

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Uday Kumar	Reddy	Uday Kumar Reddy
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Single	63857	01 Feb 2024

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Old Customer	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer works for Biological F limited proper is Karimnagar, self use purpose	Nagarjuna M.	Nagarjuna M.
Re Assigned To	Remarks		
Nagarjuna M.	sale closed for flat no-210		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
	Corp(>200cr)		Sr. Executive	Genome Valley

Communication Details

Address		Code			Primary Mobile Number			Email		
Work Phone Number		Home Phone Number			Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
1	Home - Present	MG modiproperties	Murahari pally		Hyderabad	TG	ind		Yes	
SNo		Phone Type		Code		Phone Number			Primary	
1		Mobile				9502943504			Yes	
SNo		Email Type		Email Address					Primary	
1		Personal		reddyuday960@gmail.com					Yes	

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use		Family	2 BHK - Flat

Purpose		Investment Dtls				Site Visited With			Customer Requirement		
Projects Visited		Projects Liked				Projects Interested			Discount Expected		
Discount Offered		Queries				Special Requirements			Home Town		
		Additional and alteration, west facing, HL form HDFC or ICICI							Karimnagar		
Other Information		Decision Makers									
		Family									
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active	
No Entries											

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Nagarjuna M.		01 Feb 2024	Other	02 Feb 2024	09:30:00	Other	Yes
Nagarjuna M.	Phone	01 Feb 2024	Other	01 Feb 2024	15:30:00	Other	Yes
Nagarjuna M.	Phone	01 Feb 2024	Other	01 Feb 2024	09:30:00	Other	No
Nagarjuna M.	Phone	13 Aug 2024	Other	13 Aug 2024	09:30:00	Other	Yes
Nagarjuna M.	Phone	13 Aug 2024	Other	13 Aug 2024	09:30:00	Other	No

*** The End ***