.	80772	28/08/2016	Sameer	Mushtaq	Active	Customer is coming from singapore township, will decide on Saturday going for 2 apartments.
48.	80774	28/08/2016	Sampath	Mushtaq	Active	Customer is coming form tarnaka, will decide within a week for final decision.
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